PEASE DEVELOPMENT AUTHORITY

Thursday, August 18, 2016

PUBLIC AGENDA

Time: 8:00 a.m.

Place: 55 International Drive, Pease International Tradeport

Portsmouth, New Hampshire

AGENDA

- I. Call to Order
- II. Acceptance of Meeting Minutes: June 16, 2016*
- III. Public Comment
- IV. Old Business
- V. Finance
 - A. Financial Reports
 - 1. Operating Results (Preliminary) for 12 Month Period Ending June 30, 2016*
 - 2. Nine Month Cash Flow Projections to April 30, 2017*
- VI. Leases
 - A. Reports
 - 1. Pioneer New Hampshire LLC*
 - 2. Two International Group, LLC*
 - 3. One New Hampshire Avenue LLC*
 - 4. Galileo RMF, LLC Port City Air*
 - B. Approvals***
 - 1. Kanerd Development, LLC Lease Amendment 166 Corporate Drive
 - 2. Spyglass Development, LLC 30 New Hampshire Ave
 - 3. 119 International Drive, LLC
- VII. Signs
 - A. Reports
 - 1. NextLevelNow, Inc. 16 Pease Blvd.*
 - B. Approvals
 - 1. 73 Corporate Drive at Pease, LLC*** (Lamson)
- VIII. Contracts/Agreements
 - A. Reports*
 - 1. Dell Marketing, LP Computers
 - 2. Messer Truck Equipment Dump Body
 - 3. Portsmouth Quality Flooring 16 Pease Blvd.
 - 4. Hoyle Tanner & Associates Obstruction Removal
 - 5. Ransom Consulting Inc. Frank Jones Well

- B. Approvals
 - 1. AboutGolf Simulator Upgrade* (Bohenko)
- IX. Executive Director's Reports/Approvals
 - A. Reports
 - 1. Golf Course Operations
 - 2. Airport Operations
 - a) PSM
 - b) Skyhaven Airport
 - (1) SAAC Annual Report*
 - c) Noise Line Reports
 - (1) June, 2016*
 - (2) July, 2016*
 - B. Approvals
 - 1. Bills for Legal Services* (Allard)
- X. Division of Ports and Harbors
 - A. Reports
 - 1. Piscataqua Maritime Commission Waiver of Wharfage/Dockage*
 - B. Approvals
 - 1. Pda 300/Various Final Adoption* (Loughlin)
 - 2. Pda 500/Various Final Adoption* (Preston)
 - 3. Pda 600/Various Conditional Approval* (Torr)
 - 4. XI Northeast Fishery Sector, Inc. ROE Extension* (Bohenko)
 - 5. Independent Boat Haulers Right of Entry* (Lamson)
 - 6. Diesel Direct Right of Entry* (Loughlin)
 - 7. Bills for Legal Services* (Torr)
- XI. Special Events
 - A. Report*
 - 1. Danielle's Dash 5k Road Race
 - 2. St. Charles Children's Home 5k Road Race
 - 3. Fox Point 5 Miler Road Race
 - 4. Bottomline Technologies 5k Road Race
- XII. New Business
- XIII. Upcoming Meetings

Finance Committee Sept. 12, 2016 Board of Directors Sept. 15, 2016

All Meetings begin at 8 a.m. unless otherwise posted.

XIV. Directors' Comments

- XV. Non-Public Session* (Allard)
- XVI. Vote of Confidentiality* (Loughlin)
- XVII. Adjournment
- XVIII. Press Questions
- * Related Materials Attached
- ** Related Materials Previously Sent
- *** Related Materials will be provided under separate cover
- + Materials to be distributed at Board Meeting
- Confidential Materials

PEASE DEVELOPMENT AUTHORITY BOARD OF DIRECTORS MEETING MINUTES

Thursday, June 16, 2016

Presiding:

George M. Bald, Chairman

Present:

Robert A. Allard, Treasurer; John P. Bohenko; Margaret F. Lamson; Peter J. Loughlin,

Vice Chairman; Robert F. Preston; and Franklin G. Torr

Attending:

David R. Mullen, PDA Executive Director; Lynn Marie Hinchee, PDA Deputy

Director/General Counsel; PDA staff members; members of the public;

I. Call to Order

Chairman Bald called the meeting to order at 8:04 a.m. in the Board conference room at 55 International Drive, Pease International Tradeport, Portsmouth, New Hampshire.

II. Acceptance of Meeting Minutes: May 19, 2016

Director Loughlin <u>moved</u> and Director Lamson <u>seconded</u> that The Pease Development Authority Board of Directors hereby accept the Minutes of the May 19, 2016 Board meeting. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote for; motion carried.

III. Public Comment

There were no comments from the public.

IV. Old Business

No old business was brought before the Board.

V. Finance

A. Financial Reports

1. Operating Results for the Ten Month Period Ending April 30, 2016

Irv Canner, PDA Director of Finance, reported on the status of the PDA FY 2016 finances for the ten month period ending April 30, 2016. The overall trend shows that operating revenues are on budget while operating expenses are under budget due to delayed invoicing including winter snow work. Operating expenses are expected to end the year at approximately 5% under budget. The 2016 external audit begins on June 20, 2016. Physical inventories at PDA facilities will be conducted on June 30, 2016. Mr. Canner reviewed the variances in line item operating expenses, including payroll expenses. A review of the variances in operating revenues included fuel sales and golf merchandise. The cost of goods sold at the Golf Shop is currently ahead of budget for the same period last year. The review variances in operating expenses included the cost of utilities, professional services, and fuel. PDA's interest expense is below budget.

The Balance Sheet shows that overall cash balance has increased by approximately \$800,000 since June, 2015. PDA spent approximately \$1.2 million for construction projects including runway work at Skyhaven Airport ("DAW"), the Golf Course Clubhouse kitchen, and street lighting. PDA is waiting for information from the State regarding PDA's pension obligations before a reconciliation of the pension can be done. The Business Units shows that as of May 30th, enplanements at the Portsmouth International Airport at Pease ("PSM") exceeded 28,000. Operating revenues for DAW of approximately \$206,000 are on budget and fuel sales have increased from the same period last year. Since DAW was transferred to

PDA, the cumulative cash flow to PDA is approximately \$1.5 million. Rounds of golf played at the Pease Golf Course and bar and grill sales have increased from the same period last year. The Division of Ports and Harbors shows a positive cash flow for the period including revenues from facilities' rentals and fuel sales. Applications for new loans are pending from the Revolving Loan Fund. Due to the increased loan demand, the Economic Development Administration will authorize the release the previously sequestered funds of approximately \$45,000 needed to fund pending loans.

2. Nine Month Cash Flow Projections to February 28, 2017

Mr. Canner reviewed PDA cash flow projections for the nine month period ending February 28, 2017. PDA's opening cash balance as of June 1 was \$633,000 and is expected to reach approximately \$3.6 million as of February 28, 2017. PDA anticipates renewing its \$5 million revolving line of credit with the Provident Bank; the current line of credit expires on December 31, 2016. Mr. Canner reviewed the anticipated grant funds for the NH ANG taxiway project and the Identification Management System at PSM. PDA's only current debt obligation is for the sewer bond from the City of Portsmouth. Mr. Canner reviewed the status of DPH's cash flow.

In response to Director Preston, Mr. Canner confirmed that PDA pays down the revolving line of credit as funds become available. Director Preston commended PDA staff for their efforts.

VI. Leases

A. Approvals

1. Client 80R-2015

Director Allard <u>moved</u> and Director Preston <u>seconded</u> that The Pease Development Authority Board of Directors authorizes the Executive Director to extend the option with Client 80R – 2015 for the premises located at 100 New Hampshire Avenue. The Amendment is effective June 26, 2016, for a period of six (6) months at a fee of \$18,150.00 with one (1) option to extend for an additional six (6) months through June 25, 2017 at a fee of \$36,300.00; all on substantially the same terms and conditions set forth in the Amendment No. 1 to Option Agreement and Term Sheet attached hereto. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote for; motion carried.

2. NextLevelNow, Inc. - 16 Pease Blvd.

Director Torr moved and Director Preston seconded that The Pease Development Authority Board of Directors hereby approves and authorizes the Executive Director to complete negotiations with NextLevelNow, Inc. and to execute a Lease for the premises located at 16 Pease Boulevard on terms and conditions substantially similar to those set forth in the Letter of Intent dated June 6, 2016 attached hereto. Discussion: None. Disposition: Resolved by unanimous vote for; motion carried.

3. Lonza Biologics, Inc. 101 International Drive Concept Plan

Director Lamson moved and Director Torr seconded that The Pease Development Authority Board of Directors hereby approves of the Concept Plan dated June 8, 2016 submitted by Lonza Biologics, Inc. attached hereto for the premises located at 101 International Drive; all on terms and conditions set forth in the memorandum of Maria J. Stowell, P.E., Manager - Engineering, dated June 8, 2016 attached hereto. Discussion: Director Lamson felt that this was a good plan. Director Bohenko reported that the City Economic Development Commission held its last meeting at PDA. The commission was briefed on the Lonza project and took an informative tour of the facility. Disposition: Resolved by unanimous vote for; motion carried.

VII. Contracts/Agreements

A. Reports

In accordance with Article 3.9.1.1 of the PDA Bylaws, Mr. Mullen reported that PDA entered into the following contract:

1. Division of Ports and Harbors – 911 Call Boxes

The Pease Development Authority contracted with Monadnock Security Systems, Inc. for the provision and installation of 911 Emergency Call Boxes at the Portsmouth Fish Pier, the Rye Harbor marine facility and the Hampton Harbor marine facility. The expenditure of \$8,554.00 was approved by Director Allard.

B. Approvals

1. Eckhardt & Johnson, Inc. – HVAC

Director Loughlin moved and Director Allard seconded that The Pease Development Authority Board of Directors hereby approves and authorizes the Executive Director to enter into a contract with Eckhardt & Johnson, Inc. of Manchester, NH for the purpose of providing on-call heating, ventilation and air conditioning maintenance services for the Tradeport and the Division of Ports and Harbors' facilities. The contract is for an initial term of three (3) years with two (2) one (1) year extensions exercisable at the Executive Director's sole discretion, all in accordance with the memorandum from Joseph W. McPherson, Facilities Resource Manager, dated June 8, 2016 attached hereto. Discussion: None. Disposition: Resolved by unanimous vote for; motion carried.

2. Pinard Waste Systems Co., Inc. - Contract Option

Director Preston moved and Director Torr seconded that The Pease Development Authority Board of Directors hereby authorizes the Executive Director to exercise the option to extend the contract with Pinard Waste Systems Co., Inc. for the purpose of providing non-hazardous solid waste removal services at Pease Development Authority facilities through April 30, 2017 at the rate of \$4,219 per month; all in accordance with the memorandum of David R. Mullen, Executive Director, dated June 7, 2016 attached hereto. Discussion: None. Disposition: Resolved by unanimous vote for; motion carried.

VIII. Executive Director's Reports/Approvals

A. Reports

1. Golf Course Operations

Scott DeVito, PGA General Manager, reported on the activities at the Pease Golf Course. The course opened on March 17, 2016. Rounds of golf played are up and the goal is to reach 55,000 rounds of golf played for the season. Marketing is ongoing to take advantage of underutilized times, such as early morning. Three golf outings are scheduled during the next two weeks. Director Preston commended Mr. DeVito for the e-mail marketing programs.

Director Bohenko commended Mr. DeVito for the work at the Golf Course. Director Bohenko, as Golf Committee Chair, expressed his concerns that the Golf Committee is not being fully utilized and is not being kept apprised of the Golf Course activities. He suggested that either the Committee be eliminated and brought back if needed; or that the Committee meet regularly on a quarterly basis. Chairman Bald will review the Committees. Director Preston, Golf Committee member, disagreed with

the elimination of the Committee and agreed that quarterly meetings should be held. Chairman Bald asked that staff to work on setting up quarterly meetings for the Committee. Director Lamson commended the Golf Course staff for the landscaping of the lower 9 course. Mr. DeVito noted that there is a dedicated staff at the Golf Course who work very hard at keeping the Golf Course running.

2. Airport Operations

Bill Hopper, Airport Manager, reported on aviation activities.

a) Skyhaven Airport

The Wings and Wheels event was held on June 4, 2016 with over 10,000 people attending. More than 5,000 pounds of food was collected for Jerry's Food Pantry.

b) PSM

The Pease Greeters will celebrate the one thousandth troop flight that is expected to land on Monday, June 20, 2016. Enplanements have exceeded 28,000 passengers as of May 30th and may reach 60,000 by December 31, 2016.

c) Noise Line Report

PDA received a total of 67 inquiries on the Noise Line for the month of May. Twenty-five Inquiries were related to Seacoast Helicopter operations. Forty-two inquiries were related to fixed wing operations including military aircraft and non-military operations.

IX. Division of Ports and Harbors

A. Reports

1. Port Advisory Council

Geno Marconi, Division Director, reported that the Port Advisory Council met on June 8, 2016. The Council voted to adjourn for the summer and will reconvene in September.

Mr. Marconi reported that a training ship from the Maine Maritime Academy will be at the Port on Saturday, June 18, 2016. The Portsmouth Fire Department will tour the vessel to familiarize itself with the vessel for firefighting purposes. DPH staff participated in the drills that the Navy conducted on the Piscataqua River. The marine facilities are up and running for the summer season.

B. Approvals

1. Pda 300, Pda 500, Pda 600 – Fixed Text

Director Bohenko <u>moved</u> and Director Allard <u>seconded</u> that In accordance with the provisions of RSA 12-G:42, XI, the PDA Board of Directors hereby approves of the Final Proposal - Fixed Text attached hereto for:

- a. Amendments to various sections of Administrative Rules Pda 300;
- b. Readoption with amendment to various sections of Administrative Rules Pda 500; and

c. Amendments and readoption with amendment to various sections of Administrative Rules Pda 600;

and authorizes the Division Director to take any necessary or recommended action in accordance with RSA 541-A, in furtherance of this matter. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by <u>unanimous</u> vote; motion carried.

X. New Business

- A. Approvals
 - 1. Resport LLC / 177 Corporate Drive, LLC

Director Loughlin <u>moved</u> and Director Torr <u>seconded</u> that WHEREAS, Resport LLC owner of an interest in property located at 1 International Drive and 177 Corporate Drive, LLC owner of property at 177 Corporate Drive have each requested the consent of PDA to sell their respective building ownership interests and to assign their interests in the Ground Leases to new owners;

WHEREAS, the Authority deems it necessary to the management and regulation of its affairs to delegate to the Executive Director the authority to negotiate, consent to, approve, and execute required documents for the assignment and assumption of Ground Leases, to include the sale and transfer of buildings and improvements associated with such Ground Leases including all documentation as may be required or appropriate and to facilitate any related financing of the sale and transfer of such property.

NOW, BE IT RESOLVED, that the Authority does hereby delegate to the Executive Director the authority to negotiate, consent to, approve, and execute certain required or appropriate documentation subject to and in accordance with the terms and conditions of the Ground Leases for Resport, LLC and 177 Corporate Drive, LLC and subject further to the review and approval of all related documentation and transactions by the Executive Director and General Counsel. Discussion: Mr. Mullen reported that the ownership of the business assets are changing and the businesses will continue their operations. Disposition: Resolved by unanimous vote; motion carried.

XI. Upcoming Meetings

Chairman Bald announced that the following meetings will be held. All Meetings begin at 8 a.m unless otherwise posted.

Port Committee July 7 @ 55 Market Street Board Meeting August 18

XII. Directors' Comments

Director Bohenko reported that on June 20th he will ask the Portsmouth City Council to approve \$3 million in bonding for street paving and sewer work at the Tradeport. Director Torr confirmed that repairs will be made to Corporate Drive. Director Preston expressed his approval of new logo on the new water tower. Director Bohenko reported that an environmental review will be done before the water tower can be taken down. Director Loughlin commended the staff for the landscaping operations on the Tradeport and the small touches that make the Tradeport look good. Chairman Bald added his thanks and felt that the landscaping does make a difference.

XIII. Adjournment

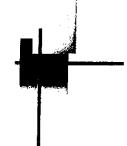
Director Allard <u>moved</u> and Director Lamson <u>seconded</u> to **adjourn the Board meeting.** <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote; <u>motion</u> carried. Meeting adjourned at 8:46 a.m.

XIV. Press Questions

Respectfully submitted,

David R. Mullen

Executive Director/Secretary



ENDING JUNE 30, 2016 (PRELIMINARY) FOR THE TWELVE MONTH PERIOD **FY 2016 FINANCIAL REPORT**



BOARD OF DIRECTORS' MEETING AUGUST 18, 2016



JUNE 30, 2016 AND 2015 CONSOLIDATED STATEMENT OF REVENUES AND EXPENSES 2 FOR THE TWELVE MONTH PERIOD ENDING

| EXPENDITURES. | INTEREST EXPENSE LOWER DUE TO | NONOPERATING (INCOME) AND EXPENSES | INDIRECT LABOR ALLOCATION TO BUILDINGS AND FACILITIES NOT BUDGETED. | OUE TO LOWER DYN PUEL SALES. | FUEL PROCUREMENT COSTS LOWER TO LOWER PROCURE TO LOWER PROCURE TO LOWER PROCESS TO | ASSOCIATED WITH CITY OF PORTSMOUTH WATER CONTRACT. | LOWER BY 6.0% | OPERATING COSTS- | REVENUES FROM HIGHER GRILL 28 SALES. | TO INCREASE IN ROUNDS PLAYED / WEATHER. INCREASED CONCESSION | SALES WITHIN THE DPH, OFFSET BY: | LOWER THAN ANTICIPATED FUEL | OPERATING REVENUES- HIGHER BY 0.1% | FY 2016 BUDGET VARIANCE ANALYSIS |
|----------------------|-------------------------------|---|---|------------------------------|---|--|-----------------------|---------------------|---|--|--|-----------------------------|--|-------------------------------------|
| NET OPERATING INCOME | DEPRECIATION | NONOPERATING (INCOME) AND EXPENSE (PAGE #7) | OPERATING INCOME | | ALL OTHER (PAGE #6) | MARKETING AND PROMOTION | PROFESSIONAL SERVICES | UTILITIES (PAGE #6) | GENERAL AND ADMINISTRATIVE | BUILDINGS AND FACILITIES MAINTENANCE | PERSONNEL SERVICES AND BENEFITS (PAGE #4 AND #5) | OPERATING EXPENSES | OPERATING REVENUES (PAGE #3) | |
| (3,024) | 6,044 | 36 | 3,056 | 11,085 | 932 | 244 | 198 | 887 | 760 | 2,070 | 5,994 | | 14,141 | YEAR TO DATE ACTUAL |
| (3,700) | <u>5,957</u> | 67 | 2,324 | 11,795 | <u>1,356</u> | 320 | 350 | 842 | 720 | 2,383 | 5,824 | | 14,119 | YEAR TO DATE BUDGET |
| <u>676</u> | <u>87</u> | (31) | 732 | (710) | (424) | (76) | (152) | 45 | 40 | (313) | 170 | | <u>22</u> | CURRENT YEAR VARIANCE |
| (3,563) | 6,222 | (97) | (2,563) | 11,339 | 1,123 | 280 | 224 | 965 | 777 | 2,242 | 5,728 | | <u>13,902</u> | PRIOR YEAR TO DATE ACTUAL |
| 539 | (178) | 133 | 493 | (254) | (191) | (36) | (26) | (78) | (17) | (172) | 266 | | <u>239</u> | YEAR TO YEAR VARIANCE |
| (3,701) | 5,958 | 67 | 2,324 | 11,795 | 1,356 | 320 | 350 | 842 | 720 | 2,383 | 5,824 | | 14,119 | CURRENT YEAR BUDGET |

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FOR THE TWELVE MONTH PERIOD ENDING JUNE 30, 2016 AND 2015 CONSOLIDATED OPERATING REVENUES

| | HAMPION HARBOR | 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - | RYTHADROD | PORTSMOUTH FISH PIER | | FUEL ANALYSIS AC | *PTER USAGE AND REGISTRATIONS ALL OTHER | "GOU! MEMBERSHIPS BMOORING FEES "PARKING FEES "GOU! SIMULATOR | **GOLF FEES WHARFAGE AND DOCKAGE | 11% | 11% | *** | * | 2000 | FEE REVENUES YEAR TO DATE |
|------------|----------------|---|-----------|----------------------|-------------------|------------------|---|---|----------------------------------|--------------------|---------------------------|--------------------------|----------------------|----------|---------------------------|
| <u>766</u> | 127 | 118 | 412 | £01 | SALES | ACTUAL | | | CXAGE | | | 49% | | | ਜ਼ੋ |
| 1,095 | 165 | 165 | 645 | 120 | SALES | | | ALL OTHER- NET | GOLF MERCHANDISE | CONCESSION REVENUE | FUEL SALES (SEE CHART) | FEE REVENUES (SEE CHART) | RENTAL OF FACILITIES | | |
| <u> </u> | | | 0 | | SALES VARIANCE | | 14,141 | <u>390</u> | 240 | 346 | 766 | 2,912 | 9,487 | ACTUAL | YEAR TO DATE |
| (329) | (38) | (47) | (233) | (11) | 0.8 | | 14,119 | <u>410</u> | 180 | 293 | 1,095 | 2,746 | 9,395 | BUDGET | YEAR TO DATE |
| <u>587</u> | 96 | 93 | 308 | 90 | ACTUAL COGS | | 22 | (20) | 60 | 53 | (329) | 166 | 92 | VARIANCE | CURRENT |
| 1,018 | 155 | 155 | 606 | 102 | BUDGETED COGS | | 13,902 | <u>344</u> | 203 | 302 | 904 | 2,981 | 9,168 | ACTUAL | PRIOR YEAR TO DATE |
| 100 | Ŭ | ζi | ŏ | 12 | VAF | | <u>239</u> | £ | 37 | 44 | (138) | (69) | 319 | VARIANCE | YEAR TO |
| (431) | (59) | (67) | (298) | (12) | COGS | | 14,119 | 410 | 180 | 293 | 1,095 | 2,746 | 9,395 | BUDGET | CURRENT |

JUNE 30, 2016 AND 2015 FOR THE TWELVE MONTH PERIOD ENDING **CONSOLIDATED PERSONNEL SERVICES AND BENEFITS**

| | TRANSFER OUT | | ALL OTHER | WORKERS COMP | FICA | RETIREMENT | HEALTH INSUR | BENEFITS | | | TRANSFER OUT | | ACCRUED VACATION AND SICK | OVERTIME | NONBENEFITED | BENEFITED | PERSONNEL SERVICES | (\$ 000's) |
|-----------------------|--------------|-------|------------|--------------|----------------|------------|--------------|------------|--------------|--------------|--------------|----------|---------------------------------|-------------|-------------------|-----------|---------------------|------------------------------------|
| 1,85/ 5,994 | (129) | 1,986 | 92 | 131 | 334 | 482 | 947 | | | <u>4,137</u> | (434) | 4,571 | 30 | 164 | 656 | 3,721 | | YEAR TO DATE ACTUAL |
| 1,926 5,824 | (213) | 2,139 | <u>162</u> | 92 | 352 | 495 | 1,038 | | | 3,898 | (711) | 4,609 | 4 | 146 | 704 | 3,755 | | YEAR TO DATE BUDGET |
| (69) 170 | 84 | (153) | (70) | 39 | (18) | (13) | (91) | | | 239 | (277) | (38) | 26 | 18 | (48) | (34) | | CURRENT YEAR VARIANCE |
| 1,965 5,728 | (46) | 2,011 | <u>86</u> | 247 | 334 | 376 | 968 | | | 3,763 | (782) | 4,545 | (17) | 246 | 683 | 3,633 | | PRIOR YEAR TO DATE ACTUAL |
| | | | | | PORT AUTHORITY | | TINANOF | LEGAL | ENGINEERING. | 000700 | 000 | SKYHAVEN | PORTSMOUTH AIRPORT | MAINTENANCE | # X# CC V = V = | | | |
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| | | | | 140 | 37 | | ת | ω L | J. | Ţ | ņ | 2 | 14 | 17 | 1 | 7 | MONTH HTNOW | ANALYSIS- FILLED POSITIONS |
| | | | | 129 | 32 | ا | עכ | ω 4 | 4 | 1 | 1 . | 2 | 14 | 17 | 4 | | MONTH END | |
| | | | | <u>119</u> | 24 | | ת | w 4 | 4 | Ü | ว | ω | 15 | 27 | 1 | 7 | APR MONTH END | |

Whit Anderson

Geno Marconi Director of Port Authority

Interim Operations Manager

Tracy Shattuck Chief Harbor Master

Judy Dubois Admin Assistant

Kevin Hanlon Harbor Master

Lana Larochelle

Assistant Admin Dan Pollinger Security

Tom Seller Security

Pat Gradi Admin Assistant

Grant Nichols Deputy Chief Harbor Master

ORGANIZATION CHART-JUNE 30, 2016

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JERE 30, 2016 AZD 2015 TOR ITH TAMEN MONTH PRODUCTION CONSOLIDATED OTHER OPERATING EXPENSES

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|-----------|----------------|--------------------------|--------------------------------|---------------|-------------|---------|---|--|------------|----------------|------------------------|--|-------------|------------------------------------|
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| TRADEPORT | | 458 446 405 399 | FY 2013 3,312 FY 2012 3,133 | | TOTAL KWH | SO MANO | XWH CONSU | The second secon | WATER | PROPANE | NATURAL GAS AND OIL | WASTE DISPOSAL | ELECTRICITY | NITITIES |
| WS. | | i vietoca | | | 1,00/ | 1,968 | MOTTON | <u>887</u> | <u>136</u> | \$ | 59 | 110 | 539 | YEAR TO DATE ACTUAL |
| SKYHAVEN | 94 94 88 77 | | TOTAL | OPH S | PSM | | analysis i | 342 | 76 | 63 | 103 | 92 | 508 | YEAR TO DATE BUDGET |
| SOF | | 425 397 349 348 | <u>3,455</u> | 438 462 | 2,065 89 | | KWH CONSUMPTION ANALYSIS BY BUSINESS UNIT | 965 | 114 | 59 | 106 | 153 | 533 | PRIOR YEAR TO DATE ACTUAL |
| Dyl | | 524 500 502 | | | 2,213 2,095 | | IIND SS | 842 | 73 | 63 | 106 | 92 | 508 | CURRENT YEAR BUDGET |
| | ALL: | GOLF CART LEASE | GOLF MERCHANDISE | COAST TROLLEY | FOEL | | all other | | | ALL OTHER- NET | AUDIT | INFORMATION | LEGAL | PROFESSIONAL SERVICES |
| | 932 | <u>51</u> | 199 | 95 | 587 | ACTUAL | YEAR TO DATE | | <u>198</u> | <u>28</u> | 62 | 77 | 31 | YEAR TO DATE ACTUAL |
| | 1,356 | 29 | 153 | 120 | 1,019 | BUDGET | YEAR TO DATE | | <u>350</u> | <u>72</u> | 65 | 77 | 136 | YEAR TO DATE SUDGET |
| | 1,123 | 73 | 154 | 100 | 796 | ACTUAL | PRIOR YEAR TO | | 224 | <u>16</u> | 68 | 102 | 38 | PRIOR YEAR TO DATE ACTUAL |
| | 1 35 6 | 64 | 153 | 120 | 1,019 | BUDGET | CURRENT | | 350 | <u>72</u> | 65 | 77 | 136 | CURRENT YEAR BUDGET |

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JUNE 30, 2016 AND 2015 CONSOLIDATED NONOPERATING (INCOME) EXPENSE FOR THE TWELVE MONTH PERIOD ENDING

| | (GAIN) / LOSS ON SALE OF ASSETS | INCOME AND OTHER | INTEREST | INTEREST | : | |
|-----------|---------------------------------------|-----------------------|-------------------|------------------|---------------------------|--|
| <u>36</u> | 1 | (| (3) | 39 | YEAR TO DATE ACTUAL | |
| <u>67</u> | | (ד) | 3 | 71 | YEAR TO DATE BUDGET | |
| (97) | (221) | (3) |) | 127 | PRIOR YEAR TO DATE ACTUAL | and distance of the second |
| <u>67</u> | • | (4) | } | 71 | CURRENT YEAR BUDGET | The state of the s |
| | TOTAL | CITY OF PORTSMOUTH | PROVIDENT BANK | | INTERE | |
| | <u>39</u> | 23 | 16 | YEAR TO DATE | INTEREST EXPENSE | |
| | 21 | 26 | 45 | FISCAL BUDGET | m | (\$'000 \$) |

NOTE: SEE PAGE #15 FOR FURTHER INFORMATION REGARDING THE PDA CURRENT LONG TERM DEBT STRUCTURE AND CURRENT INTEREST RATES.

(\$ 000's)

CONSOLIDATED STATEMENTS OF NET POSITION

| | | | 66,785 | 69,138 | TOTAL NET POSITION | 413 | 413 | PENSION |
|---|--|--|----------------|----------------|--|----------------|----------------|---|
| | 1,713 | TOTAL | (3,383) | 46 (5,093) | FOREIGN TRADE ZONE UNRESTRICTED | | | DEFERRED OUTFLOWS OF RESOURCES |
| | 131 | ALL OTHER | 205 | 1,153 391 | HARBOR DREDGING | 73,631 | 79,321 | TOTAL ASSETS |
| | • | FOREIGN TRADE | ; ; | ; ; | RESTRICTED FOR: | 69,218 | 73,831 | |
| | ı | REVOLVING LOAN- FISHERY FUND (SEQUESTERED) | 68,753 | 72,641 | NET INVESTMENT IN CAPITAL ASSETS | 9,409 | 11,206 | CONSTRUCTION IN PROCESS (PAGES #10-#14) |
| | 1 | REVOLVING LOAN- FISHERY FUND | 472 | 472 | RESOURCES PENSION | 59,809 | 62,625 | CAPTIAL ASSETS LAND, BUILDINGS AND FOLITPMENT |
| | 1 | HARBOR DREDGING | 4,036 | 10,124 | TOTAL LIABILITIES DEFERRED INFLOWS OF | | | CARTAL ACCETS |
| | 367 | HARBOR MANAGEMENT | <u>349</u> | 4,152 | | 1.688 | 1.862 | NEI RESTRICTED ASSETS |
| | 182 | GENERAL FUNDS | 3,687 | 3,687 465 | NET PENSION LIABILITY OTHER LT LIABILITIES | 1,091 | 987 | ACCOUNTS RECEIVABLES- |
| | | PORTS AND HARBORS | | | NONCURRENT LIABILITIES | 597 | 875 | CASH AND EQUIVALENTS |
| | | DIVISION OF | 2,752 | <u>5,972</u> | TOTAL CURRENT LIABILITIES | | | RESTRICTED ASSETS |
| | 1,033 | | 116 | 129 | CURRENT PORTION- LT LIABILITIES | 2,725 | <u>3,628</u> | TOTAL CURRENT ASSETS |
| | , t | ALL OTHER | , | 2,750 | REVOLVING LOC FACILITY | 467 | 472 | OTHER ASSETS |
| | 17 | TENANT ESCOON | 579 | 548 | UNEARNED REVENUE | | | NET |
| | 1.016 | GENERAL FILINDS | 163 | 609 | ACCOUNTS PAYABLE- CONSTRUCTION | 545 | 1,899 | ACCOUNTS RECEIVABLE- |
| | | DEVELOPMENT | 1,894 | 1,936 | ACCOUNTS PAYABLE | 1,713 | 1,257 | CASH AND EQUIVALENTS |
| | | PEASE | | | CURRENT LIABILITIES | | | CURRENT ASSETS |
| = | CASH AND EQUIVALENTS AT JUNE 30, 2016 UNRESTRICTED RESTRICTED | CASH AND EQ | JUN 30 2016 | JUN 30 2015 | LIABILITIES | JUN 30 2016 | JUN 30 2015 | ASSETS |
| | | | | | | | | |

SUMMARY OF INTERGOVERNMENTAL RECEIVABLES AS OF JUNE 30, 2016

| _ | _ |
|-----|---|
| 4 | ŕ |
| | |
| 000 | - |
| è | |
| v | , |
| ٠. | _ |

| | APPROVA | TOTAL | | | | | | |
|--|-------------|---------|---|----------|----------|---------------------|----------|-----------|
| PROJECT NAME | DATE | PROJECT | AWARD | TO DATE | PDA | RECEIVED TO DATE | BALANCE | AMOUNT |
| TRADEPORT MULTI-USE PATH | 11-20-08 | 802 | 647 | 1 171 | | | | SOBMITTED |
| TRADEPORT BUILDING DEMO AT 80 ROCHESTER | 12-21-11 | 800 | 400 | 750 | (200) | טע מינ | // | 27 |
| PSM NOISE EXPOSURE MAP UPDATE (FAA #52) | 05-31-12 | 163 | ָּהָה לָּהְיהָה בְּיהָה בְּיהָה בְּיהָה בְּיהָה בִּיהְיהָה בְּיהָה בִּיהְיהָה בִּיהְיהָה בְּיהְיהָה | | (200) | 8/6 | 1 | ł |
| PSM PAVEMENT AND DRAIN DESTORA (EAA #FA) | } } ; | , | 100 | 191 | (77) | 149 | ı | , |
| PSM AIDDON'S AND COMMINGESTORA (FAA #54) | 07-03-12 | 105 | 97 | 99 | (8) | 91 | r | • |
| FSM AIRPORT MARKING AND SIGNAGE (FAA #55) | 08-28-12 | 448 | 414 | 422 | (31) | 301 | · | |
| PSM RUNWAY DEMAND LENGTH ANALYSIS (SBG 1601) | 04-16-13 | 78 | 7/ | 5 | () | | ŧ | , |
| PSM ASR CONSTRUCTION PROTECT (SRC 1602) | | | `- | ,0 | (+) | 4 | ſ | 1 |
| PSM PAVEMENT AND DOMINAGE (CD) | 01.010 | 0.17 | 2,044 | 1,868 | (93) | 1,766 | 9 | • |
| DCM OFFICE (SPE TOUS) | 11-06-13 | 1,310 | 1,244 | 1,163 | (58) | 1,105 | ı | ı |
| FSFI OBSTRUCTION REMOVAL / PERMIT/DESIGN | | ı | ŧ | 2 | 9 | | | |
| PSM RUNWAY 16-34 PRE-DESIGN | | | 1 | A | <u> </u> | í | ı | 1 |
| PSM TERMINAL BATHROOM RENOVATIONS | | | | ' d | (46) | • | ı | • |
| PSM OBSTRUCTION MITTGATTON DESTON (FAX (12)) | ! ! | , | ı | 64 | (64) | ı | 1 | |
| DAH BUBL SECTIONAL SECTION (LAY #4A) | 05-23-11 | 318 | 318 | 318 | ı | 318 | Ī | • |
| DOM GEG IDTAX TOTAL TOTAL SERVERS | | 18 | 18 | 18 | 1 | 18 | ı | • |
| SECOND TO SECOND TO THE SECOND SYSTEM | | ı | r | 57 | (57) | ſ | ı | |
| SKITAVEN RUNWAY 15-33 (SBG 05-2012) | 06-18-14 | 3,790 | 3,601 | 3,430 | (327) | 3,102 | - | ı |
| STRAVEN LAXICANE PAV AND DRAIN (SBG 06-2015) | | ı | ı | 116 | (6) | 89 | 21 | 21 |
| SKI HAVEN RUN DESIGN AND RECON (SBG 04-2012) | 09-04-13 | 567 | 539 | 524 | (26) | 495 | ω | 1 |
| | | | | | | | | |

(\$ 000's)

SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF JUNE 30, 2016

| PRO: PORTSMOUTH AIRPORT ASR CONSTRUCTION PROJ PAVEMENT AND DRAINAGE OBSTRUCTION MITIGATIO RUNWAY DEMAND AND LE | PROJECT NAME PORTSMOUTH AIRPORT ASR CONSTRUCTION PROJECT (SBG 1602) PAVEMENT AND DRAINAGE RESTORATION (SBG 1603) OBSTRUCTION MITIGATION DESIGN (FAA #49) RUNWAY DEMAND AND LENGTH ANALYSIS (SBG 1601) | BALANCE AT 06-30-15 1,691 1,110 283 | CURRENT YEAR EXPENDITURES 178 53 35 | TRANSFER TO PLANT IN SERVICE 318 | NET CURRENT YEAR CHANGE 178 53 (283) (76) | BALANCE AT 06-30-16 1,869 1,163 |
|--|--|--|--------------------------------------|----------------------------------|--|---|
| OBSTRUCTION MI | TTIGATION DESIGN (FAA #49) | 1,110 283 | 53 35 | 318 | (283) | 1,163 |
| RUNWAY DEMANE | RUNWAY DEMAND AND LENGTH ANALYSIS (SBG 1601) | 76 | 2 | 78 | (76) | 1 |
| AIRFIELD MARKIN | AIRFIELD MARKING AND SIGNAGE (FAA #55) | 12 | · | 12 | (12) | 1 |
| PSM SIGN ENTRANCE | NCE | 55 | 27 | 32 | (5) | , |
| PSM TERMINAL B | PSM TERMINAL BATHROOM RENOVATIONS (FAA- TBD) | 11 | 53 | ı | 53 | 64 |
| PSM OBSTRUCTION | PSM OBSTRUCTION PERMITTING AND DESIGN (FAA-TBD) | 2 | 1 | ı | 1 | 2 |
| PSM RUNWAY 16- | PSM RUNWAY 16-34 PRE-DESIGN (FAA- TBD) | 2 | 44 | í | 44 | 46 |
| PSM LIGHTING A | PSM LIGHTING AND SOFTWARE UPGRADE | í | 71 | 26 | 45 | 45 |
| PSM ATCT PARTI | PSM ATCT PARTIAL DEMO AND REROOFING | | 29 | ı | 29 | 29 |
| PSM SECURITY II | PSM SECURITY IDENTIFICATION SYSTE, | • | 57 | 1 | 57 | 57 |
| TRANE COMPRES | TRANE COMPRESSOR REPLACEMENT | | 12 | 12 | ı | • |
| MONROE 11 FOOT PLOW | OT PLOW | • | 7 | 7 | ť | , |
| SECTIONAL PLOW | ~ | t | 22 | 22 | ı | 1 |
| | | 3,192 | <u>590</u> | <u>507</u> | 83 | 3,275 |

(\$'000'\$)

SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF JUNE 30, 2016 (CONTINUED):

DUMP TRUCK BODY HYDRAULIC MOTOR SANDER MAINTENANCE TAXILANE PAVEMENT AND DRAINAGE (SBG 04-2012) RUNWAY DESIGN AND RECONSTRUCTION RUNWAY 15-33 RECONSTRUCT-MARKING AND SIGNAGE (SBG 05-2012) SKYHAVEN AIRPORT (SBG 05-2012) PROJECT NAME AT 06-30-15 BALANCE 3,877 3,358 508 드 YEAR EXPENDITURES CURRENT 193 105 13 16 72 TRANSFER TO PLANT IN SERVICE 7 NET CURRENT YEAR CHANGE 193 105 16 72 06-30-16 BALANCE 4,070 3,430 116 524 (5)

SUMMARY OF CONSTRUCTION WORK IN PROGRESS

AS OF JUNE 30, 2016 (CONTINUED):

| COMPUTER REPLACEMENT | ADMINISTRATION | | JOHN DEERE BUCKET LOADER | EZGO UTILITY GOLF CART | SUPER 500 TURF SWEEPER | CONCRETE FUEL PAD | TOW BEHIND ARAVATOR | CLUBHOUSE EQUIPMENT | CLUBHOUSE KITCHEN MODIFICATIONS | GOLF WEBSITE UPGRADE | CLUBHOUSE EXPANSION (DESIGN ONLY) | GOLF COURSE | PROJECT NAME | |
|----------------------|----------------|------------|--------------------------|------------------------|------------------------|-------------------|---------------------|---------------------|---------------------------------|----------------------|-----------------------------------|-------------|---------------------------------|------------|
| 11 | | 59 | 1 | í | 1 | 1 | 1 | , | · | S | 53 | | BALANCE AT 06-30-15 | |
| | | <u>346</u> | 35 | 11 | 33 | 16 | 17 | 2 | 244 | 5 | 11 | | CURRENT YEAR EXPENDITURES | : |
| p4 | | 341 | 35 | 11 | 33 | 16 | 17 | 2 | 244 | 11 | ı | | TRANSFER TO PLANT IN SERVICE | |
| [1 | | 5 | 1 | | ı | , | 1 | ı | ı | (6) | 11 | | NET CURRENT YEAR CHANGE | |
| (1 | | 64 | , | 1 | , | ı | 1 | 1 | I | 1 | 20 | | BALANCE AT 06-30-16 | (\$ 000°s) |

SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF JUNE 30, 2016 (CONTINUED):

| PROJECT NAME | BALANCE AT | CURRENT | TRANSFER TO PLANT IN | NET CURRENT YEAR | BALANCE |
|---|---------------|--------------|-------------------------|---------------------|-----------|
| TRADEPORT | 06-30-15 | EXPENDITURES | SERVICE | CHANGE | 06-30-16 |
| ROUNDABOUT- BUILDING #90 | œ | (8) | | ì | |
| CORPORATE DRIVE SIDEWALK AND LIGHTING | ı | . 3 | 1 | (8) | ı |
| STREET LIGHT REPLACEMENT | ī | 4 | 4 | ı | • |
| | 1 | 117 | 117 | 1 | ı |
| INTERSECTION AND INFRASTRUCTURE IMPROVMENTS | • | 27 | | ; |) T |
| INCINERATOR OVERHEAD DOOR REPLACEMENT | • | 7 ! | J | | 27 |
| MULTIUSE PATH | | | _ | ı | 1 |
| | 1 | ц | ↦ | 1 | , |
| tit Siate nvac OpgraDe | ı | 26 | 1 | 26 | 26 |
| | | | | | |
| | lω | <u>174</u> | 129 | 45 | <u>52</u> |

(\$ 000's)

SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF JUNE 30, 2016 (CONTINUED):

HAMPTON HARBOR DESIGN AND RENOVATIONS WATER QUALITY IMPROVEMENT **DIVISION OF PORTS AND HARBORS** SOUTH ACCESS BRIDGE REPLACEMENT RYE FLOATING DOCK REPLACEMENT CAMERAS- NEWCASTLE PIER HAMPTON VIDEO SURVEILLANCE RENOVATIONS MARKET STREET TRUCK SCALE REPLACEMENT CONDENSER REPLACEMENT- PFP LOADMASTER ONE TON CHAIN FALL TIGER GRANT APPLICATION (2015) FACILITY SECURITY OFFICER TRAINING UPGRADE PORT SECURITY SERVERS TIGER GRANT APPLICATION (2016) PROJECT NAME BALANCE 06-30-15 4,068 1,923 25 **EXPENDITURES** CURRENT ω 4 TRANSFER TO PLANT IN SERVICE 2,214 1,599 118 384 26 26 NET CURRENT CHANGE (1,599)(2,127)(384)(25) (78) (25)(15)(16)06-30-16 BALANCE 1,941

TOTAL

11,204

1,437

3,232

(1,795)

9,409



LONG TERM LIABILITIES AS OF JUNE 30, 2016

| | TOTAL | ADVANCES (LONZA) | TENANT | , | CONTROL NOTE @ 4.50% | WATER POLLUTION | PORTSMOUTH- | CTTV 27 | INTEREST RATE | DEBT HOLDER / |
|---------|---------|---------------------|--------|------|-----------------------|--------------------|-------------|---------|---------------|---------------|
| | 116 | (1 | | | | | 116 | | PORTION | CURRENT |
| | 349 | D | | | | | 349 | | PORTION | TERM |
| | 465 | 1) | | | | | 465 | | DUE | AMOUNT |
| FY 2016 | PAID IN | 2020 | 2019 | 2018 | 2017 | 2016 | | YEAR | FISCAL | |
| (116) | 581 | 117 | 116 | 116 | 116 | 116 | | @ 4.50% | PORTSMOUTH | CITY OF |

TOTAL

465

ENT

| | SCHEDULE OF DEBT |
|---------|------------------|
| CITY OF | SERVICE REPAYME |

(\$ 000's)

(\$ 000's)

PORTSMOUTH AIRPORT STATEMENT OF OPERATIONS FOR THE TWELVE MONTH PERIOD ENDING JUNE 30, 2016

| YEAR | | 3 | 10,000 0,00,01 | 20,000 | 30,000 | 40,000 | 50,000 | | | ALL OTHER | FEE REVENUES | CONCESSION REVENUES | CARGO AND HANGARS | # FACILITIES RENT | 000′ | OPERATING S REVENUES |
|----------------------|--------------|-----------------------------------|------------------|--------|-----------|-------------------------|--------------------------|-----------|----------------|-------------|---------------------------|---------------------|----------------------|----------------------|------------|---------------------------------|
| YEAR TO DATE | | 7MAR APR *MAY | | | | | ENPLA | | 997 | 67 | 117 | 26 | 200 | 587 | ACTUAL | YEAR TO DATE |
| <u>33,974</u> 21 | | 201 c | | | \ | 33.974 | ENPLANEMENT DATA | | <u>957</u> | 50 | 167 | 13 | 161 | 566 | BUDGET | YEAR TO DATE |
| <u>21,586</u> | 2015 2014 | 986 88 | | | | | lTA | | 957 | 50 | 167 | 13 | 161 | 566 | BUDGET | FISCAL YEAR |
| Iœ | | OC? WOY DEC | | | 43,282 | 44,820 | | | 905 | 67 | 134 | 14 | 154 | 537 | ACTUAL | PRIOR YEAR |
| NET OPERATING INCOME | DEPRECIATION | NONOPERATING (INCOME) AND EXPENSE | OPERATING INCOME | . ' | ALL OTHER | MARKETING AND PROMOTION | PROFESSIONAL SERVICES | UTILLTIES | ADMINISTRATIVE | GENERAL AND | FACILITIES MAINTENANCE | AND BENEFITS | PERSONNEL SERVICES | OPERATING | OPERATING | |
| (5,102) | 3,826 | , | (1,276) | 2,273 | • | 22 | 1 | 376 | ļ | 167 | Č | 778 | 935 | | <u>997</u> | YEAR TO DATE ACTUAL |
| (5,455) | 3,600 | • | (1,855) | 2,812 | • | 24 | ı | 368 | | 168 | į | 1 303 | 949 | | <u>957</u> | YEAR TO DATE BUDGET |
| <u>353</u> | 226 | | 579 | (539) | | (2) | | ø | 3 | (6) | (140) | (575) | (14) | | 40 | YEAR TO DATE VARIANCE |
| (5,455) | 3,600 | | (1,855) | 2,812 | 4 | 24 | ı | 368 | | 168 | 1,000 | 1 303 | 949 | | <u>957</u> | FISCAL YEAR BUDGET |
| (5.251) | 3,846 | (220) | (1,625) | 2,530 | ı | 16 | | 423 | , 1 | 181 | ,,,,, | 1 053 | 858 | | 905 | PRIOR YEAR TO DATE ACTUAL |

(\$ 000's)

PERIOD ENDING JUNE 30, 2016 SKYHAVEN AIRPORT STATEMENT OF OPERATIONS FOR THE TWELVE MONTH

| | | | | (\$ | 000 | | | | | | | | | | | (\$ 00 | 0's) |
|----------------------|--------------|----------|--------------|------------------|---------|-------------------|---------------------------------------|-----------------------|----------------------|----------------------------|------------------------|---------------|--------------|------------|-----------|--------------------|--|
| | | FY 2009- | FY 2014 | FY 2015 | FY 2016 | NET CASH FLOW | | FY 2015 | FY 2016 | GALLONS OF FUEL SOLD | | | ALL OTHER | FUEL SALES | HANGARS | | OPERATING REVENUES |
| (737) | | (507) | (68) | (109) | (53) | OPERA | ; | 15 | 16 | S | | | | | | | ค. ⊣ |
| (4,670) | | (528) | (557) | (3,392) | (193) | CAPITAL EXPEND | , , , , , , , , , , , , , , , , , , , | 2 730 | 2,798 | CURRENT | | 248 | p-4 | 109 | 138 | | |
| (100) | | (100) | | | | DEBT REPAY | 10,001 | 15 821 | 26,689 | YEAR TO DATE | | 265 | 3-4 | 120 | 144 | | j |
| 4,054 | | 319 | 450 | 2,834 | 451 | GRANT FUNDS | 15,631 | 5 | 26,689 | TOTAL YEAR | | <u>265</u> | ⊢ | 120 | 144 | BUDGET | FISCAL YEAR |
| 4 (1,453) | | 9 (816) | 0 (175) | 4 (667) | 205 | ΤΟΤΑL | 4.90 | 3 | 4.05 | YTD AVE PRICE | | 211 | 1 | 78 | 133 | ACTUAL | PRIOR YEAR TO DATE |
| NET OPERATING INCOME | DEPRECIATION | EXPENSE | NONOPERATING | OPERATING INCOME | | ALL OTHER- FUEL | MARKETING AND PROMOTION | PROFESSIONAL SERVICES | DDOCECTONIA CERTACIO | GENERAL AND ADMINISTRATIVE | FACILITIES MAINTENANCE | BUILDINGS AND | AND BENEFITS | EXPENSES | OPERATING | OPERATING REVENUES | The second secon |
| (267) | 214 | | ı | (53) | 301 | 90 | 1 | ហ | 32 | 3 33 | ! | 93 | 48 | | | 248 | YEAR TO DATE ACTUAL |
| (357) | 290 | | 1 | (66) | 332 | 102 | • | ω | 37 | 35 | į | 113 | 40 | | | <u> 265</u> | YEAR TO DATE BUDGET |
| 89 | (76) | | • | (13) | (31) | (12) | ı | • | (5) | (2) | (62) | (20) | 8 | | | (17) | YEAR TO DATE VARIANCE |
| (357) | 290 | | 1 | (67) | 332 | 102 | 1 | Ŋ | 37 | 35 | 113 | 113 | 40 | | | <u>265</u> | FISCAL YEAR BUDGET |
| (341) | 233 | | J | (108) | 319 | 70 | f | ъ | 37 | 34 | 123 | , | 50 | | | 211 | PRIOR YEAR TO DATE ACTUAL |

(\$ 000's)

TRADEPORT STATEMENT OF OPERATIONS FOR THE TWELVE MONTH **PERIOD ENDING JUNE 30,2016**

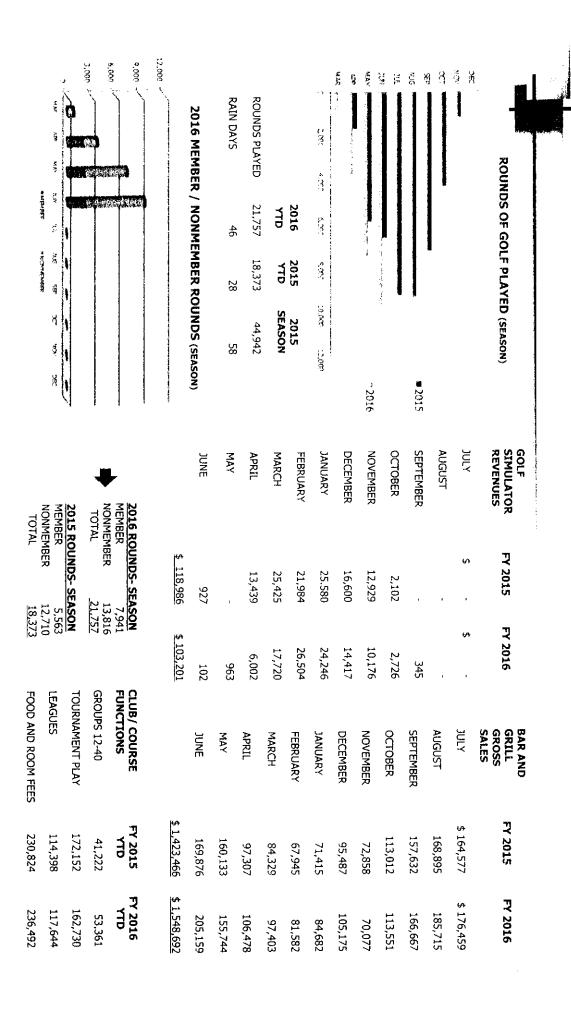
| | | | | | | | | | | ALL OTHER | RENTAL OF FACILITIES | (\$ 000 | OPERATING REVENUES | |
|----------------------|--------------|-----------------------------------|------------------|------------|-----------|-------------------------|--------------------------|-----------|-------------------------------|--------------------------------------|---------------------------------|--------------------|-----------------------|--|
| | | | | | | | | | 8,046 | 178 | 7,868 | ACTUAL | YEAR TO DATE | |
| | | | | | | | | | 8,058 | 76 | 7,982 | BUDGET | YEAR TO DATE | |
| | | | | | | | | | 8,058 | 76 | 7,982 | BUDGET | FISCAL YEAR | |
| | | | | | | | | | <u>7,826</u> | 92 | 7,734 | ACTUAL | PRIOR YEAR TO DATE | |
| NET OPERATING INCOME | DEPRECIATION | NONOPERATING (INCOME) AND EXPENSE | OPERATING INCOME | | ALL OTHER | MARKETING AND PROMOTION | PROFESSIONAL SERVICES | UTILLTIES | GENERAL AND ADMINISTRATIVE | BUILDINGS AND FACILITIES MAINTENANCE | PERSONNEL SERVICES AND BENEFITS | OPERATING EXPENSES | OPERATING REVENUES | And the second s |
| 6,609 | 819 | , | 7,428 | <u>618</u> | 95 | 20 | T | 145 | 49 | 309 | 1 | | 8,046 | YEAR TO DATE ACTUAL |
| 6,431 | 960 | · · | 7,391 | 667 | 120 | | 10 | 167 | 55 | 315 | , | | 8,058 | YEAR TO DATE BUDGET |
| <u>178</u> | (141) | | 37 | (49) | (25) | (20) | (10) | (22) | (6) | (6) | ì | | (12) | YEAR TO DATE VARIANCE |
| 6,431 | 960 | 1 | 7,391 | <u>667</u> | 120 | • | 10 | 167 | 55 | 315 | | | 8,058 | FISCAL YEAR BUDGET |
| <u>6,176</u> | 1,004 | ī | 7,180 | 646 | 100 | ı | ī | 156 | 54 | 336 | | | 7,826 | PRIOR YEAR TO DATE ACTUAL |

(\$ 000's)

PERIOD ENDING JUNE 30, 2016 GOLF COURSE STATEMENT OF OPERATIONS FOR THE TWELVE MONTH

| NET OPERATING INCOME | DEPRECIATION | (INCOME) AND EXPENSE | NONOPERATING | OPERATING INCOME | ALL OTHER | PROMOTION | MARKETING AND | SERVICES | UTILITIES | AUMINISTRATIVE | GENERAL AND | MAINTENNCE | BUILDINGS AND | AND BENEFITS | | OPERATING | OPERATING REVENUES | (\$,000 \$) |
|----------------------|--------------|-----------------------------------|--------------|---|-----------------|-----------|---------------|----------|--------------------------|----------------|--------------|------------|---------------|--------------|--------------|-----------|--------------------|---------------------------------|
| <u>76</u> | 402 | | , , | 478 | 251 1,941 | 5/ | 3 | 12 | 205 | | 185 | | 339 | 892 | | | <u>2,419</u> | YEAR TO DATE ACTUAL |
| (215) | 392 | | | 177 | 218 1.866 | 55 | | 10 | 150 | | 155 | | 363 | 915 | | | 2,043 | YEAR TO DATE BUDGET |
| <u>291</u> | 10 | /. | / | į į | 33 75 | 2 | | 2 | 55 | | 3 | | (24) | (23) | | | <u>376</u> | YEAR TO DATE VARIANCE |
| (215) | 392 | | 177 | 1,000 | 218 | 55 | | 9 | 150 | , | 155 | | 363 | 915 | | | 2,043 | FISCAL YEAR BUDGET |
| (172) | 392/ | / E | 219 | 1,9/8 | 227 | 59 | | 11 | 188 | t | ; | ı, | 377 | 942 | | | 2.197 | PRIOR YEAR TO DATE ACTUAL |
| OPERATING INCOME | ¥ NET | EXPENSES (EXCLUDING DEPRECIATION) | REVENUES | OPERATING | UNIT | RIICTNESS | | | MERCHANDISE AND OTHER | | GOLF LESSONS | SIMULATOR | MEMBERSHIPS | GOLF FEES | FEE REVENUES | REVENUES | | OPERATING REVENUES |
| 11 | | (240) | ì | 240 | PRO | | IN | , | | | | | | | | | ą | 3₫ _~ |
| <u>296</u> | | (1,46 | | 1.7 | COURSE OPERA | | 2,419 | | 234 | 1,870 | <u>16</u> | 103 | 329 | 1,422 | | 315 | | YEAR TO DATE |
| | | | | | | | 2,043 | | 180 | <u>1,591</u> | 15 | 116 | 320 | 1,140 | | 272 | | YEAR TO DATE |
| 117 | | (198) | | Л | FOOD / BEV | | 2,043 | | 18 | 1,59 | | H | ω | 1,140 | | 272 | Œ | FISCAL YEAR |
| 65 | | (38) | į | 2 | MIS | | ıω | | ŏ | 17 | <u> 2</u> | 16 | 20 | 40 | | 72 | • | • |
| 478 | | (1,941) | 614,7 | د د د د د د د د د د د د د د د د د د د | TOTAL | | 2,197 | | 200 | 1,718 | 21 | 119 | 301 | 1,277 | | 279 | DATE | PRIOR YEAR TO |

AS OF JUNE 30, 2016 KEY GOLF COURSE BENCHMARKING DATA



PORT AUTHORITY OF NEW HAMPSHIRE (UNRESTRICTED) STATEMENT OF OPERATIONS FOR THE TWELVE MONTH PERIOD ENDING JUNE 30, 2016 (\$ 000's)

| NET OP INCOME | DEPRECIATION | EXPENSE | NONOPERATING | OPERATING INCOME | | ALE OTHER - FUEL | PROPICE ION | MARKETING AND | SERVICES | PROFESSIONAL | UTILITIES | GENERAL AND ADMINISTRATIVE | C | BUILDINGS AND FAC | AND BENEFITS | PERSONNEL SERVICES | OPERATING EXPENSES | REVENUES | |
|-----------------|-----------------------------|-------------|-----------------------|------------------|-----------------------|------------------|-------------|---------------|------------|--------------|--------------|----------------------------|---------|-------------------|--------------|--------------------|--------------------|--------------|---------------------------------|
| (497) | 658 | | (1) | 160 _ | <u>2,102</u> | 497 | | 2 | ۵ | | 128 | 159 | | 210 | | 1,088 | | <u>2,262</u> | YEAR TO DATE ACTUAL |
| (483) | 576 | | . / | / % | 2,561 | 917 | | 2 | 18 | | 1 | 97 | | 225 | | 1,188 | | 2,654 | YEAR TO DATE BUDGET |
| (14) | 82 | | <i>∮</i> | 67 | (459) | (420) | | ı | r | - | : | 62 | | (15) | (100) | (1001) | | (392) | YEAR TO DATE VARIANCE |
| (483) | 576 | | 1 | 93 | 2,561 | 917 | 1 | 7 | 18 | 114 | | 97 | | 225 | 1,100 | 1 188 | | 2,654 | FISCAL YEAR BUDGET |
| (476) | 603 | / | , | 127 | 2,473 | 727 | 1 | J | 18 | 157 | | 115 | | 242 | 1,212 | | | <u>2,600</u> | PRIOR YEAR TO DATE ACTUAL |
| NET OP INC | (EXCLUDING DEPRECIATION) | OPERATING | OPERATING REVENUES | | ANALYSTS | BUSINESS | 0, | ALL OTHER | FUEL SALES | | WHARF / DOCK | REGISTR | PARKING | MOORI | FEE REVENUE | REVENUE | RENTALS | FACILITY | OPERATING REVENUES |
| (35) | | (230) | 195 | | HARBOR | HAMPTON | TOTAL | ;; | ES | | / DOCK | REGISTRATIONS | ଦ | MOORING FEES | ENUE | 111 22 | | | TING |
| 73 | | (176) | 249 | | HARBOR | o N | 2,262 | 105 | 657 | 811 | <u>200</u> | 163 | 122 | 326 | | v | | 584 | YEAR TO DATE ACTUAL |
| <u>19</u> | | (417) | 436 | | FISH PIER | | 2,654 | 241 | 975 | 892 | <u>250</u> | 165 | 142 | 335 | | 9 | Ų | 537 | YEAR TO DATE BUDGET |
| 476 | | (398) | 874 | | STREET | | 2,654 | 241 | 975 | 892 | <u>250</u> | 165 | 142 | 335 | | Ó | J), | 537 | FISCAL YEAR BUDGET |
| <u>62</u> (435) | | (428) (453) | 490 18 | | HARBOR MANAG ADMIN | | 2,600 | 140 | 827 | <u>1,023</u> | 385 | 179 | 126 | 333 | | 9 | 100 | } | PRIOR YEAR TO DATE ACTUAL |
| | | | | | | | | | | | | | | | | | | | |

(\$ 000's)

PORT AUTHORITY OF NEW HAMPSHIRE (RESTRICTED) STATEMENT OF OPERATIONS FOR THE TWELVE MONTH PERIOD ENDING JUNE 30, 2016

| NET OPERATING INCOME | DEPRECIATION | NONOPERATING (INCOME) AND EXPENSE | OPERATING INCOME | | ALL OTHER | MARKETING AND PROMOTION | PROFESSIONAL SERVICES | UTILITIES | GENERAL AND ADMINISTRATIVE | BUILDINGS AND FACILITIES MAINTENANCE | PERSONNEL SERVICES AND BENEFITS | OPERATING EXPENSES | OPERATING REVENUES | HARBOR I |
|----------------------|--------------|-----------------------------------|------------------|-------------|-----------|-------------------------|--------------------------|------------------|-------------------------------|--------------------------------------|---------------------------------|--------------------|-----------------------|---------------------------------|
| (222) | 46 | (| (176) | <u> 298</u> | 4 | | 1 | | 13 | 285 | ı | | 122 | YEAR TO DATE ACTUAL |
| 89 | 13 | | 102 | 1 1 | 4 | 1 | | F | , | | ı | | 102 | YEAR TO DATE BUDGET |
| (311) | 33 | | (278) | <u>298</u> | | 1 | 1 | , | 13 | 285 | ì | | <u>20</u> | YEAR TO DATE VARIANCE |
| 189 | 13 | • | 102 | it | 4 | , | 1 | ı | · | Ţ | ı | | 102 | FISCAL YEAR BUDGET |
| 82 | 13 | | 95 | 21 | | , | , | ı | 1 | 21 | r | | <u>116</u> | PRIOR YEAR TO DATE ACTUAL |
| NET OPERATING | DEPRECIATION | NONOPERATING (INCOME) AND EXPENSE | OPERATING INCOME | | ALL OTHER | MARKETING AND PROMOTION | PROFESSIONAL SERVICES | ਯਾਪਸਾ E S | GENERAL AND ADMINISTRATIVE | BUILDINGS AND FACILITIES MAINTENANCE | PERSONNEL SERVICES AND BENEFITS | OPERATING EXPENSES | OPERATING REVENUES | FOREIGN TRADE ZONE |
| 41 | ı | | 4 | 7 | , | 7 | , | 1 | ı | 1 | ı | | <u> </u> 1 | YEAR TO DATE ACTUAL |
| (5) | ı | 4 | (5) | 10 | ť | æ | , | | 2 | • | 1 | | ıcı | YEAR TO DATE BUDGET |
| 19 | ı | | v o | (3) | | (1) | 1 | | , | 4 | | | 100 | YEAR TO DATE VARIANCE |
| (5) | | | (5) | <u>10</u> | | ∞ | | | 2 | | , | | (C) | FISCAL YEAR BUDGET |
|) (13) | ı | , |) (13) | | | 10 | | 1 | 12 | 1 | | | 9 | PRIOR YEAR TO DATE ACTUAL |

PORT AUTHORITY OF NEW HAMPSHIRE (RESTRICTED) PERIOD ENDING JUNE 30, 2016 STATEMENT OF OPERATIONS FOR THE TWELVE MONTH

| | - |
|------------|---|
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| (\$ 000's) | |
|) | |

| NET OPERATING INCOME | DEPRECIATION | NONOPERATING (INCOME) AND EXPENSE | OPERALING INCOME | | ALL OTHER | MARKETING AND PROMOTION | PROFESSIONAL SERVICES | OTILITIES | GENERAL AND ADMINISTRATIVE | MAINTENANCE | BUILDINGS AND | PERSONNEL SERVICES AND BENEFITS | OPERATING EXPENSES | OPERATING REVENUES | LOAN FUND | REVOLVING A | |
|---------------------------------|--------------|---|------------------|-------------------------|--------------|-------------------------|-----------------------|-----------|-------------------------------|-------------|------------------|------------------------------------|--------------------------|------------------------------------|-----------|-------------------|------------|
| 2 | | 1 | 7 | 29 | , | | 27 | , | 2 | | , | , | | <u>36</u> | | ACTUAL | YEAR TO |
| 14 |) | , | 14 | 22 | 1 | , | 22 | , | ı | | 1 | , | | <u>36</u> | | BUDGET | YEAR TO |
| 2 | • | • | (7) | 2 | 1 | ı | ъ | t | 2 | | r. | • | | 11 | | VARIANCE | YEAR TO |
| 14 | | 1 | 14 | 22 | ı | | 22 | 1 | • | | ı | ı | | <u>36</u> | | BUDGET | FISCAL |
| 16 | | | 16 | 21 | , | | 17 | | 4. | | | 1 | | <u>37</u> | | ACTUAL TO DATE | PRIOR YEAR |
| (*) EXCLUDES SEQUESTERED FUNDS. | | FUND EXCESS (DEFICIENCY)- % (*) | | UTILIZATION RATE- % (*) | CAPITAL | | LONG TERM | CURRENT | LOANS OUTSTANDING | | RESTRICTED FUNDS | GENERAL FUNDS | CASH RAI ANCES | REVOLV | ! | | |
| ered funds. | | <u>18.3</u> | | <u>93.3</u> | 7,100 | 1 <u>,085</u> | 954 | 131 | | 78 | | 78 | BALANCE AT 06-30-2016 | ING LOAN FUN | | | |
| | | (4.7) | | <u>70.3</u> | <u>+C1,1</u> | <u>781</u> | 666 | 115 | [. | 373 | 43 | 330 | BALANCE AT 06-30-2015 | REVOLVING LOAN FUND RECONCILIATION | | | |
| | | 10.5 | | <u>85.5</u> | <u>1,136</u> | <u>935</u> | 809 | 126 | 472 | 701 | 43 | 158 | BALANCE AT 06-30-2014 | <u>TION</u> | | | |

PEASE DEVELOPMENT AUTHORITY

STATEMENT OF NET POSITION (EXCLUDING PORT AUTHORITY OF NEW HAMPSHIRE)

| -D,WK | | | 3 000 | | -1,000 | FY 2012 FY 2013 FY 2014 F | | \$ 1,000 | 000 | 's) | 3,000 | AT JUNE 30 | NET UNRESTRICTED POSITION | AND BENEFITS. | RELATIVE TO PERSONNEL SERVICES | REVENUE ESCALATION / CPI HAS BEEN | REPAYMENT. | TO SUPPORT NONGRANT RELATED CAPITAL PROJECTS AND DEBT | CONTINUED FINANCIAL OBLIGATION | DISCUSSION AND ANALYSIS | |
|--------------------|---------------------------------|-----------------|-----------------|---|--------------|---------------------------|---------------------|-------------------------|----------|-----------------------|-----------------------|------------------------|---------------------------|---------------------------------|--------------------------------|-----------------------------------|--------------------------------|---|--|-------------------------|------------|
| PENSION | DEFERRED OUTFLOWS OF RESOURCES | TOTAL ASSETS | | CONSTRUCTION IN PROCESS (PAGES #10-#14) | EQUIPMENT | S LAND, BUILDINGS AND | CAPITAL ASSETS | TOTAL RESTRICTED ASSETS | <u> </u> | ACCOUNTS RECEIVABLES- | CASH AND EQUIVALENTS | KESIKICIED ASSEIS | | TOTAL CURRENT ASSETS | OTHER ASSETS | NET | ACCOUNTS RECEIVABLE- | CASH AND EQUIVALENTS | CURRENT ASSETS | ASSETS | |
| 333 | | 64,665 | 61,648 | 7,136 | | 54,512 | | | | 11 | , | | | 3,017 | 410 | | 1,633 | 974 | | JUN 30 2015 | |
| <u>333</u> | | 59,634 | 57,655 | 7,468 | | 50,187 | | 1+ | | 11 | • | | | 1,979 | 435 | | 511 | 1,033 | | JUN 30 2016 | |
| TOTAL NET POSITION | FOREIGN TRADE ZONE UNRESTRICTED | HARBOR DREDGING | RESTRICTED FOR: | NET INVESTMENT IN CAPITAL ASSETS | NET POSITION | PENSION | DEFERRED INFLOWS OF | TOTAL LIABILITIES | | OTHER LT LIABILITIES | NET PENSION LIABILITY | NONCURRENT LIABILITIES | TOTAL CURRENT LIABILITIES | CURRENT PORTION- LT LIABILITIES | REVOLVING LOC FACILITY | UNEARNED REVENUE | ACCOUNTS PAYABLE- CONSTRUCTION | ACCOUNTS PAYABLE | CURRENT LIABILITIES | LIABILITIES | |
| 56,188 | (4,311) | , , | | 60,499 | | <u>373</u> | | 8,437 | 3,378 | 465 | 2,913 | | 5,059 | 129 | 2,750 | 293 | 568 | 1,319 | | JUN 30 2015 | (\$ 000's) |
| 54,466 | (2,724) | 1 1 | | 57,190 | | 373 | | 5,128 | 3,262 | 349 | 2,913 | | 1,866 | 116 | ı | 300 | 163 | 1,287 | | JUN 30 2016 | |

PORT AUTHORITY OF NEW HAMPSHIRE STATEMENT OF NET POSITION- UNRESTRICTED FUNDS

| | -1,000 | Ş | ģ | • | | (\$ 500 | 000 | (s) 1,000 | . | | | | , | • | | | • | DIS | ľ |
|--------------------|---------------------------------|-------------------------------------|-----------------|---|-------------------------------|---------------------|-------------------|-------------------------|--|---------------------------|--|--|---------------------------|--|--|---|--------------------------------|-------------------------|--|
| | | | | FY 2012 FY 2013 F | | | | | | NET UNRESTRICTED POSTTION | WHILE \$0.9 MILLION HAS BEEN ABSORBED BY UNRESTRICTED FUND BALANCES. | THE PIER EXPANSION FUND HAS PROVIDED \$1.0 MILLION IN MONIES | MODIFICATION AND IMPROVEN | \$ 1.9 MILLION IN CTORN WATER WARRENCE | STRUCTURE AND MAY REQUIRE REDUCTION IN SERVICES. | TO SUPPORT UNREIMBURSED CAPITAL PROJECTS HAS DETERIORATED FINANCIAL | CONTINUED FINANCIAL OBLIGATION | DISCUSSION AND ANALYSIS | |
| PENSION | DEFERRED OUTFLOWS OF RESOURCES | TOTAL ASSETS | | CONSTRUCTION IN PROCESS (PAGES #10-#14) | LAND, BUILDINGS AND EQUIPMENT | CAPITAL ASSETS | | TOTAL RESTRICTED ASSETS | ACCOUNTS RECEIVABLES- NET | CASH AND EQUIVALENTS | RESTRICTED ASSETS | TOTAL CURRENT ASSETS | OTHER ASSETS | | ACCOUNTS RECEIVABLE- | CASH AND EQUIVALENTS | CURRENT ASSETS | ASSETS | e de la companya de l |
| 80 | | 12,107 | 11,497 | 3,583 | 7,914 | | 41 | | 11 | 1 | | 610 | 61 | | 266 | 283 | | JUN 30 2015 | |
| 80 | | 11,613 | 10,866 | 1,935 | 8,931 | | D | | 10 | • | | 747 | 33 | | 34 | 680 | | JUN 30 2016 | |
| TOTAL NET POSITION | FOREIGN TRADE ZONE UNRESTRICTED | REVLOVING LOAN FUND HARBOR DREDGING | RESTRICTED FOR: | NET INVESTMENT IN CAPITAL ASSETS | PENSION | DEFERRED INFLOWS OF | TOTAL LIABILITIES | | NET PENSION LIABILITY OTHER LT LIABILITIES | NONCURRENT LIABILITIES | TOTAL CURRENT LIABILITIES | CURRENT PORTION- LT LIABILITIES | REVOLVING LOC FACILITY | UNEARNED REVENUE | ACCOUNTS PAYABLE- CONSTRUCTION | ACCOUNTS PAYABLE | CURRENT LIABILITIES | LIABILITIES | |
| 10,674 | (807) | , , | | 11,481 | 99 | | 1,414 | 774 | 774 | | 640 | | 1 | 249 | 16 | 375 | | JUN 30 2015 | (\$ 000's) |
| 10,208 | (659) | | | 10,867 | 99 | | 1,386 | 774 | 774 | | 612 | ı | | 279 | • | 333 | | JUN 30 2016 | · |

STATEMENT OF NET POSITION- FOREIGN TRADE ZONE PORT AUTHORITY OF NEW HAMPSHIRE

| 70 ド 2013 FY 2014 FY 2015 | | 60 | (\$ (| AT JUNE 30 | NET RESTRICTED POSITION | FULLY RESERVED IN FY 2015 | PRIOR YEAR WESTINGHOUSE RECEIVABLE DELINQUENT BY GREATER THAN 120 DAYS. | STEADY STATE WITH NO INDICATION OF FINANCIAL CHALLENGES. | |
|--|--|--|-------------------------|---|---------------------------|---|---|--|------------------------|
| TOTAL ASSETS DEFERRED OUTFLOWS OF RESOURCES PENSION | CONSTRUCTION IN PROCESS (PAGES #10-#14) | CAPITAL ASSETS LAND, BUILDINGS AND EQUIPMENT | TOTAL RESTRICTED ASSETS | CASH AND EQUIVALENTS ACCOUNTS RECEIVABLES- NET | RESTRICTED ASSETS | OTHER ASSETS TOTAL CURRENT ASSETS | ACCOUNTS RECEIVABLE- NET | CURRENT ASSETS CASH AND EQUIVALENTS | ASSETS |
| ı. <mark>5</mark> 5 | 11 | T. | 54 | 54 | | fr · | 1 | , | JUN 30 2015 |
| ∵ <u> </u> | £1 1 | | <u>51</u> | <u>5</u> | | 11 1 | , | | JUN 30 2016 |
| HARBOR DREDGING FOREIGN TRADE ZONE UNRESTRICTED TOTAL NET POSITION | NET INVESTMENT IN CAPITAL ASSETS RESTRICTED FOR: | DEFERRED INFLOWS OF RESOURCES PENSION NET POSITION | TOTAL LIABILITIES | NONCURRENT LIABILITIES NET PENSION LIABILITY OTHER LT LIABILITIES | TOTAL CURRENT LIABILITIES | REVOLVING LOC FACILITY CURRENT PORTION- LT LIABILITIES | ACCOUNTS PAYABLE- CONSTRUCTION UNEARNED REVENUE | CURRENT LIABILITIES ACCOUNTS PAYABLE | LIABILITIES |
| . 6 . | | 11 | (00 13 | 1 (| Iœ | | , , | σ | (\$ 000's) JUN 30 2015 |
| 51 , 51 | | 11 | 11 11 | | 11 | 1 , | 1 1 | 1 | JUN 30 2016 |

STATEMENT OF NET POSITION- HARBOR DREDGING PORT AUTHORITY OF NEW HAMPSHIRE

| | | | | | | (\$ 000's) | |
|------|---|--------------------------------|----------------|----------------|-------------------------------------|----------------|----------------|
| 10 | DISCUSSION AND ANALYSIS | ASSETS | JUN 30 2015 | JUN 30 2016 | LIABILITIES | JUN 30 2015 | JUN 30 2016 |
| | CONTINUED FINANCIAL OBLIGATION TO | CURRENT ASSETS | | | CURRENT LIABILITIES | | |
| | SUPPORT UNREIMBURSED CAPITAL PROJECTS OR REPAIRS AND MAINTENANCE FOR PORT | CASH AND EQUIVALENTS | r | | ACCOUNTS PAYABLE | 263 | 271 |
| | OPERALIONS. | ACCOUNTS RECEIVABLE- | 1 | , | ACCOUNTS PAYABLE- CONSTRUCTION | | |
| | ₩ | ארם | | | UNEARNED REVENUE | , | , |
| | FY 2013- TURNING BASIN | OTHER ASSETS | Ī | , | REVOLVING LOC FACILITY | | |
| | | TOTAL CURRENT ASSETS | 11 | | CURRENT PORTTON- IT I TABILITIES | | , |
| | | | | | | | , |
| | • FY 2016 | RESTRICTED ASSETS | | | TOTAL CURRENT LIABILITIES | <u>263</u> | 271 |
| | BOAT REMOVAL 18 PERMITS 13 | CASH AND EQUIVALENTS | 448 | 473 | NONCURRENT LIABILITIES | | |
| | Y SYST- NET | ACCOUNTS RECEIVABLES- NET | <u>206</u> | 2 | OTHER LT LIABILITY | ι | r 1 |
| | | TOTAL RESTRICTED ASSETS | 654 | 475 | | l i | 11 |
| s) | NET RESTRICTED POSITION | | | | TOTAL LIABILITIES | 263 | 271 |
| 000′ | AT JUNE 30 | CAPITAL ASSETS | | | DEFERRED INFLOWS OF RESOURCES | | |
| (\$ | 525 | LAND, BUILDINGS AND EQUIPMENT | 199 | 692 | PENSION | Į. | 11 |
| | | CONSTRUCTION IN | 487 | 'n | NET POSITION | | |
| | 350 | PROCESS (PAGES #10-#14) | Ş | o | NET INVESTMENT IN CAPITAL ASSETS | 686 | 698 |
| | | | <u>686</u> | 698 | RESTRICTED FOR: | | |
| | 175 | TOTAL ASSETS | 1,340 | 1,173 | REVLOVING LOAN FUND HARBOR DREDGING | 3 9 1 | 304 - |
| | | DEFERRED OUTFLOWS OF RESOURCES | | | FOREIGN TRADE ZONE UNRESTRICTED | | |
| | S10C A1 F10C A1 C10Z A1 C10Z A3 | PENSION | 11 | ti | TOTAL NET POSITION | 1,077 | 902 |
| | | | | | | 1011 | 704 |

PORT AUTHORITY OF NEW HAMPSHIRE STATEMENT OF NET POSITION- REVOLVING LOAN

| | 900 | | 1,000 | 1,100 | (\$ 0 | 000's) | | | • | | <u>STG</u> | |
|---------------------------------|---------------------------------|---|---|--|-------------------------|---|------------------------------------|--------------------------------|--|--|-------------------------|------------|
| FY 2012 FY 2013 FY 2014 FY 2015 | | | | | | NET RESTRICTED POSITION AT JUNE 30 | OUTSTANDING. | AND POTENTIALLY, CURRENT LOANS | TO THE FUND BALANCE. CURRENT ECONOMIC ENVIRONMENT | STEADY STATE WITH NO INDICATION OF ANY FINANCIAL CHALLENGES RELATIVE | DISCUSSION AND ANALYSIS | |
| | DEFERRED OUTFLOWS OF RESOURCES | TOTAL ASSETS | CONSTRUCTION IN PROCESS (PAGES #10-#14) | CAPITAL ASSETS LAND, BUILDINGS AND EQUIPMENT | TOTAL RESTRICTED ASSETS | ON RESTRICTED ASSETS CASH AND EQUIVALENTS ACCOUNTS RECEIVABLES- NET | - C- At CO225EN - AGG - C | OTHER ASSETS | ACCOUNTS RECEIVABLE- | | ASSETS | |
| 1 | 1 | 1,154 | , | | 1,154 | 373 <u>781</u> | 11 | ı | ı | - | JUN 30 2015 | |
| | 11 | - 1,162 | ı | 1 | 1,162 | 78 <u>1,084</u> | 1 | ı | ı | 1 | JUN 30 2016 | 1 |
| TOTAL NET POSITION | FOREIGN TRADE ZONE UNRESTRICTED | RESTRICTED FOR: REVLOVING LOAN FUND HARBOR DREDGING | NET INVESTMENT IN CAPITAL ASSETS | DEFERRED INFLOWS OF RESOURCES PENSION | TOTAL LIABILITIES | NONCURRENT LIABILITIES NET PENSION LIABILITY OTHER LT LIABILITIES | CURRENI POR I ION- LI LIABILI I ES | REVOLVING LOC FACILITY | ACCOUNTS PAYABLE- CONSTRUCTION UNEARNED REVENUE | ACCOUNTS PAYABLE | CURRENT LIABILITIES | |
| | | | APITAL ASSETS | QF | | TIES | TABILLIES | ∀ | NSTRUCTION | · | •1 | |
| 1,153 | | 1,153 | APITAL ASSETS | O r | | TIES | | · · | NSTRUCTION - | ⊢ | JUN 30 2015 | (\$ 000's) |

CASH FLOW PROJECTIONS FOR THE NINE MONTH PERIOD ENDING **APRIL 30, 2017**



BOARD OF DIRECTORS' MEETING AUGUST 18, 2016

TABLE OF CONTENTS

| DIVISION OF PORTS AND HARBORS SUMMARY OVERVIEW- UNRESTRICTED FUNDS RESTRICTED FUNDS HARBOR DREDGING AND PIER MAINTENANCE FOREIGN TRADE ZONE REVOLVING LOAN | PEASE DEVELOPMENT AUTHORITY SUMMARY OVERVIEW CAPITAL EXPENDITURES GRANT AWARDS CREDIT FACILITIES |
|--|--|
| 11-12 13 14 15 | PAGES 3-4 5-8 9 |

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(\$'000'\$)

PEASE DEVELOPMENT AUTHORITY CASH FLOW SUMMARY OVERVIEW (EXCLUDING DIVISION OF PORTS AND HARBORS)

AUGUST 1, 2016 TO APRIL 30, 2017

| AMOUNT | |
|--------|--|

| SOURCES OF FUNDS | OPENING FUND BALANCE | (\$ 000's) |
|------------------|----------------------|------------|
| | 1,803 | AMOUNT |

TRADEPORT TENANTS

6,783

.]

| EXTERNAL BANK WORKING CAPITAL- NET | SKYHAVEN AIRPORT HANGAR AND FUEL REVENUES | PORTSMOUTH AIRPORT | MUNICIPAL SERVICE FEE (COP)- NET | GOLF COURSE FEE AND CONCESSION REVENUES | GRANT AWARDS (SEE PAGE #9) |
|------------------------------------|---|--------------------|----------------------------------|---|----------------------------|
| ı | 151 | 420 | 1,234 | 945 | 3,547 |

USES OF FUNDS

| NET CASH FLOW | | LONG TERM DEBT RETIREMENT | CAPITAL EXPENDITURES- NON GRANT (SEE PAGES #6-#8) | OPERATING EXPENSES | PERSONNEL SERVICES AND BENEFITS | CAPITAL EXPENDITURES- GRANT (SEE PAGE #5) |
|---------------|--------------|---------------------------|---|--------------------|---------------------------------|---|
| <u>3,205</u> | <u>9,875</u> | 116 | 995 | 1,020 | 3,995 | 3,749 |

CLOSING FUND BALANCE

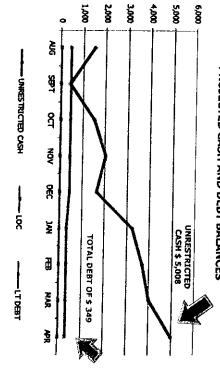
5,008

DISCUSSION

THE PDA DOES NOT ANTICIPATE THE NEED TO FURTHER UTILIZE IT'S SHORT TERM LINE OF CREDIT WITH THE PROVIDENT BANK TO PRIMARILY FINANCE PROJECTED GRANT RELATED CAPITAL EXPENDITURES.

CURRENT SENSITIVITIES TOWARD FUTURE PROJECTIONS INCLUDE 1) RECEIPT OF FEDERAL / STATE GRANT AWARDS, 2) ACCURACY OF CAPITAL EXPENDITURE FORECAST AND 3) TRADEPORT REVENUE STREAMS.

PROJECTED CASH AND DEBT BALANCES



13,080

| TOTAL | PDA DESIGNATED | PDA UNRESTRICTED | TOTAL FUND BALANCES |
|------------|----------------|------------------|--------------------------|
| 1,820 | 17 | 1,803 | BALANCE AT 07-31-2016 |
| <u>936</u> | 65 | 871 | BALANCE AT 06-30-2015 |

STATEMENT OF CASH FLOW (EXCLUDING THE DIVISION OF PORTS AND HARBORS) PEASE DEVELOPMENT AUTHORITY **AUGUST 1, 2016 TO APRIL 30, 2017**

TRADEPORT TENANTS **SOURCES OF FUNDS OPENING FUND BALANCE** PORTSMOUTH AIRPORT **GOLF COURSE** GRANT AWARDS (SEE PAGE #9) SKYHAVEN AIRPORT MUNICIPAL SERVICE FEE OPERATING EXPENSES CAPITAL- NONGRANT (SEE PAGES #6-#8) CAPITAL- GRANT RELATED (SEE PAGE #5) PERSONNEL SERVICES AND BENEFITS **USE OF FUNDS** WORKING CAPITAL RLOC- NET **CLOSING FUND BALANCE** LONG TERM DEBT RETIREMENT MUNICIPAL SERVICE FEE **NET CASH FLOW** <u>1,803</u> S 1,488 1,159 (315)1,474 235 585 115 639 450 235 270 42 17 5 (1,066)1,488 SEP 2,296 1,230 1,396 435 590 345 142 235 120 200 18 \$ 2 2,586 1,078 1,078 1,508 422 890 365 857 420 185 131 100 50 1,500 S S 2,046 1,877 1,331 585 546 415 100 235 895 736 125 55 2,046 1,541 (407) 1,948 1,250 135 450 620 585 235 න $\frac{3}{2}$ 9 3 8 1,639 3,260 1,075 2,351 M 1,621 450 365 805 730 116 105 16 g 8 21 8 3,260 3,711 8 1,046 595 235 115 60 451 <u>595</u> 110 16 8 25 3,711 4,022 MAR 23. 8 956 235 110 8 25 7 4,022 5,008 APR 1,075 1,05 455 619 365 100 ω 65 50 TOTAL 1,803 14,351 11,146 3,547 6,783 5,008 3,995 2,505 3,205 3,749 1,020 1,271 945 995 420 116 151

PEASE DEVELOPMENT AUTHORITY
CAPITAL EXPENDITURES (EXCLUDING THE DIVISION OF PORTS AND HARBORS)
AUGUST 1, 2016 TO APRIL 30, 2017

| TOTAL GRANT | | | BLINMAN DECIGN | RUNWAY CONSTRUCTION | SKYHAVEN AIRPORT | | BATHROOM RENOVATIONS | PAVEMENT AND DRAINAGE (SBG 1603) | ASR CONSTRUCTION (SBG 1602) | RW PRELIMINARY DESIGN | IDEN LIFICATION MANAGEMENT SYSTEM | OBSTRUCTION MITIGATION- PHASE II | AIR NATIONAL GUARD TAXIWAY ALPHA | PORTSMOUTH AIRPORT | GRANT REIMBURSEMENT | | |
|-------------|------------|------------|----------------|---------------------|------------------|--------------|----------------------|----------------------------------|-----------------------------|-----------------------|-----------------------------------|----------------------------------|----------------------------------|--------------------|---------------------|----------|--|
| <u>639</u> | <u>124</u> | <u> </u> | | 100 | | <u>515</u> | <u>75</u> | 50 | 10 | 100 | 100 | 80 | 100 | | | AUG | |
| 1,396 | <u>231</u> | 12 | 19 | 200 | | <u>1,165</u> | <u>300</u> | 25 | 240 | 40 | 145 | 15 | 400 | | | SEP | |
| <u>857</u> | <u>220</u> | <u>20</u> | | 200 | | <u>637</u> | 82 | ı | 1 | ∞ | 32 | 25 | 490 | | | 120 | |
| 736 | 25 | 11 | | 25 | | <u>701</u> | £ | | ı | 8 | 28 | 25 | 600 | | | VOV | |
| <u>53</u> | 11 | 11 | | 1 | | 123 | <u>10</u> | | | 00 | 20 | 15 | 10 | | | DEC | |
| 38 | ti | F T | 1 | ı | | <u>38</u> | Ħ | 1 | • | œ | 15 | 15 | | | | JAN | |
| 25 | 41 | 11 | ı | | | 25 | I t | 1 | 1 | 10 | 1 | 15 | | | | a | |
| UI | 4.1 | t e | 1 | | | ŀΩ | 11 | ľ | ı | ı | r | Ŋ | ı | | | MAR | |
| 11 | ti | 11 | • | ı | | [1 | 11 | | | ı | | | | | | APR | |
| 3,749 | <u>600</u> | <u>50</u> | 25 | 525 | | 3,149 | <u>507</u> | 75 | 250 | 182 | 340 | 195 | 1,600 | | | TOTAL | |

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PEASE DEVELOPMENT AUTHORITY

AUGUST 1, 2016 TO APRIL 30, 2017 (CONTINUED): CAPITAL EXPENDITURES (EXCLUDING THE DIVISION OF PORTS AND HARBORS)

(\$ 000's)

| ŀΟ | SURFACE TRANSPORTATION PLAN | ARBORETUM DRIVE GUARD RAIL** | DRAINAGE DITCHES - | STORM WATER TREATMENT ** | WATER TOWER LOGO 5 | TRADEPORT | NONGRANT REIMBURSEMENT | AUG | |
|-----------|-----------------------------|------------------------------|--------------------|--------------------------|--------------------|-----------|------------------------|----------|--|
| <u>15</u> | 1 | 1 | 15 | t | ı | | | SEP | |
| 11 | 1 | ı | 1 | • | t | | | <u>0</u> | |
| <u>10</u> | 1 | 10 | | 1 | • | | | VON | |
| <u>30</u> | | 30 | 1 | • | | | | DEC | |
| fi | ı | ı | | ì | 1 | | | JAN | |
| 11 | 1 | ı | ı | 1 | , | | | Æ | |
| 11 | ı | t | ı | 1 | • | | | MAR | |
| 10 | 10 | 1 | ı | ı | • | | | APR | |
| <u>70</u> | 10 | 40 | 15 | Ĺ | ω | | | TOTAL | |

NOTE:
** PENDING BOARD APPROVAL

PEASE DEVELOPMENT AUTHORITY

AUGUST 1, 2016 TO APRIL 30, 2017 (CONTINUED): CAPITAL EXPENDITURES (EXCLUDING THE DIVISION OF PORTS AND HARBORS)

| | ONE LALL NOR ALK TORCE "" | DOND FILL EDOM AND TOTOLS *** | ROUGH MOWER ** | CLUBHOUSE FOLITOMENT ** | DEBRIS BLOWER ** STMIJI ATER LIDGRADES** | GOLF COURSE | COMPUTERS / PRINTERS / SOFTWARE / SERVERS / TELECOMMUNICATIONS ** | ADMINISTRATION | RE-ROOF TERMINAL BUILDING | SKYHAVEN AIRPORT | NONGRANT REIMBURSEMENT | | |
|------------|---------------------------|-------------------------------|----------------|-------------------------|--|-------------|---|----------------|---------------------------|------------------|------------------------|------------|--|
| <u>10</u> | 10 | ı | • | | , | | t i | | Ħ | | | <u>AUG</u> | |
| Ico | 1 | | | | œ | | 11 | | 11 | | | ES SE | |
| 11 | 1 | 1 | | r | ı | | Ю | | 25 | | | 12 | |
| 15 | ı | 1 | 30 | 15 | | | 11 | | 11 | | | VON | |
| 30 | · | , | 30 | | | | 11 | | 11 | | | DEC | |
| 11 | | • | ı | 1 | ı | | 11 | | D | | | JAN | |
| 11 | | | 1 | 1 | ı | | 11 | | 11 | | | E | 11. 12. 15. 15. 15. 15. 15. 15. 15. 15. 15. 15 |
| <u>70</u> | ı | 70 | • | ī | • | | 11 | | 11 | | | MAR | |
| 11 | | , | ı | 1 | 1 | | 4! | | r · | | | APR | # # # # # # # # # # # # # # # # # # # |
| <u>163</u> | 10 | 70 | 60 | 15 | œ | | <u>10</u> | | 25 | | | TOTAL | |

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PEASE DEVELOPMENT AUTHORITY

CAPITAL EXPENDITURES (EXCLUDING THE DIVISION OF PORTS AND HARBORS)

AUGUST 1, 2016 TO APRIL 30, 2017 (CONTINUED):

(\$ 000's)

| | | | | | | • | | | | | | | | | | | | | |
|----------------|------------|---------------------------|-----------------------------|----------------------------|----------------------|---------------------|--------------------------------------|-------------|------------|---------------------------------|--------------------------------|------------------------------------|--------------------------------|------------------------------------|---------------------------------|--------------------|-------------------------------------|------------|--|
| TOTAL NONGRANT | | VEHICLE FLEET REPLACEMENT | 75 ROCHESTER- FIRE ALARM ** | BUILDING INFRASTRUCTURE ** | FORKLIFT REPLACEMENT | STEEL PLOW / SANDER | HVAC SYSTEM UPGRADE- 7 LEE STREET ** | MAINTENANCE | | SECURITY ACCESS ENHANCEMENTS ** | TERMINAL CARPET REPLACEMENT ** | NORTH WEATHER STATION GENERATOR ** | REROOFING OF HUT # 7 AND #8 ** | ROOF REPLACEMENT TERMINAL BUILDING | AIRFIELD RUNWAY RELAMPING (LED) | PORTSMOUTH AIRPORT | NONGRANT REIMBURSEMENT (CONTINUED): | | |
| 270 | 90 | <u>65</u> | ſ | ı | 25 | í | , | | <u>165</u> | Įσ | ı | ı | • | 160 | 1 | | | AUG | |
| 345 | <u>52</u> | 11 | 10 | t | 1 | 7 | 35 | | 270 | 11 | 25 | 1 | 50 | 160 | 35 | | | SEP | |
| 131 | 11 | ł r | 1 | | r | , | 1 | | 100 | 11 | • | 35 | ſ | 50 | 15 | | | 100 | |
| 55 | 11 | 11 | • | 1 | | | | | | ł I | ι | ı | • | ŧ | ı | | | NOV | |
| 60 | 11 | 11 | 1 | r | 1 | 1 | | | [1 | 11 | | 1 | 1 | 1 | | | | DEC | |
| 11 | 11 | 11 | , | 1 | ı | | , | | | 17 | 1 | ı | | | r | | | <u>JAN</u> | |
| i 1 | 11 | 11 | ı | , | ı | 1 | ı | | r i | 4.1 | | 1 | ı | ı | ı | | | <u>FEB</u> | |
| <u>70</u> | 11 | H | 1 | 1 | • | • | • | | 11 | U | | 4 | 1 | 1 | 1 | | | MAR | |
| 64 | <u>50</u> | 11 | ı | 50 | ı | | ı | | | 13 | ı | ı | | | • | | | APR | |
| 995 | <u>192</u> | <u>85</u> | 10 | 50 | 25 | 7 | 35 | | <u>535</u> | lΩ | 25 | 35 | 50 | 370 | 50 | | | TOTAL | |

NOTE:
** PENDING BOARD APPROVAL

RECEIPT GRANT AWARDS (EXCLUDING THE DIVISION OF PORTS AND HARBORS) PEASE DEVELOPMENT AUTHORITY

AUGUST 1, 2016 TO APRIL 30, 2017 (\$ 000's)

| TOTAL GRANT | MULTI USE PATH (GRAFTON DRIVE SECTION ONLY) | TRADEPORT | CLUSCIA CLUSCIA | RUNWAY DESIGN | RUNWAY CONSTRUCTION TAXTI ANE DAVEMENTS | SKYHAVEN AIRPORT | DOLLINGON REMOVALIONS | RATTEDOOM DENOMATIONS | DAVEMENT AND DRAWNOT (OB. 1002) | ASE CONCLETE CLION (CERT 1997) | DW DDGITMINADA DECION | IDENTIFICATION MANAGEMENT CONTRACT | AIR NATIONAL GUARD TAXIWAY ALPHA | PORTSMOUTH AIRPORT | |
|-------------|---|-----------|-----------------|---------------|--|------------------|-----------------------|-----------------------|---------------------------------|--------------------------------|-----------------------|------------------------------------|----------------------------------|--------------------|---|
| 42 | 1 | | 10 | ; , | | | ī | · | ı | 32 | | | ı | ACC | 5 |
| 142 | ı | | 15 | i , | r | | ı | U | ı | 1 | | | 100 | K | |
| 890 | • | | ı | ч | 285 | | 1 | 40 | 225 | 1 | 245 | 90 | ſ | 001 | |
| 895 | ŧ | | 1 | ı | | | 375 | 1 | 1 | 20 | | 1 | 500 | NO V | |
| 620 | ľ | | Ŋ | r | 215 | | • | • | | • | | | 400 | DEC | |
| <u>805</u> | , | | 1 | ı | • | | 100 | | 45 | 1 | ı | 60 | 600 | JAN | |
| 115 | • | | 1 | 1 | 1 | | , | • | • | 25 | 90 | , | ı | FEB | |
| (UI | | | r | ı | ı | | Ŋ | , | 1 | | | | 1 | MAR | |
| 33 | 1 | | | ı | | | 1 | | ı | 1 | l | 33 | r | APR | |
| 3,547 | 27 | | 30 | ъ | 500 | | 480 | 40 | 270 | 77 | 335 | 183 | 1,600 | TOTAL | |

PEASE DEVELOPMENT AUTHORITY

| (\$ 00 | CREDIT FACILITIES AND OUTSTANDING DEBT ANALYSIS |
|------------|---|
| (\$ 000's) | |

| | OTHER | MINIMUM SIZE OF DRAWDOWN | INTEREST RATE | | PURPOSE | TERM DATE | | EFFECTIVE DATE | AMOUNT AVAILABLE | AMOUNT OF ORIGINAL | |
|---------|--|-----------------------------|---|--------------------------------|------------|---------------------|------------|-----------------------|------------------------------|---------------------------------|--|
| | DOES NOT CARRY THE STATE GUARANTEE | NO MINIMUM | ONE MONTH FHLB (CLASSIC) + 250 BASIS POINTS | WORKING CAPITAL | TO PROVIDE | 12-31-2016 | | 03-10-2011 | 5,000 | THE PROVIDENT BANK (RLOC) 5,000 | |
| | 0.45 0.35 0.25 0.25 JAN FEB | 0.55 | 0.85 0.75 | TREND | - | WEIGHTED AVERAGE | | CITY OF PORTSMOUTH | THE PROVIDENT BANK (RLOC) | OUTSTANDING DEBT ANALYSIS | |
| 201S | HAR | | | TRENDING THE ONE MONI | | 4.50 | <u>465</u> | 465 | ı | BALANCE AT 07-31-2016 | |
| is I | Jul Jul | | | NTH FHLB (BOS | | 3.14 | 3,331 | 581 | 2,750 | BALANCE AT 06-30-2015 | |
| 2016 | 8 | | | TH FHLB (BOSTON) INTEREST RATE | | | | 12-31-2020 | 12-31-2016 | MATURITY <u>DATE</u> | |
| | NOV DEC | | | RATE | | | | 4.50 | 3.15 | INTEREST RATE % | |

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11

DIVISION OF PORTS AND HARBORS AUGUST 1, 2016 TO APRIL 30, 2017 CASH FLOW SUMMARY OVERVIEW (EXCLUDING RESTRICTED FUNDS)

| S | |
|---|--|
| | |
| 8 | |
| Š | |
| | |

| 483 | CLOSING FUND BALANCE |
|--------|---------------------------------|
| (210) | NET CASH FLOW |
| 1.624 | |
| • | ALL OTHER |
| 40 | CAPITAL EXPENDITURES |
| 219 | FUEL PROCUREMENT |
| 589 | OPERATING EXPENSES |
| 776 | PERSONNEL SERVICES AND BENEFITS |
| | USES OF FUNDS |
| 1,414 | |
| 76 | PARKING FEES AND CONCESSIONS |
| 235 | FUEL SALES |
| 325 | MOORING FEES |
| 295 | REGISTRATIONS / WHARFAGE |
| 483 | FACILITY RENTALS |
| | SOURCES OF FUNDS |
| 693 | OPENING FUND BALANCE |
| AMOUNT | (\$ 000'\$) |
| | |

DISCUSSION

CURRENT SENSITIVITIES TOWARD FUTURE PROJECTIONS INCLUDE 1) ACCURACY OF CAPITAL EXPENDITURE FORECAST, 2) WORKERS COMPENSATION CLAIMS AND OR LEGAL SETTLEMENTS, 3) FUEL CONSUMPTION DEMAND AND 4) CONTINUED CONTAINMENT OF EMPLOYEE OVERTIME.

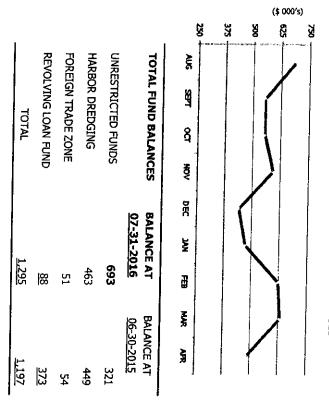
LEASE AGREEMENT WITH STATE OF MAINE DEPARTMENT OF TRANSPORTATION EXPIRES **DECEMBER 31, 2017**.

\$ 252 LOAN AMORTIZATION PERIOD AND INTEREST RATE ASSOCIATED WITH HB 25-FN-A (PISCATAQUA RIVER TURNING BASIN), HAS YET TO BE DETERMINED.

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13

PROJECTED UNRESTRICTED CASH BALANCES



12

(\$ 000's)

AUGUST 1, 2016 TO APRIL 30, 2017 STATEMENT OF CASH FLOW- UNRESTRICTED FUNDS **DIVISION OF PORTS AND HARBORS**

| CLOSING FUND BALANCE | NET CASH FLOW | | CAPITAL EXPENDITURES AND OTHER | FUEL PROCUREMENT | PROFESSIONAL SERVICES | UTLLTTES | GENERAL AND ADMINISTRATIVE | BUILDINGS AND FACILITIES | PERSONNEL SERVICES AND BENEFITS | USE OF FUNDS | | FUEL SALES | PARKING FEES | REGISTRATIONS / WHARFAGE | MOORING FEES | CONCESSION REVENUES | FACILITY RENTALS | SOURCES OF FUNDS | OPENING FUND BALANCE | | |
|----------------------|---------------|------------|--------------------------------|------------------|-----------------------|----------|----------------------------|--------------------------|---------------------------------|--------------|------------|------------|--------------|--------------------------|--------------|---------------------|------------------|------------------|----------------------|------------|---|
| <u>690</u> | (3) | <u>136</u> | 1 | 28 | 10 | 15 | 11 | 25 | 47 | | <u>133</u> | 30 | 23 | 25 | • | 2 | 53 | | <u>693</u> | <u>AUG</u> | |
| <u>556</u> | (134) | <u>258</u> | 15 | 23 | ı | 17 | 10 | 23 | 170 | | 124 | 25 | 18 | 25 | ı | 2 | 54 | | <u>690</u> | SEP | |
| <u>554</u> | (2) | 113 | r | 23 | Ĩ | 15 | 10 | 20 | 45 | | <u>111</u> | 25 | 15 | 15 | • | - | 55 | | 556 | 100 | |
| 592 | 38 | <u>130</u> | , | 23 | 15 | 18 | 9 | 25 | 40 | | <u>168</u> | 25 | Δı | 85 | ı | 1 | 53 | | <u>554</u> | VOV | |
| 442 | (150) | <u>299</u> | 15 | 19 | 40 | 29 | 11 | 20 | 165 | | 149 | 20 | ı | 75 | 1 | 1 | 54 | | 592 | <u>DEC</u> | |
| <u>473</u> | 31 | 127 | ı | 19 | • | 33 | 10 | 18 | 47 | | <u>158</u> | 20 | • | 20 | 65 | 1 | 53 | | 442 | JAN | |
| <u>623</u> | 150 | <u>133</u> | ı | 19 | ſ | 35 | # | 20 | 48 | | <u>283</u> | 20 | ı | 10 | 200 | | 53 | | 473 | | |
| 632 | 9 | <u>145</u> | 10 | 23 | 1 | 32 | 9 | 22 | 49 | | <u>154</u> | 25 | • | 15 | 60 | ı | 54 | | <u>623</u> | MAR | |
| 483 | (149) | <u>283</u> | 1 | 42 | 10 | 30 | 12 | 24 | 165 | | 134 | 45 | 10 | 25 | 1 | • | 54 | | 632 | APR | |
| 483 | (210) | 1,624 | 40 | 219 | 75 | 224 | 93 | 197 | 776 | | 1,414 | 235 | 71 | 295 | 325 | (J) | 483 | | <u>693</u> | TOTAL | · |

DIVISION OF PORTS AND HARBORS STATEMENT OF CASH FLOW- HARBO AUGUST 1, 2016 TO APRIL 30, 2017

| 478 | 478 | 490 | 483 | 476 | 488 | 482 | 472 | 482 | 474 | CLOSING FUND BALANCE |
|----------------|------|----------|----------|------|------------|------------|------------|----------------|--------------------------|--|
| 15 | (12) | 7 | 7 | (12) | 6 | 10 | (10) | œ | 11 | NET CASH FLOW |
| <u>76</u> | 22 | 2 | 2 | 21 | 2 | 2 | 22 | 2 | [| |
| 60 | 20 | 1 | ı | 20 | 1 | ı | 20 | ı | r | ALL OTHER |
| 6 | | 2 | 1 | • | 2 | 1 | • | 2 | • | ALL OFFICE SERVICES |
| | , | ı | | • | | ŧ | r | ŀ | 1 | DDOFFICE ON A CERTATORY |
| 4 | | , | 2 | 1 | | • | 2 | f | ı | OTILLINES OTILLINES ACCIDITING STREET |
| Ø | 2 | ı | , | щ | ı | 2 | ı | 1 | | GENERAL AND ADMINISTRATIVE |
| 1 | | ı | • | ı | | 1 | 1 | ı | ı | PERSONNEL SERVICES AND BENEFITS |
| ß | ļ | ı | · | | | | | | | USE OF FUNDS |
| 9 | 10 | 9 | 9 | 9 | l∞ | 12 | 12 | <u>10</u> | 12 | |
| 21 | 2 | 2 | ω | 2 | 2 | ω | 2 | 2 | ω | FUEL HLUWAGE HEES |
| 11 | 2 | L | - | 1 | غبو | 2 | ⊢ + | — | H | REGISTRATIONS |
| 59 | თ | σ | ч | σ | и | 7 | 9 | 7 | œ | PIER USAGE FEES |
| | | | | | | | | | | SOURCES OF FUNDS |
| 463 | 490 | 483 | 476 | 488 | 482 | 472 | 482 | 474 | <u>463</u> | OPENING FUND BALANCE |
| TOTAL | APR | MAR | FEB | JAN | DEC | NON NO | <u>[]</u> | SEP | <u>AUG</u> | |
| State Comments | | | | | | | | | | |
| | | | 1 | | | | | | | |
| (\$,000 \$) | | | | | | 17 | 20 | - 30 | O APRIL 30, 2017 | CHOSI T, ZOTO IO |
| | ND | NG FUND | NIE | REDC | ₹ DR | BOR | 1AR | } * | CASH FLOW- HARBOR DREDGI | |
| | | • | ! | | , | J) | i i | | | |

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AUGUST 1, 2016 TO APRIL 30, 2017 STATEMENT OF CASH FLOW- FOREIGN TRADE ZONE **DIVISION OF PORTS AND HARBORS**

| CLOSING FUND BALANCE | NET CASH FLOW | | ALL OTHER | PROFESSIONAL SERVICES | UTILITIES | GENERAL AND ADMINISTRATIVE | BUILDINGS AND FACILITIES | PERSONNEL SERVICES AND BENEFITS | USE OF FUNDS | ALL OTHER | FACILITY RENTALS | SOURCES OF FUNDS | OPENING FUND BALANCE | |
|----------------------|---------------|-----|-----------|-----------------------|-----------|----------------------------|--------------------------|---------------------------------|--------------|-----------|------------------|------------------|----------------------|-------|
| 48 | (3) | lω | ı | 1 | • | ω | ı | 1 | U | , | | | <u>5</u> 1 | AUG |
| 48 | | " | ſ | ı | 1 | ı | ı | ı | 11 | | | | 4 | SEP |
| 48 | , | 11 | ı | ı | | ı | ı | 1 | 11 | | 1 | | 48 | 100 |
| 48 | ı | 11 | 1 | • | • | 1 | 1 | ı | 11 | | | | 48 | NON |
| 48 | 1 | t) | ι | | | 4 | 1 | 1 | F (| ı | • | | 48 | DEC |
| 46 | (2) | 2 | , | 1 | ı | 2 | ı | 1 | • • | ı | • | | 48 | JAN |
| 46 | • | 11 | • | ı | ı | ı | , | | 11 | | | | 46 | |
| 46 | ı | 11 | • | | ι | • | 1 | • | 11 | | , | | 46 | MAR |
| 45 | (Ξ) | 11 | t | ı | 1 | н | r | ı | 11 | | ı | | 46 | APR |
| 15 | (6) | lo. | 1 | 1 | | o | • | ı | Į (π | r | СI | | <u>51</u> | TOTAL |

STATEMENT OF CASH FLOW- REVOLVING LOAN AUGUST 1, 2016 TO APRIL 30, 2017 **DIVISION OF PORTS AND HARBORS**

(\$ 000's)

| 5 4 | 54 | 150 | 134 | 119 | 102 | <u>86</u> | <u>71</u> | <u>56</u> | 41 | CLUSING FUND BALANCE |
|------------|------------|-----|-----|------------|------------|-----------|-----------|-----------|-----------|---------------------------------|
| (34) | (96) | 16 | 15 | 17 | 16 | 15 | 15 | 15 | (47) | NEI CASH FLOW |
| <u>192</u> | 114 | 2 | ω | 2 | 2 | 2 | 2 | 2 | <u>63</u> | |
| • | i | ı | ı | r | | | t | | 1 | YET CINEX |
| 20 | 2 | 2 | З | 2 | 2 | 2 | 2 | 2 | ω | ALL OTTLED |
| | Ì | | . ' | | | 1 | 1 | | | DDOEECCIONNI CEDVACEC |
| | ı | • | ı | 1 | | , | 1 | , | | ATTI TTIES |
| | | | | | | , | ı | 1 | | GENERAL AND ADMINISTRATIVE |
| ı | ı | | 1 | • | ı | • | , | ı | 1 | BUILDINGS AND FACILITIES |
| | ı | | Ī | 1 | r | | | | 1 | PERSONNEL SERVICES AND BENEFITS |
| 172 | 112 | ı | ı | ı | | , | 1 | 1 | 60 | NEW LOANS ISSUED |
| | | | | | | | | | | USE OF FUNDS |
| 158 | 18 | 18 | 18 | <u>19</u> | <u>18</u> | 17 | 17 | 17 | <u>16</u> | |
| 11 | 1 r | į e | 11 | | D | 11 | 11 | 11 | 11 | SEQUESTERED FUNDS |
| 2 | 1 | | 1 | - | | • | 1 | Ľ | ı | INTEREST INCOME- FUND BALANCE |
| 32 | 4 | 4 | 4 | 4 | 4 | ω | ω | ω | ω | INTEREST INCOME-LOANS |
| 124 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 13 | 13 | LOAN REPAYMENTS |
| | | | | | | | | | | SOURCES OF FUNDS |
| | <u>150</u> | | 119 | <u>102</u> | 86 | <u>71</u> | <u>56</u> | 41 | 88 | OPENING FUND BALANCE |
| TOTAL | APR | | FEB | JAN | <u>DEC</u> | NON | 100 | SEP | AUG | |

NOTE:
1) EXCLUDES SERQUESTERED FUND BALANCE OF \$45.



AUTHORITY

MEMORANDUM

To:

Pease Development Authority Board of Directors

From:

David R. Mullen, Executive Director

Date:

August 18, 2016

Re:

Sublease between Pioneer New Hampshire, LLC and Hybrid Fitness, LLC

In accordance with the "Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements" adopted by the Board on August 8, 1996, I am pleased to report that PDA has approved of a sublease between Pioneer New Hampshire, LLC ("Pioneer") and Hybrid Fitness, LLC ("Hybrid") for 5,000 square feet located at 114 Corporate Drive. Pioneer/Hybrid Sublease is for a base term of five (5) years with one (1) five (5) year option to extend. Hybrid, an exercise facility, will use the Subleased Premises for general offices, exercise facility, and related uses.

The Delegation to Executive Director: Consent, Approval of Subleases provides that;

"A Sublease Agreement subject to this delegation of authority shall not be consented to, approved or executed unless all of the following conditions are met:

- 1. The use of the Subleased Premises associated with the sublease is permitted under the original Lease;
- 2. The sublease is consistent with the terms and conditions of the original Lease:
- 3. The original Lessee remains primarily liable to Lessor to pay rent and to perform all other obligations to be performed by Lessee under the original Lease; and
- 4. The proposed Sublessee is financially and operationally responsible."

Conditions one through three have been met. As to condition four, PDA relies on Pioneer's continued primary liability for payment of rent and other obligations pursuant to the PDA/Pioneer Lease.

The Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements also requires the consent of one member of the PDA Board of Directors. In this instance, Director Lamson was consulted and granted her consent.

P:\PIONEER\Corporate Center\Board\BoardmemHybrid0816.docx



DEVELOPMENT AUTHORITY

MEMORANDUM

To:

Pease Development Authority Board of Directors

From:

David R. Mullen, Executive Director

Date:

August 18, 2016

Re:

Sublease between Two International Group, LLC and Atlas Commodities, LLC

In accordance with the "Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements" adopted by the Board on August 8, 1996, I am pleased to report that PDA has approved of a sublease at 2 International Drive between Two International Group, LLC ("TIG") and Atlas Commodities, LLC, a retail energy provider), at Two International Drive. The Sublease for 1,878 square feet is for a term of five years effective June 2, 2016. The Subleased Premises will be used for general business offices and related uses.

The Delegation to Executive Director: Consent, Approval of Subleases provides that:

"A Sublease Agreement subject to this delegation of authority shall not be consented to, approved or executed unless all of the following conditions are met:

- 1. The use of the Subleased Premises associated with the sublease is permitted under the original sublease;
- 2. The sublease is consistent with the terms and conditions of the original Lease;
- 3. The original Lessee remains primarily liable to Lessor to pay rent and to perform all other obligations to be performed by Lessee under the original Lease; and
- 4. The proposed Sublessee is financially and operationally responsible.

Conditions one through three have been met. As to condition four, PDA relies on TIG's continued primary liability for payment of rent and other obligations pursuant to the PDA/TIG Lease.

The Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements also requires the consent of one member of the PDA Board of Directors. In this instance, Director Lamson was consulted and granted her consent.

P:\TWOINTL\2 International\Board Memos\Boardmem0816.docx

ph: 603-433-6088

fax: 603-427-0433

www.peasedev.org



MEMORANDUM

To: Pease Development Authority Board of Directors

From: David R. Mullen, Executive Director

Date: August 18, 2016

Re: Sublease between One New Hampshire Avenue, LLC and Two International Construction

Co., LLC

In accordance with the "Delegation to Executive Director: Consent, Approval of Subsublease Agreements" adopted by the Board on August 8, 1996, I am pleased to report that PDA has approved of a sublease between One New Hampshire Avenue, LLC ("ONH") and Two International Construction Co., LLC ("TICC") consisting of 1,716square feet at 1 New Hampshire Avenue. The ONH/TICC Sublease is for a base term of five years. TICC will use the subleased premises for general office use.

The Delegation to Executive Director: Consent, Approval of Sub-subleases provides that:

"A Sub-sublease Agreement subject to this delegation of authority shall not be consented to, approved or executed unless all of the following conditions are met:

- 1. The use of the Subleased Premises associated with the sublease is permitted under the original sublease;
- 2. The sublease is consistent with the terms and conditions of the original Sublease;
- 3. The original Sublessee remains primarily liable to Sublessor to pay rent and to perform all other obligations to be performed by Sublessee under the original Sublease; and
- 4. The proposed Sublessee is financially and operationally responsible."

Conditions one through three have been met. As to condition four, PDA relies on ONH's continued primary liability for payment of rent and other obligations pursuant to the PDA/ONH Sublease.

The Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements also requires the consent of one member of the PDA Board of Directors. In this instance, Director Lamson was consulted and granted her consent.

P:\TWOINTL\1 New Hampshire\Board\BoardmemTICC0816.wpd



MEMORANDUM

To:

Pease Development Authority Board of Directors

From:

David R. Mullen, Executive Director

Date:

August 18, 2016

Re:

Sublease between Galileo RMF, LLC and Port City Air, Inc.

In accordance with the "Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements" adopted by the Board on August 8, 1996, I am pleased to report that PDA has approved of a sublease between Galileo RMF, LLC ("Galileo") and Port City Air, Inc. ("PCA") for 6,740 square feet with parking and ramp use located at 139 Flightline Road. The Galileo/PCA Sublease is for a base term of six (6) years with one (1) four (4) year option to extend. PCA will use the Subleased Premises for its Great Circle Catering operations and Seacoast Aviation Air Cargo operations and related uses.

The Delegation to Executive Director: Consent, Approval of Subleases provides that;

"A Sublease Agreement subject to this delegation of authority shall not be consented to, approved or executed unless all of the following conditions are met:

- 1. The use of the Subleased Premises associated with the sublease is permitted under the original Lease;
- 2. The sublease is consistent with the terms and conditions of the original Lease;
- 3. The original Lessee remains primarily liable to Lessor to pay rent and to perform all other obligations to be performed by Lessee under the original Lease; and
- 4. The proposed Sublessee is financially and operationally responsible."

Conditions one through three have been met. As to condition four, PDA relies on Pioneer's continued primary liability for payment of rent and other obligations pursuant to the PDA/Pioneer Lease.

The Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements also requires the consent of one member of the PDA Board of Directors. In this instance, Director Lamson was consulted and granted her consent.

P:\GALILEO RMF, LLC\BoardmemPCA0816.docx

ph: 603-433-6088

fax: 603-427-0433

www.peasedev.org



DEVELOPMEN^{*} AUTHORITY

MEMORANDUM

To: Pease Development Authority Board of Directors

From: David R. Mullen, Executive Director

Date: August 18, 2016

Re: Revisions to Existing Signs – NextLevelNow, Inc.

In accordance with the "Delegation to Building Inspector: Consent and Approval of Minor Revisions to Existing Signs" adopted by the Board on June 20, 2005, I am advising the Board that PDA has approved of the minor revisions to the previously approved sign as follows:

1. Revise the face of the existing sign at 16 Pease Boulevard to replace the previous tenant's name with the name of the new tenant, NextLevelNow, Inc.

The Delegation to Building Inspector: Consent and Approval of Minor Revisions to Existing Signs provides that:

A sign replacement or minor revision request subject to this delegation of authority shall not be consented to, approved or executed unless all of the following conditions are satisfied:

- 1. the request is limited to: in-kind replacement when required for maintenance; revision to sign graphics to reflect a new name or logo for an existing tenant; revision to sign graphics to reflect a change in tenancy.
- 2. there is no substantive change in the size or style of the sign.
- 3. the request is consistent with the terms and conditions of the original approval; and,
- 4. all other conditions of the PDA Land Use Controls are satisfied.

Conditions one through four have been met. The Delegation also requires the consent of one member of the PDA Board of Directors. In this instance, Chairman Bald was consulted and granted his consent.

P:\BOARDMTG\SignDelegation0816.docx

ph: 603-433-6088 fax

fax: 603-427-0433

23.75

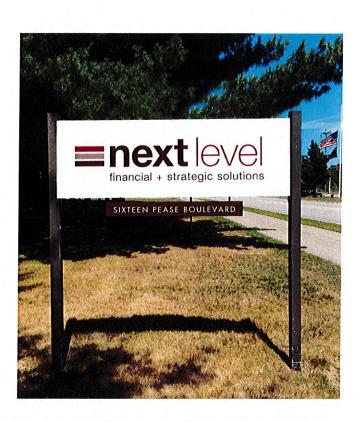
Proposed Signage for NEXT LEVEL NOW, INC 16 Pease Blvd., Portsmouth, NH



financial + strategic solutions

SIXTEEN PEASE BOULEVARD

70.875"





INSERT ITEM VI. B. 1

MOTION

Director Allard:

The Pease Development Authority Board of Directors approves of and authorizes the Executive Director to enter into Lease Amendment No. 2 with Kanerd Development, LLC for the premises located at 166 Corporate Drive on substantially similar terms and conditions attached hereto and incorporated herein by reference.

N:\RESOLVES\KanerdAmd0816.docx

LEASE AMENDMENT NO. 2

Lessor:

Pease Development Authority

Lessee:

Kanerd Development, LLC

Premises:

164-166 Corporate Drive, Portsmouth, NH

Lease Date:

December 21, 2000

This Lease Amendment No. 2 effective ______, 2016, by and between the above referenced Lessor and Lessee:

WHEREAS, Lessee has requested that its Lease with Lessor be amended to expand the permitted uses of the Premises but solely with respect to the facility located at 166 Corporate Drive;

WHEREAS, Lessor has agreed to amend the Lease as requested by Lessee, subject to the terms and conditions of this Lease Amendment No. 2;

NOW, THEREFORE, Lessor and Lessee agree for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, that the Lease be amended as set forth below:

- 1. Article 9.1 of the lease is amended with respect to the 166 Corporate Drive facility to include research and development as a permitted use and to permit such further accessory uses as are consistent therewith.
- 2. Lessor and Lessee agree that this Lease Amendment No. 2 is limited in duration to the subtenancy by and between Kanerd Development, LLC and Lonza Biologics, Inc. in connection Lonza's primary operations and facility at 101 International Drive in Portsmouth, NH and will expire at the end of the Lonza's subtenancy at the 166 Corporate Drive facility, except as otherwise agreed to in writing by the Parties.
- 3. All other terms and conditions of the Lease shall remain in full force and effect and shall continue to be binding upon the Lessor and Lessee.

[Signature and Jurat Pages Follow]

| NESS WHEREOI | F, Lessor and Lessee have executed this Lease Amendment No. , 2016 |
|--------------|--|
| Lessor: | PEASE DEVELOPMENT AUTHORITY |
| | By: Its: Executive Director |
| Lessee: | KANERD DEVELOPMENT, LLC |
| | By: |
| | Ite |

| STATE OF NEW HAMPSHIRE COUNTY OF ROCKINGHAM, ss. | |
|---|---|
| known to me (or proved to me on the the Pease Development Authority and | |
| | Notary Public in and for said County and State Printed Name: My commission expires: |
| STATE OF NEW HAMPSHIRE COUNTY OF ROCKINGHAM, ss | |
| On this day of | , 2016, before me,, |
| a Notary Public in and for said County | and State, personally appeared me on the basis of satisfactory evidence) to be the |
| of Kanerd Development, LLC and on | oath stated that he was authorized to execute this instrument voluntary act for the uses and purposes set forth herein. |
| | Notary Public in and for said County and State Printed Name: |
| | My commission expires: |



INSERT ITEM VI. B. 2

MOTION

Director Bohenko:

The Pease Development Authority Board of Directors hereby approves of and authorizes the Executive Director to complete negotiations and to enter into a revised Lease with Spyglass Development, LLC ("Spyglass") for the premises located at 30 New Hampshire Avenue; all in accordance with the memorandum from David R. Mullen, Executive Director, dated August 15, 2016 and attached hereto.

N:\RESOLVES\SpyglassAmend0816.docx

MEMORANDUM

TO:

PDA BOARD OF DIRECTORS

FROM:

DAVID R. MULLEN, EXECUTIVE DIRECTOR

SUBJECT:

LETTER OF INTENT SPYGLASS DEVELOPMENT, LLC/PDA - 30 NEW HAMPSHIRE AVE.

DATE:

AUGUST 15, 2016

CC:

LYNN MARIE HINCHEE, IRVING CANNER

History:

The subject premises were leased by PDA in September 1996 to Ingersoll-Rand Energy Systems Corp (the "Lease"). At that time, the premises consisted of a 36,000 square foot building and contiguous land area. The building had been substantially improved by an EDA grant and the lease was for period of not more than 11 years (including available options). The premises are within the Business Commercial Zone and are in the Airport District and subject to the Municipal Services Fee.

In February 2002, the lease was assigned to Spyglass Development, LLC (a Kane Company affiliate) and the Lease was amended in the following salient ways: (1) to define and subdivide the premises to consist of the existing building and an 8.26 acre lot; (2) to permit Spyglass to design and construct at its sole cost and expense a 16,500 square foot addition to the Premises; (3)to identify a new lease term of 25 years expiring September 2020; and (4) identify a new rent structure applicable to building area rent at a blended rate for existing and new construction.

Additional amendments to the Lease were executed in September 2006, December 2008 and November 2011.

In August 2012, the parties negotiated a major amendment to the Lease to extend the term through July 2022 and to fix the building area rent to that date. Additional included amendments brought the Lease into conformity with Deed references.

Proposal for New Lease:

New Construction: Early this summer, Spyglass, through its counsel Rob Ciandella, approached staff to inquire about Spyglass constructing at its sole cost and expense a 37,000 square foot addition to the premises. Spyglass further contemplated an expansion of an additional 13,000 square feet for a total of 50,000 square feet of new construction. At full build out, PDA would own 36,000 square feet and Spyglass would own 65,000 square feet. The purpose of the expansion would be to satisfy the growth requirements of Spyglass' existing subtenant, FlexEnergy, who must vacate its satellite leasehold at 162 Corporate Drive to allow for the expansion of another tenant in that building.

In addition to the new construction, Spyglass anticipates that structural repairs and other capital improvements will be required of it to the original Air Force structure.

<u>Lease Term:</u> Spyglass has requested a lease term including options of 45 years commencing upon the occupancy of the 37,000 square foot addition. In the event the further expansion of an additional 13,000 square feet does not occur during the first five years of the lease, the lease will provide for an automatic extension to 45 years upon occupancy of the additional expansion.

Rent. The present rent rate for the existing building and land area is blended at \$240,000. This rate was effective on August 1, 2016 and is subject under the terms of the existing Lease to increase on August 1, 2017 to \$253,950 and three more times to August 1, 2021 at which time the scheduled rate is \$280,950.

Spyglass has proposed that the agreed rent for the premises be fixed at \$240,000 for the first 5 years of the lease term, subject thereafter to annual adjustments of the lesser of CPI or 3%, not to exceed 12% in any 5 year period. This rate is consistent with current Tradeport practice and is acceptable to PDA provided that the 37,000 square foot addition is completed no later than a date certain, which date has not been negotiated. Although the existing Spyglass Lease provides that PDA will be paid \$1.25 per square foot for any additions constructed by Spyglass on the premises, the parties have reviewed the substantial investment made and to be made by Spyglass and acknowledge that this investment continues to support job creation at the Tradeport and has specifically supported the growth of this existing tenant. As the revenue proposed on a go forward basis is consistent with existing grant assurances and federal requirements, the new Lease will not require PDA to receive additional revenue based on the increased square footage constructed by Spyglass.

Right to Purchase. To the extent PDA determines at its sole discretion that it is in its best interest to pursue a release of the premises for sale to a third party, Spyglass has requested a Right of First Offer to Purchase. The PDA has language through which it has provided these rights in the past, however, Spyglass and PDA are negotiating but have not reached final agreements with respect to the methodology for arriving at a Fair Market Value purchase price and any applicable exclusions.

Reservation of PDA Rights to Airport Property: [A small portion of the premises are located within the Airport Zone and abut property currently used for Airport parking. In 2002 the lot was defined because there was pavement on the Airport Zone land and the parties wanted the newly created lot to be conforming, i.e., meet the required pavement setbacks. PDA desires to negotiate with Spyglass the right to recover this portion of the premises without cost to Spyglass in the event that future development of the Airport supports such need. The parties have not reached any agreement with respect to this reservation of rights.]

Required Action:

In order to facilitate the execution of a new lease of Premises and to allow Spyglass to move forward with design and permitting of a building expansion in accordance with the above conditions, the Board will be asked to take the following actions at its Meeting on August 18, 2016:

1. Authorize the Executive Director with the concurrence of General Counsel to complete negotiations and to execute a direct Lease Agreement with Spyglass Development, LLC, or its nominee, on substantially the terms and conditions of the existing Lease, and with such modifications as have been set forth in this Memorandum, provided, however, that a concept plan, including a site plan and elevation must be brought to the Board for its approval prior to the beginning of construction;

2. Authorize and approve such other action(s) and the execution of such other document(s) as the Executive Director, General Counsel and Engineering Manager deem necessary or advisable to facilitate the implementation of the transaction contemplated in this Memorandum.



AUTHORITY

MOTION

Director Lamson:

The Pease Development Authority Board of Directors hereby approves of the proposed sign for 73 Corporate Drive at Pease LLC at 73 Corporate Drive; all in accordance with the memorandum of Maria J. Stowell, P.E., Manager - Engineering attached hereto.

N:\RESOLVES\Signs73Corporate0816.docx

ph: 603-433-6088

fax: 603-427-0433

www.peasedev.org



MEMORANDUM

To:

David R. Mullen, Executive Director

From:

Maria J. Stowell, P.E., Engineering Manager

Date:

August 15, 2016

Subject:

Sign Approval Request for Wentworth Douglas at 73 Corporate Drive

Wentworth Douglas is seeking approval to place a new sign on their building at 73 Corporate Drive as shown on the attached drawing. The sign measures 3' - 9.75" x 24' - 8.75" and is approximately 95.25 square feet in area. It will be illuminated with white LEDs and will be placed facing the Spaulding Turnpike.

Currently, there are no other signs on the parcel. However, it is expected that Wentworth Douglas will be approaching PDA to replace the free standing sign on Corporate Drive. This sign, along with the currently proposed sign will need to remain under the 200 square foot limit.

As proposed, this sign meets the dimensional requirements and all other conditions of the PDA Land Use Controls.

At this month's meeting, please ask the Board to approve the new signage as proposed.

N:\ENGINEER\Board Memos\2016\Wentworth Douglas 8.15.16.docx

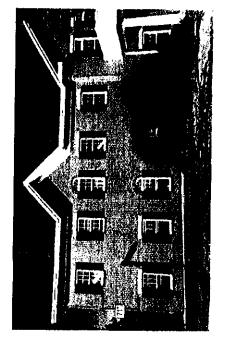
ITEM B. (1) SET OF FACE-LIT LED CHANNEL LETTERS ON A DISHPAN BACKER

SCALE: 3/8"=1"-0"

.... 24'-8 3/4" 23-11-

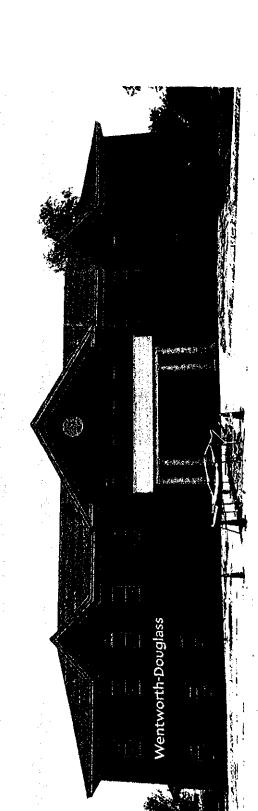
entworth-Douglass

0-3 1/4"



1.8

1,-3 1/4.



| (1111 | TAKIO | いいとこと | | 150 Charley St., Huston, RH (2005) | For Service: (000-27-5674 | | THIS GENERAL CONCERT IS THE PROPERTY OF THE YALDS, ALL PRODUCTION AND DEPLICATION REPORTS ALE ISSUENCE IN THE LAZID GROUP. | TO THE RESERVED FOR TOOM PERSONAL USE LIND IS NOT TO BE USED DUTSTOR FOLK ORDERICATION ON EXHIPTION IN LAFT ACCIONNE | | | alth 160616868 8-12 | SHEET: 1.0 |
|--|---|------------------------------------|-----------------|------------------------------------|---------------------------|-----------------------------------|--|--|-------------------------------|--------------|--|---------------------|
| LAS HEALTH SYSTEMS | ORTSMOUTH, NH | Drawn By: KD | Sales Rep: BARN | H. HI | Date: 6/28/16 | © COPYNICHT 2016 THE BIARLO GROUP | THIS DESIGN CONCEPT IS THE PROPERTY OF THE YAMRO CHOUP, AL | AND THE PARTY OF THE PRESENCE USE AND IS NOT TO | (III) Therefore (Bernelle Re- |) | File Name: Wentworth Douglas Health 160616868 8-12 | B-16-06-16868 |
| Job Name: WENTWORTH DOUGLAS HEALTH SYSTEMS | Location: 73 CORPORATE DE. PORTSMOUTH, NH | Design Spucifications Accepted By: | Client: | 1.00 | Landlord: | PROJECT APPROVAL | Design: Date: | Engineering: Date: | Estimating: Date: | Sales: Date: | Production: Date: | Installation: Date: |



DEVELOPMENT AUTHORITY

MEMORANDUM

TO:

Pease Development Authority Board of Directors

FROM:

David R. Mullen, Executive Director

RE:

Contract Reports

In accordance with Article 3.9.1.1 of the PDA Bylaws, I am pleased to report the following:

1. Project Name:

Dell Marketing LP

PDA Obligation

\$5,047.70

Board Authority:

Vice-Chairman Loughlin

Summary:

For the purchase of 5 desktop computers to replace worn out

computers at various PDA locations.

2. Project Name:

Messer Truck Equipment

PDA Obligation

\$5,989.00

Board Authority:

Vice-Chairman Loughlin

Summary:

To purchase a 11.5 gallon dump body to be used by PDA

Maintenance.

3. Project Name:

Portsmouth Quality Flooring Corporation

PDA Obligation

\$2,636.00

Board Authority:

Vice-Chairman Loughlin

Summary:

For the purchase and installation of carpeting in the offices at 16

Pease Boulevard.

4. Project Name:

Hoyle Tanner & Associates – Obstruction Removal Project

PDA Obligation

\$2,980.00

Board Authority:

Executive Committee

Summary:

For additional work related to the Obstruction Removal Permitting and Design project in accordance with the memorandum from

Maria J. Stowell, P.E, Manager – Engineering attached hereto.

5. Project Name:

Ransom Consulting, Inc. - Frank Jones Well

PDA Obligation

\$9,800.00

Board Authority:

Director Allard

Summary:

To conduct exploration of Frank Jones wells to determine the condition of the wells as outlined in the memorandum of Maria J.

Stowell, PE, Manager – Engineering attached hereto.

P:\BOARDMTG\Contractrpt0816.docx

OOO TAKING YOU THERE

ph: 603-433-6088

fax: 603-427-0433

www.peasedev.org

P.O. Number: PDA2015-03PDA

If no NO number is specified, the date on the P.O. will we used as the P.O. number.

Customer Agreement Number: -8001863



P.O. Date: 06/08/16

Payment Terms
*Net 30

Bill to:

Pease Development Authority 55 International Drive Portsmouth, NH 03801

Phone #: 603-433-6088 or 603-766-9290

Fax #: 603-433-6317

Ship To:

Pease Development Authority 55 International Drive Portsmouth, NH 03801

Phone #: 603-433-6088 or 603-766-9290

Fax #: 603-433-6317

Customer agrees to purchase the products(s) itemized on the quotation number(s) indicated below at the price(s) indicated, plus applicable taxes and shipping & handling charges, subject to the applicable Dell terms and conditions of sale located at http://www.dell.com/us/en/gen/misc/policy 009 policy.htm.

*Net 30 Payment Terms are applicable to this purchase order and are subject to Credit Approval. Additional financial information in the form of financial statements from previous years may be required.

Please attach tax exempt letter/certificate if applicable.

This Purchase Order may only be used for purchases within the Continental United States.

| QTY | QUOTE# | DESCRIPTION | UNIT PRICE | TOTAL |
|-------------|----------------------------|--|-----------------|------------------|
| 5 | 1020346053108.1 | OptiPlex 7040 SFF | 1,009.54 | 5,047.70 |
| | | | | - - · |
| | | | | |
| | | | | |
| | | | | , ,,,,,,, |
| LL pages of | f the referenced quotation | (s) MUST accompany this Purchase Order | SUBTOTAL | 5,047.70 |
| | | SALES TAX | (IF APPLICABLE) | |
| | | | | |
| | | SHIPPI | NG & HANDLING | |

| Signature (Authorized Buyer): | Date: 6/8/16 |
|--|--------------------|
| Print Name (Authorized Buyer): David R. Mullen | Executive Director |
| Name | Title |



Invoice

| Date | Invoice # |
|-----------|-----------|
| 6/28/2016 | 50286 |

| MESSER Truck Equipment | Messer Truck Equipm 170 WARREN AVE. Westbrack ME (207) 854-9751 www.messertruckequipm | = 0409 PC | 4439 C | O PY 6/28 |
|---|---|-----------|---|--------------|
| Bill To | |] | Ship To | |
| PEASE DEVELOPMENT AUT 7 LEE ST PORTSMOUTH, NH 03801 | HORITY | | PEASE DEVELO 7 LEE ST PORTSMOUTH, | |

DEVELOPMENT AUTHORITY MOUTH, NH 03801

| VIN | | S.O. | Terms | Rep | Purchase Or | der | Brief Descri | ption |
|-------------|----------|--------|---------------|--------------|--|-------|--|------------|
| | | 23245 | Net 30 | 225 | | | 11.5 GALION | DUMP |
| Item Code | Quantity | | Des | cription | | U/M | Price Each | Amount |
| OUMP-GALION | | NOT IN | ALION DUMP BO | PECE Nu/2 | 9/10/11.5), 1NVOICE APP 100-040- | 1000 | 5,989.00 2015 349-0 Received UL 0 1 2016 Development Authority | |
| | | | | | | Total | • | \$5,989.00 |

If payment is not received within 30 days a late fee will be added at the rate of 1.5% (18% APR) plus any costs and fees incurred to collect the past due amount. All vehicles or equipment left longer than 7 days after repairs are completed will incur a \$15.00 per day storage fee.

Payments/Credits

\$0.00

Balance Due

\$5,989.00

Portsmouth Quality Flooring Corporation

2040 Lafayette Rd.
Portsmouth, NH 03801
Phone (603 436-3422 Fax (603) 436-9016

Estimate

| Date | Estimate # |
|----------|------------|
| 7/5/2016 | 16342 |

Rep

| Client | |
|-----------------------------|--|
| Pease Development Authority | |
| Airport Management Dpt. | |
| 7 Lee Street | |
| Portsmouth, NH 03801 | |
| | |

poqufl@hotmail.com www.portsmouthflooring.com COM

| Item | Description | Qty | Rate | Total

| Item | Description | Qty | Rate | Total |
|----------------|--|---------|----------------|--------------------|
| | 16 Pease Blvd Portsmouth NH | | s., ** | |
| | Frank 319-7538 | | | |
| | n elektron elektronik olumba olumba elektronik elektronik olumba elektronik elektronik elektronik elektronik e | | | in the state |
| Comm. Car | Shaw Camden Harbor II Unitary back color: Belgian Linen #14150 (12x59) installed glue | 708 | 2.95 | 2,088.60 |
| Lip-up | down rip up and disposal | 1 36 | 200.00 3.00 | 200.00 108.00 |
| nserts Base | Track & Insert (per Inft) Cove base installed (per Inft) SUBTOTAL option 2 | 160 | 1.50 | 240.00 2,636.60 |
| | SOBTOTAL option 2 | | | 2,030.00 |
| | Note: Any furniture moving or additional floor prep that may be needed is not included in this estimate. ECON. DEV. APPROVAL DEPT. HEAD: EXEC. DIR.: 7/7/// | | | |
| | | - | | |
| | | | | |
| | | | | |

Thank you for considering us for your flooring needs

Maria Stowell - Email to Executive committee elalio

Subject:

FW: Directors' Approval, HTA contract amendment

I am writing to seek approval of the Executive Committee to allow the Executive Director to sign a contract with HTA in an amount that exceeds the amount approved by the Board in 2014. The work is for the Portsmouth Airport obstruction removal project.

Some background — In 2014 PDA applied to the State Block Grant Program for a grant to hire HTA to produce bid documents for removing obstructions that penetrate flight surfaces. That application included a sum of \$192,000 for work by HTA was based on a scope of work that has changed significantly in the last two years. Because of the changes the price has increased.

The changes in the work that have affected the cost include:

- The decision by FAA to include additional design parameters for consideration. These additional parameters increased the area under review from 12 acres to 67 acres, adding to the cost of design work.
- The Northern Long Eared Bat was added to the threatened species list, requiring that we coordinate with USDA and USFW and then conduct a survey to monitor for bat habitats.
- The review by NH Division of Historical Resources and the Town of Newington Historic District commission triggered further research of historical properties in Newington and ultimately the submission of an inventory report that required the work of a separate historical consultant.
- In some areas, obstruction mitigation methods were changed from tree removal to tree lighting after hearing from abutters and neighbors.

These and other issues resulted in additional meetings, coordination and research. The FAA and State have agreed that HTA is entitled to additional compensation. I am now seeking your approval.

The Board originally approved an HTA contract of \$192,000. The revised cost for the work is \$251,600. This includes work by HTA and its survey, electrical, forestry and electrical subconsultants. Because the work is grant funded, PDA's portion is 5% of the added cost or \$2,980.

PDA policy allows for expenditures up to \$10,000 without a vote of the full Board, if approved by a member of the Executive Committee. Staff believes that policy can be applied in this instance because, notwithstanding the absolute value of the cost increase, PDA's cost is limited to \$2,980. As mentioned, both FAA and the State have concurred that the extra expense is justified.

Lastly, you may be wondering why this can't wait until 8/18. The schedule constraints are such that these two weeks are needed for important field work or future work may be impacted. Please let me know in in which case we will report the cost at the next Board meeting.



MEMORANDUM

To:

David R. Mullen, Executive Director

From:

Maria J. Stowell, P.E., Engineering Manager Java

Date:

August 11, 2016

Subject:

Ransom Consulting Proposal for Frank Jones Wells Investigation

Scott DeVito has asked the engineering department to look into the feasibility of using the old Frank Jones wells as an additional source of water for golf course irrigation. From what can be seen, the wells consist of a line of old structures starting near the 11^{th} hole and continuing more or less along 12, to 16, to 3, and then through the woods to the right of 2. The structures are brick, most have cast iron covers, but a few are open. They are connected by vitrified clay piping. No one knows if the structures and pipe are intact. They do seem to be a very good source of water. There is water seeping through the brick structure on #3 into the ditch nearby, even in this dry weather.

The wells have been identified as an historic asset. As required by PDA's deed from the Air Force, we have approached the NH Division of Historic Resources (DHR) with the idea of rehabilitating the wells and they are open to our conducting an investigation.

There are a number of next steps which should occur in parallel. One of the steps is to hire a firm to do field reconnaissance to ascertain the condition of the well structures. We also need to involve a historical resources consultant to report back to DHR and to assure them we are not damaging the wells. We have worked with our on-call consultant, Ransom Consulting, to develop a scope or work which includes field work, reports, meetings and the work by the historical consultant. The cost for the work is \$9,800. This sum was approved by Directors Allard and Bohenko and should be reported at next week's Board meeting.

Other project coordination includes discussions with NHDES and the City of Portsmouth regarding the quantity and quality of water to be withdrawn. At this time we are proceeding cautiously pending the outcomes of these discussions which will inform us of project feasibility in terms of regulatory approvals.

We have recently learned that beginning in 2018 the Air Force will be discharging water from its aquifer treatment system now being designed, and anticipates sending some of this water to the tank on the Blue Course that was formerly used to send treated groundwater to the Golf Course irrigation system. If this additional water source becomes available, it will be welcome. However, investigating the use of the Frank Jones Wells will still be of value as water continues to be an increasingly precious resource.

N:\ENGINEER\Board Memos\2016\Ransom FJW report.docx



MOTION

Director Bohenko:

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to enter into a contract with AboutGolf of Maumee, OH, to upgrade the simulator room hitting stations and flooring at the Golf Course Clubhouse, in an amount not to exceed \$13,371.20; all in accordance with the memorandum from Scott DeVito, PGA General Manager, dated August 3, 2016 attached hereto.

In accordance with the provisions of RSA 12-G:8 VIII, the Board justifies the waiver of the RFP requirement based on the following reasons:

- 1. At the time of purchase of the original simulator system, AboutGolf was the sole source provider in the region;
- 2. AboutGolf has a specialized knowledge of the simulator systems. If the project was awarded to another contractor, AboutGolf would still need to design the flooring plan and recalibrate the simulators to the new hitting locations to ensure that the simulator technology operates properly; and
- AboutGolf can do the work in the most cost effective and timely manner.

Note: This motion requires 5 affirmative votes.

N:\RESOLVES\GolfCourseSimulator0816.docx



MEMORANDUM

To:

David R. Mullen, Executive Director

From:

Scott DeVito, PGA General Manager

Date:

August 3, 2016

Subject:

Request to Upgrade Simulator Room Flooring and to Waive RFP

This is a request to enter into a contract with AboutGolf, of Maumee, Ohio, to upgrade the flooring systems and the hitting areas for the three simulators at the Pease Golf Course Clubhouse; and to waive the RFP process. AboutGolf installed the original simulator systems including the simulator screens and game consoles.

The attached work order in the amount of \$13,317.20 details the requested flooring and the required replacement of the golf hitting areas.

Reasons to waive RFP:

- At the time of purchase of the original simulator system, AboutGolf was the sole source provider.
- AboutGolf has a specialized knowledge of the simulator systems. If the project was awarded to another contractor, AboutGolf would still need to design the flooring plan and recalibrate the simulators to the new hitting locations to ensure that the simulator technology operates properly;
- AboutGolf can do the work in the most cost effective and timely manner.

The costs for the flooring design and system recalibration are included in AboutGolf's proposal. As you may recall, funds for this work were budgeted in the golf course FY2017 capital expenditure schedule. It should be noted that this work is required to be undertaken on a periodic basis and that the original budgeted amount was \$20,000. As the total cost for the project is \$13,371.20 this has resulted in \$6,628.80 in savings over the budgeted amount.

Thank you for your consideration.

aboutGolf

352 Tomahawk Dr Maumee, OH 43537 419.482.9095 www.aboutgolf.com

Pro Forma Invoice

Date

Invoice #

7/20/2016

11340

Bill To

Pease Development Authority PDA Clubhouse 200 Grafton Dr. Portsmouth, NH 03801 Ship To

Pease Development Authority Attn: Tim Riese PDA Clubhouse 200 Grafton Dr. Portsmouth, NH 03801

| | | P.O. No. | | Terms | Rep |
|---------------------|---|----------|----------|--------------------|--------------------|
| | | Email | 50% | % Down, 50% | JD.EG |
| ltem | Description | Qty | U/M | Cost | Total |
| | ORDER SUMMARY: - Full 1" Flooring Systems Upgrade for 3 simulators - New turf, stance mats, strike mats - New tee kits - Installation - As sourced by Design | | | | |
| SIM.FLR.CL.ASSY | ORDER ITEMS: Classic Flooring System - 5/8" thick flooring underlayment tiles (roughly 312 total) - Design to confirm - 1/2" thick putting turf, 2 rolls (roughly 130 square yards total) - Design to confirm - 6 Stance Mats - 3 Strike Mats | 3 | ea | 3,988.00 | 11,964.00 |
| 8520-kit | Tee Holder & Tee Kit - 1 holder, 4 tees - 1 each @ | 6 | ea | 0.00 | 0.00 |
| 8524-84mm 8520 | 44mm, 54mm, 64mm, 74mm long Tee, color yellow @ 84 mm long Tee Holder (GolfComfort) | | ea ea | 0.00 0.00 | 0.00 0.00 |
| Discount | Discount - 20% on components | 1 | ea | -2,392.80 | -2,392.80 |
| SVC.INS.CUS 9510 | LOGISTICAL ITEMS: Installation - Custom Flooring Systems Shipping & Handling | 1 1 | ea ea | 3,200.00 600.00 | 3,200.00 600.00 |

Please Reference Sales Order # on payment.

Subtotal

Sales Tax (0.0%)

Total

Customer Is Responsible For All Sales / Use Taxes

All funds are in US Dollars

aboutGolf

352 Tomahawk Dr Maumee, OH 43537 419.482.9095 www.aboutgolf.com

Pro Forma Invoice

Date Invoice #

7/20/2016 11340

Bill To

Pease Development Authority PDA Clubhouse 200 Grafton Dr. Portsmouth, NH 03801

Ship To

Pease Development Authority Attn: Tim Riese PDA Clubhouse 200 Grafton Dr. Portsmouth, NH 03801

| | | P.O. No. | Terms . | | Rep |
|------|-------------|----------|---------------|------|-------|
| | | Email | 50% Down, 50% | | JD.EG |
| ltem | Description | Qty | U/M | Cost | Total |

NOTES:

- Created by: J. Anderson 07-20-2016 Discount reflects Platinum Program Pricing

PAYMENT TERMS:

- 50% Down upon quote acceptanceRemaining balance due 10 days after installation completion

| Please Reference Sales Order # on payment. | Subtotal | \$13,371.20 |
|--|---------------------------------|-------------------|
| | Sales Tax (0.0%) | \$0.00 |
| | Total | \$13,371.20 |
| | Customer Is Responsible For All | Sales / Use Taxes |
| Quote Acceptance Signature: Date: | All funds are in US Dollars | |

Skyhaven Airport Advisory Council (SAAC) ANNUAL REPORT Calendar Year 2015

SAAC Members:

Peter Bruckner - Chair
Kenneth Ortmann -Vice Chair
Bill Richard - Sec/Treasurer
Sen. Sam Cataldo
Daniel Barufaldi
Rep. Brandon Guida
Richard C. Jackson
Todd Patten
Jim Rogers
Christine Soutter - Chair Marketing Committee
Rep. Ken Weyler
Frank Torr (Non-Voting member of the Pease Development Authority (PDA)

The SAAC held four regular meetings during 2015
March 9 - quorum attained
June 8 - quorum attained
September 15 - quorum attained
December 15 - no quorum

TOPICS & ISSUES

Runway 15 - 33 Reconstruction

Although opened to the flying public in October 2014, the ODALS (<u>Omni-Directional</u> <u>Approach Lights</u>) lighting and punch list items were completed in 2015.

On May 16 the runway Grand Opening and Ribbon Cutting ceremony was held and included a large number of local and state officials to celebrate the grand reopening. With the increased runway length and improved approach lighting the safety and functionality of the airport has been improved and provides incentives for aviation enthusiasts and businesses to locate near Skyhaven.

GP Aviation - Airframe and Powerplant Mechanic Services

Glen Horne reports successfully maintaining his operation and has renewed his lease for Hangar 5. GP Aviation services a number of aircraft based at Skyhaven and elsewhere.

Flight Training

Because of the synergy with fuel sales and maintenance operations, locating a flight training provider on site remains a priority for the SAAC. When flight training was offered at Skyhaven, it attracted new members to the airport community, who often rented aircraft or purchased and based aircraft at the airport. While Hampton Airfield's runway was under reconstruction some flight training activities were relocated from Hampton to Skyhaven.

Represented at Wings and Wheels, Southern Maine Aviation and Hampton Airfield have both been contacted about opening satellite operations at Skyhaven.

Sumner Properties

In 2014, Sumner Properties, a printing operation near Skyhaven, contacted PDA and presented the concept of building a hangar at Skyhaven and reopening the jet fuel tank at the fuel farm for their use. Following an agreement with the PDA, work started on preparing the jet fuel tank (not completed until 2016). No plans for the proposed hangar were presented.

Wings & Wheels

The 2015 Wings & Wheels event was the most successful to date with over 5,000 attendees. Much credit goes to Christine Soutter (chair of SAAC Marketing Committee), Torey Kortz (Director of the Share Fund), and Officer Tracy Hayes of the Rochester Police Department. Food vendors ran out of food and a record number and variety of vendors participated.

Young Eagle flights continued into the early evening and were still unable to accommodate all who registered. Helicopter and Biplane rides allowed many to experience flight. This event, sponsored by the Rochester Police Department and benefitting Gerry's Food Pantry, does a lot to integrate Skyhaven Airport and the surrounding communities.

Young Eagles - EAA Chapter 225

EAA (Experimental Aircraft Association) Chapter 225, based at Skyhaven, continues to have an active presence at Skyhaven Airport and provides Young Eagles Rallies at Skyhaven as well as Sanford, ME and Concord, NH. They contribute in large measure to the success of Wings and Wheels as well as making Skyhaven part of the lives of many families in the area.

Taxilane & Drainage Rehab Project

This project, first presented by Jacobs Engineering to the SAAC in December 2014, took an unexpected direction in September, when the week prior to the September 15 meeting SAAC was informed that Hangar 1 would be a casualty of the project, as funds could be used for its demolition. PDA proposed demolition in lieu of maintenance. Despite findings that the structure was essentially sound and a vote by the SAAC to maintain the structure, the PDA staff and subsequently the PDA Board of Directors voted to include demolition of Hangar 1.

It was later clarified by the DOT Aeronautics Division that the Hangar 1 location provided insufficient taxilane distance to Hangar 2 based of FAA standards for the design aircraft type. Design continued on this project throughout 2015.

Approved by SAAC July 12, 2016



Memorandum

To: Kim W. Hopper, A.A.E., Airport Manager

From: Sandra McDonough, Airport Operations/Community Liaison Sm

Date: 8/11/2016

Subj: Noise Report for June 2016

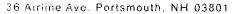
The Portsmouth International Airport Community Liaison received a total of 37 inquiries for the calendar month of June 2016: 10 rotor and 27 fixed wing.

All of the helicopter inquiries were associated with Seacoast Helicopters and originated from two residences; one from Portsmouth and one from Kittery Point. The Portsmouth resident inquired 9 times that the tour company uses the same route all the time and it is directly over his home. The Kittery Point resident is also concerned with the helicopter tour company using the same routes.

The 27 inquiries on fixed-wing aircraft were all related to military aircraft, both based and non-based; including KC135s, C5s, KC10s, C40s and a C17. The noise concerns originated all around the seacoast area and include Dover, Durham, Kittery Point, Madbury, Newmarket, Portsmouth and Rye.

A single residence in Newmarket was responsible for 57% of the month's inquiries. As stated in past reports, the couple residing at this residence feel the aircrafts are targeting their home and flying to low. They call every time a plane flies in the vicinity of their home. Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we would only respond should a particular operation warrant.

On June 7th a non-based C5 was training in the local area that spurred three of the inquiries; one in Rye, one in Portsmouth and one in Dover. Due to the winds at the airport the C5 was using Runway 16 for "touch and go's". The C5 was following Portsmouth's voluntary noise abatement procedures by varying his route slightly each go around and limiting his time in the pattern to an hour and a half. The C5 is one of the





MANAGEMENT

603.433.6536

largest aircrafts in the world and has very distinct loud engines that whine. On another occasion, a new resident of Madbury also called inquiring about a C5. She called to see if the aircraft was having engine trouble. The Airport Community Liaison explained the engine of a C5 has a very distinct whine that sounds very different than the other flights that come in and out of Pease. The caller appreciated the quick follow-up to her concern.

The last noise concern originated from a resident in Dover who was awakened in the middle of the night by an aircraft. The only aircraft departed in that time frame was a non-based C-17 departing on a mission.

Attached is a copy of the Noise Report for June 2016.

| PDA Noise Control Log |
|-----------------------|
| For the Period: |
| 06/01/16 |
| to |
| 06/30/16 |

| Wed | ' | U) | ٠. 4 | , , | | Call |
|----------------------------|---|---|--|---|--|------------|
| Wednesday, August 10, 2016 | | 6/6/2016 | 6/6/2016 | 6/4/2016 | 6/2/2016 | Date |
| 10, 2016 | ; | = : | 11:39 | 14:13 | 16:90 | Time |
| | Bayview Newmarket, NH 03857- | Bayview Newmarket, NH 03857- | 178 Bayview Newmarket, NH 03857- | 178 Bayview Newmarket, NH 03857- | Champernoune Madbury, NH 03823 | Caller ID |
| | Non Based | NonBased | Comb of NonBased | Based | NonBased | Location |
| | PC159K, NC10 | | KC135R, KC10 | KC135R | C | Aircraft |
| • | Repeat caller calling about the aircraft that are targeting her home. | that are targeting her home. | Repeat caller calling concerning the aircraft out of Portsmouth are that are a potential hazard to her home. | Repeat caller calling about the aircraft operating out of Portsmouth are a danger to the community. | Hi. It's about 4 o'clock on Thursday. A little over a half hour ago an airplane was heading towards Portsmouth and was flying realty, realty low over my bouse. It looked military and the engine was sputtering a bit. It sounded like it was realty struggling. At first I heard the sounds from it and it was realty loud and sputtering and I thought it was going to crash into one of the houses and then I saw it and it was perfectly straight. Even though it wasn't crashing it was very low and it was scarry. I'm trying to get a real person to talk to try to figure out if the plane was on its' way to Pease and who that plane was that I wittnesed. If you could call me back that would be great. | Narratives |
| | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | bue to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | McDonough spoke with the caller 6/3. McDonough informed the caller that the C5 is the largest aircraft in the world which gives the appearance that it is lower and slower than it really is. The engine of a C5 has a very distinct whine that sounds very different than the other flights that come in and out of Pease. The caller is new to the area and she appreciated the quick response. | Follow Up |

| PDA |
|---------|
| Noise |
| Contr |
| rol Log |

For the Period:

06/01/16

to 06/30/16

| === ==4 | 10 | • | ∞ | 7 | • | Call |
|---|--|---|---|---|--|------------|
| 6/11/2016 | 6/8/2016 | 6/8/2016 | 6/7/2016 | 6/7/2016 | 6/7/2016 | Date |
| 13:14 | 11:52 | 8:28 | 20:27 | 20:24 | 19:30 | Time |
| 68 Miller Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth, NH 03801- | 218 Dover Dover, NH 03823 | 217 F W Hartford Drive Portsmouth, NH 03801 | H0 Mountainview Terrace Rye, NH 03870- | 216 Chartergrant Road Dover, NH 03823 | Caller ID |
| Based | Based | NonBased | NonBased | NonBased | NonBased | Location |
| Robinson helicopter | Robinson helicopter | C17 | G | S | C5 | Aircraft |
| Emailed: NOISE COMPLAINT - Red helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house - always exactly the same route. Why is that necessary? | Hi. I live in Dover, NH and I'm calling about an aircraft that woke me up about 3:00 AM. I was hoping someone would call me back. | For some unknown reason tonight the plane is going over our house. It is very loud, shaftering, just unbelievably loud. It's almost as if there is no noise control here. There has been at least 10 to 12 flights, it seems like every 10 minutes they are flying over our area in the woodlands. Quite noisy. I haven't heard it like this in years, I'm just registering a complaint. Thank you. | Emailed: The C5 has been flying directly over my house for hours. You should have them vary the damn routes. | Emailed: There is a large 4 engine plane that does touch and goes at various times of the day. I can't see any markings on the plane but it made several passes from N to S between 6:00 and 8:15 pm on 6/7/16. Tonight the plane was pretty loud but he has been much louder. Does he have to be so low on approach? He seems to be much lower than other large 2 to 4 engine planes that land. | Narratives |
| Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | McDonough spoke with the caller on 6/11. McDonough reported a C17 departed Rwy 34 for a mission at 01:17. No departures or arrivals around the 03:00. | The CS was training in the area for one and a half hours as states in our voluntary noise mitigation procedures. The aircraft called prior to coming to Portsmouth and they varied the pattern. | The CS was training in the area for one and a half hours as states in our voluntary noise mitigation procedures. The aircraft called prior to coming to Portsmouth and they varied the pattern. | The CS was training in the area for one and a half hours as states in our voluntary noise mitigation procedures The aircraft called prior to coming to Portsmouth and they varied the pattern. | Follow Up |

| 12 | Call Date |
|---------------------------------------|-----------------------------|
| 6/11/2016 | Date |
| 15:18 | Time |
| 68 | Date Time Caller ID Locatio |
| Based | Location |
| Robinson helicopter | n Aircraft |
| Emailed: NOISE COMPLAINT - Red | Narratives |
| Caller has indicated in the past that | Follow Up |
| | Based |

| 18 6/21/2016 12:29 178 Bayview Newmarket, NH 03857- | 17 6/21/2016 12:22 178 Bayview Newmarket, NH 03857- | 16 6/21/2016 12:34 178 Bayview Newmarket, NH 03857- | 15 6/18/2016 11:18 204 Crockett Neck Rd Kittery, ME 03904- | 14 6/13/2016 16:53 188 Bayview Newmarket, NH 03857- | 13 6/11/2016 8:11 68 Miller Avenue Portsmouth, NH 03801- | 12 6/11/2016 15:18 68 Miller Avenue Portsmouth, NH 03891- |
|---|---|---|---|---|---|--|
| Based | Based | Based | Based | Based | Based | Based |
| ěd | ed. | ř <u>e</u> | ed. | řed. | ved . | ěd |
| KC135R | KC135R | KC135R | Robinson helicopter | KC135 | Robinson helicopter | Robinson helicopter |
| Repeat caller. | Repeat callor. | Repeat caller | "Oh Joy, the helicopters turn right over my house so it's very loud." It's now 11:14 and it's amazing how it is loud enough so you can't talk to someone inside your house with the windows open. It's not ok, I'm in Kittery Point Maine. Bye. | Repeat caller. | Emailed: NOISE COMPLAINT - Red helicopter | Emailed: NOISE COMPLAINT - Red helicopter again. Why does he always have to fly directly over my house? Why is that necessary? |
| Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Caller does not require a return call. | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. |

06/30/16

| 24 | 23 | 22 | 21 | 20 | 19 | Call |
|---|---|---|---|---|---|------------|
| 6/23/2016 | 6/23/2016 | 6/23/2016 | 6/23/2016 | 6/23/2016 | 6/21/2016 | Date |
| 20:04 | 21:01 | 21:47 | 12:35 | 21:15 | 12:39 | Time |
| 178 Bayview Newmarket, NH 03857- | 178 Bayview Newmarket, NH 03857- | 178 Bayview Newmarket, NH 03857. | §78 Bayview Newmarket, NH 03857- | 178 Bayview Newmarket, NH 03857- | 178 Bayview Newmarket, NH 03857- | Caller ID |
| Based | Based | Based | Non Based | Based | Based | Location |
| KC135R | KC135R | KC135R | B | KC135R | KC135R | Aircraft |
| Repeat caller. | Repeat caller. | Repeat caller. | Repeat calter | Repeat caller. | Repeat caller. | Narratives |
| Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ugo that we will only respond should particular operation warrant. | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Follow Up |

For the Period: 06/01/16 to 06/30/16

| 30 | 29 | 28 | 27 | 26 | 25 | C _B II |
|---|---|---|---|---|---|-------------------|
| 6/23/2016 | 6/23/2016 | 6/23/2016 | 6/23/2016 | 6/23/2016 | 6/23/2016 | Date |
| 22:07 | (J) | 13:42 | 14:48 | 14:56 | 15:31 | Time |
| 178 Bayview Newmarket, NH 03857- | Caller ID |
| Based | NonBased | Non Based | Based | Based | Based | Location |
| KC135R | S | Ç | KC 135R | KC135R | KC135R | Aircraft |
| Repcat caller. | Repeat caller. | Narratives |
| Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Follow Up |

| PDA |
|--------|
| Noise |
| Cont |
| rol Lo |
| 00 |

For the Period:

06/01/16

to 06/30/16

| 3. | 36 | 35 | 3.4 | 33 | 32 | 31 | Call |
|--|---|--|---|---|---|---|------------|
| 0/26/2016 | 6/26/2016 | 6/25/2016 | 6/25/2016 | 6/25/2016 | 6/24/2016 | 6/24/2016 | Date |
| 12:49 | 12:28 | 14:37 | 13:31 | 13:13 | 17:46 | 16:45 | Time |
| 68 Miller Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth, NH 03801- | 14 Deer Meadow Road Durham, NH 03824- | 178 Bayview Newmarket, NH 03857- | Caller ID |
| Based | Based | Based | Based | Based | Based | Comb Based and NB | Location |
| Robinson helicopter | Robinson helicopters | Robinson helicopter | Robinson helicopter | Robinson helicopter | KC135R | 2 KC135s, C130, C40 | Aircraft |
| Emailed: NOISE COMPLAINT - Red helicopter directly over my house, always exactly the same route - why is that necessary? | Emailed: NOISE COMPLAINT - Red helicopter again, always exactly the same route - why is that necessary? | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. Why does he always have to do that? Isn't there somewhere else in the State of NH where he can fly this thing? | Emailed: NOISE COMPLAINT - Red helicopter again. | Emailed: NOISE COMPLAINT - Red helicopter | I'd like to file a complaint about low flying tankers. It's Friday afternoon 2:24 PM. The plane is doing touch and go's over our house, at what looks like 500 or 600 ft. Clearly less than a 1000 ft. I would like to hear from you. | Repeat caller concerned with military aircraft in the vicinity of her home. | Narratives |
| Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | McDonough returned call 6/25. | Due to the frequency of their calls and the compliant aviation activity they have called about, we informed them some time ago that we will only respond should particular operation warrant. | Follow Up |

| Call | 38 |
|------------|--|
| Date | 6/30/2016 |
| Time | ** |
| Caller ID | Brackett Road Ryc, NH 03870 |
| Location | NonBased |
| Aircraft | KC-10, KC135 |
| Narratives | I live in Ryc on the flight path to Pease Air Force Base. It's now about 1:45pm and at about 1200 noon today a very large low flying plane flew so low it almost shook the house. It was a big plane. I didn't see it but I heard it from here inside the house. We are on a wildlife protected reserve. This has happened before with the fuelers at the Air National Guard. I'm not sure what plane it was today but it was definitely flying to low over a civilian population houses and a protected area. If you call me back I would appreciate it. I hope to hear from you so we can stop these people from doing that. They have done it before. It was a few years back but the fuelers for the air National Guard were showboating around flying sofo. You could hear the dogs barking and the people yelling. We are retired air force, 58 years here at Pease in Rye so now call for that and I want to make |
| Follow Up | A military KC10 was training at Portsmouth working on "touch and go's". This was the last TGL before the KC10 is a very large military aircraft with loud engines which might have made it sound like it was flying low but is was not. The ATC had two aircraft working in the pattern and had to allow adequate spacing. |



Memorandum

To: Andrew Pomeroy, Airport Operations Manager

From: Sandra McDonough, Airport Operations/Community Liaison

Date: 8/10/2016

Subj: Noise Report for July 2016

The Portsmouth International Airport Community Liaison received a total of 57 inquiries for the calendar month of July 2016: 41 rotor and 16 fixed wing.

All but three of the 41 helicopter inquiries were associated with Seacoast Helicopters. One of the non-based inquiries was a helicopter checking the power lines for Eversourse. The Town of Durham posted that there would be a helicopter flying low checking power lines and listed several local cities with Portsmouth being one of them. I was unable to identify the last two helicopters but was able to deduce they were not based out of Portsmouth. The helicopter inquiries originated from six residences with 85% from one resident of Portsmouth. Three inquiries originating from Portsmouth and three originating from Kittery Point.

Fifteen of the 16 inquiries on fixed-wing aircraft were all related to both based and non-based military aircraft. The military aircraft included non-based C17s and C5s and based KC135s. The noise concerns originated from 3 residences to include one from Newington, one from Portsmouth and 14 from a residence in Newmarket.

Attached is a copy of the Noise Report for July 2016.

| PDA Noise Control Log |
|-----------------------|
| For the Period: |
| 07/01/16 |

to 07/31/16

| % | 7 7 | 6 7 | 5 7 | 4 7 | 3 7 | 2 7 | 7 | Call |
|--|--|---|---|---|--|---|--|------------|
| 7/3/2016 | 7/3/2016 | 7/3/2016 | 7/2/2016 | 7/2/2016 | 7/2/2016 | 7/2/2016 | 7/1/2016 | Date |
| 9:20 | 1:54 | 11:36 | 12:31 | 11:24 | 11:19 | 11:30 | 2:10 | time |
| 188 Bayview Newmarket, NH 03857- | 68 Miller Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth. NH 03801- | 68 Miller Avenue Portsmouth, NH 03801- | 68 Willer Avenue Portsmouth, NH 03801- | 201 Crockett Neck Rd Kittery, ME 03904- | 221 Leslie Drive Portsmouth, NH 03860 | 220 Little Bay Road Newington, NH 03805 | Caller ID |
| Based | Based | Based | Based | Based | Based | Based | NonBased | Location |
| KC135R | Robinson helicopter | Robinson helicopter | Robinson helicopter | Robinson helicopter | Robinson helicopter | Helicopters | CI7 | Aircraft |
| Repeat caller. He thinks the aircraft are flying at 300 ft, when they are actually flying considerably higher. | Emailed: NOISE COMPLAINT - Red helicopter directly over my house again. Thanks for all the "help "with this issue, P.D.A. Absolutely NO CHANGE and NO PROGRESS in three years. | Emailed: NOISE COMPLAINT - Red helicopter again, always exactly the same route - why does he have to do that? | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. Thanks P.D.A. | Emailed: NOISE COMPLAINT - Red helicopter | I'm calling to complain about the helicopter flights low and directly overhead constantly. I would like to register an official complaint. | Emailed: constantly and noisily flies over our neighborhood - especially on weekends as that's when I'm home. | I am the first house your planes see when they take off. I want to know what the deal was with the KC135 that came in at 1:10 this morning. It woke us all up and my wife could not get back to sleep. I'm really upset about it. I have lived here 12 years and this is the first time in my recollection that this has ever happened. Thank you. | Narratives |
| ATC has confirmed they are flying at pattern altitude which varies whether they are flying VFR of IFR. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | Lest message 7/6. No response. | Caller did not leave any contact information. | McDonough spoke to the caller on 7/5 about a non based military C17 that was returning from a mission. | Follow Up |

Wednesday, August 10, 2016

| PDA Noise |
|-------------------|
| Noise Control Log |
| For the Period |

od:

07/01/16 to 07/31/16

| Wednesday | 16 | 5 | 14 | 5 | 12 | = | 0 | Ģ | Call |
|-----------|---|---|--|---|---|--|---|---|------------|
| > | 7/8/2016 | 7/8/2016 | 7/7/2016 | 7/7/2016 | 7/7/2016 | 7/7/2016 | 7/7/2016 | 7/7/2016 | Date |
| 2 10 7010 | 13:15 | 13:21 | 13:57 | 13:38 | 13:02 | 4. | \$. | 14:28 | Time |
| | 68 Miller Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth. NH 03801- | 68 Miller Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth. NH 0380!- | Portsmouth Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth, NH 03801. | Caller ID |
| | Based | Based | Based | Based | Based | Based | Based | Based | Location |
| | Robinson helicopter | Robinson helicopter | Robinson helicopter | Robinson helicopter | Robinson helicopter | Robinson helicopter | PC12 | Robinson helicopter | Aircraft |
| | Emailed: NOISE COMPLAINT - Red helicopter directly over my house, very LOW very LOUD. Thanks for all the help with this, P.D.A. | Emailed: NOISE COMPLAINT - Red helicopter directly over my house, always exactly the same route. Thanks for all the help P.D.A. | Emailed: NOISE COMPLAINT - Red helicopter directly over my house, always exactly the same route. | Emailed: NOISE COMPLAINT - Red helicopter again. | Emailed: NOISE COMPLAINT - Red helicopter | Emailed: NOISE COMPLAINT - Red belicopter. What do you want to bet that he will be back here in 20 minutes? Always exactly the same route! | I just came home for lunch and Alpha Air, those props, are flying. Tell those guys to stop shortening their approach to the runway. The guy flew 3 minutes ago, check your flight pattern. he flew under 300 feet for sure. unmmm. It's been a while since I've called but I noticed this recently. So take a look at that flight pattern. It's ten to one. It was probably 9:50 or 9:45. | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. That's 6 times since Lunch. Thanks P.D.A. | Narratives |
| | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | McDonough spoke with the caller on 7/8. The aircraft was not the only aircraft in the pattern and ATC may have shortened the turn to avoid other air traffic. | Caller has indicated in the past that a call back is unnecessary. | Follow Up |

| Call | Date | Time | Caller ID | Location | Aircraft | Narratives | Follow Up |
|------|-----------|-------|--|----------|---------------------|--|---|
| 17 | 7/8/2016 | [8:49 | 68 Miller Avenue Portsmouth, NH 03801- | Based | Robinson helicopter | Description: NOISE COMPLAINT - Red helicopter directly over my house. Thanks P.D.A. | Caller has indicated in the past that a call back is unnecessary. |
| 18 | 7/8/2016 | 12:02 | 68 Miller Avenue Portsmouth, NH 03801- | Based | Robinson helicopter | Emailed: NOISE COMPLAINT - Red belicopter directly over my house. Thanks, P.D.A. | Caller has indicated in the past that a call back is unnecessary. |
| 19 | 7/10/2016 | 19:51 | 68 Miller Avenue Portsmouth, NH 03801- | Based | Robinson helicopter | Emailed: NOISE COMPLAINT - Red helicopter, directly over my house - GOING THE OTHER DIRECTION! Wow - first time I have seen him do this in over 500 documented trips over my house. Why the change? What does this mean? | Caller has indicated in the past that a call back is unnecessary. |
| 20 | 7/11/2016 | 14:[] | 178 Bayview Newmarket, NH 03857- | NonBased | C ³ | Repeat caller. She and is under the impression the aircraft from Pease are targeting her home. | She has been contacted in the past about about her concerns. |
| 21 | 7/11/2016 | 10:53 | 68 Miller Avenue Portsmouth, NH 03801- | Based | Robinson helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. Thanks, P.D.A. | Caller has indicated in the past that a call back is unnecessary. |
| 22 | 7/11/2016 | 14:04 | 178 | NonBased | CS | Repeat caller. She and is under the | She has been contacted in the nast |

25 24 23 7/14/2016 7/12/2016 7/12/2016 12:07 22:45 [5:40 17**8** 35 દ Newmarket, NH 03857-Portsmouth, NH 03801-Mill Street Portsmouth, NH 03801-Miller Avenue Newmarket, NII 03857-Bayview Bayriew Based Non Based Unknown C17 unknown helicopter Roobinson helicopter Emailed: NOISE COMPLAINT - Red Caller has indicated in the past that helicopter directly over my house, a call back is unnecessary. Repeat caller. She and is under the impression the aircraft from Pease are about about her concerns. Helicopters going over my home. This way 10:30 PM on Thursday. Please Helicopter noise 10:30 PM, 10:45 PM. targeting her home. give me a call. always exactly the same route. Repeat caller. She and is under the targeting her home. Thanks P.D.A. impression the aircraft from Pease are about about her concerns. regulations on helicopter operations. 7/13. Caller wants to see strict McDonough spoke with caller on

| PDA |
|---------|
| Noise |
| Control |
| Log |

For the Period: 07/01/16 to 07/31/16

| 32 | 31 | 30 | 29 | 28 | 27 | 26 | Call |
|--|---|--|---|---|---|--|------------|
| 7/25/2016 | 7/25/2016 | 7/24/2016 | 7/24/2016 | 7/17/2016 | 7/17/2016 | 7/16/2016 | Date |
| 16:37 | 13:12 | 10:52 | 16:35 5 | 13:13 | 13:46 | 14:04 | Time |
| 68 Miller Avenue Portsmouth, NH 03801- | 188 Bayview Newmarket, NH 03857. | 68 Miller Avenue Portsmouth, NH 03801- | 204 Crockett Neck Rd Kittery, ME 03904- | 68 Miller Avenue Portsmouth, NH 03801- | 68 Viller Avenue Portsmouth, NH 93891- | 68 Miller Avenue Portsmouth, NH 03801- | Cailer ID |
| Based | Based | Based | Based | Based | Based | Based | Location |
| Robinson helicopter | KC135 | Robinson helicopter | Robinson belicopter | Robinson helicopter | Robinson helicopters | Robinsdon helicopter | Aircraft |
| Emailed: NOISE COMPLAINT - Red helicopter directly over my house. Thanks, P.D.A. | Repeat caller with the same unfounded concerns. | Description: NOISE COMPLAINT - Red belicopter directly over my house, always exactly the same route. Thanks P.D.A. | I'm calling from Kittery Point. It does get exhausting as these helicopters go. I was trying to not be upset when they turn over my house it's so much louder. One just went by but it's been constant. I don't come in to make calls constantly. It's bad enough with this but if these people are allowed to do it what's to stop a whole other company from coming in and doing it? It's not fair to them so I'm just terrified that we could be inundated with noise. | Description: NOISE COMPLAINT - Red helicopter. Thanks, P.D.A. | Description: NOISE COMPLAINT - Red helicopter directly over my house. Always exactly the same route. Thanks, P.D.A. | Description: NOISE COMPLAINT - Red helicopter directly over my house. Thanks, P.D.A. | Narratives |
| Caller has indicated in the past that a call back is unnecessary. | Caller has been contacted in the past about about his concerns, | Caller has indicated in the past that a call back is unnecessary. | Caller would like to see helicopter operations regulated. | Caller has indicated in the past that a call back is unnecessary. | Catter has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | Follow Up |

| PDA Noise Control Log | |
|-----------------------|--|
| For the Period: | |
| 07/01/16 | |

to 07/31/16

| 4 | 40 | 39 | 38 | 37 | 36 | 3 9 | 34 | 33 | Call |
|--|---|--|--|---|---|--|--|--|------------|
| 7/27/2016 | 7/27/2016 | 7/27/2016 | 7/26/2016 | 7/26/2016 | 7/26/2016 | 7/26/2016 | 7/26/2016 | 7/26/2016 | Date |
| 10:39 | 12:22 | 14:07 | 20:43 | 13:37 | 14:05 | 20:38 | 20:45 | 15:00 | Time |
| 178 Bayview Newmarket, NH 03857- | 178 Bayview Newmarket, NH 03857- | 178 Bayview Newmarket, NH 03857- | 178 Bayview Newmarket, NH 03857- | 68 Miller Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth, NH 03801- | 178 Bayview Newmarket, NH 03857- | 178 Bayview Newmarket, NH 03857- | 178 Bayview Newmarket, NH 03857- | Caller ID |
| Based | Based | Based | Based | Based | Based | Based | Based | NonBased | Location |
| KC135R | KC135R | KC135R | KC135 | Robinson helicopter | Robinson helicopter | NC135 | KC135 | C5 | Aircraft |
| Repeat caller concerning aircraft from Pease targeting her home. | Repeat caller concerning aircraft from Pease targeting her home. | Repeat caller. Her concern is not with noise but rather "a life safety issue" from the aircraft coming from Pease. | Repeat caller. Her concern is not with noise but rather "a life safety issue" from the aircraft coming from Pease. | Emailed: NOISE COMPLAINT - Red helicopter directly over my house - moving in the reverse direction, very unusual, only seen this once before. Thanks for all the HELP with this, P.D.A. | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. Thanks P.D.A. | Repeat caller. Her concern: Aircraft coming from Pease are flying dangerously. | Repeat caller. Her concern is not with noise but rather "a life safety issue" from the aircraft coming from Pease. | Repeat caller. Aircraft from Pease are targeting her home. | Narratives |
| She has been contacted in the past about about her concerns. | She has been contacted in the past about about her concerns. | In the past, the caller has been given the number to FSDO for her safety concerns. | She has been contacted in the past about about her concerns. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | She has been contacted in the past about about her concerns. | She has been contacted in the past about about her concerns. | She has been contacted in the past about about her concerns. | Follow Up |

| | & | 47 | 46 | 5 5 | 44 | 43 42 | Call |
|--|--|---|--|---|--|--|------------|
| | 7/27/2016 | 7/27/2016 | 7/27/2016 | 7/27/2016 | 7/27/2016 | 7/27/2016 | Date |
| -4 | 8:45 | 10:57 | 11:31 | 22:33 | 14:24 | 19:28 | Time |
| unknown Portsmouth, NH 03801 | Miller Avenue Portsmouth, NH 03801- 222 | Miller Avenue Portsmouth, NH 03801- 68 | Bayview Newmarket, NH 03857- 68 | Miller Avenue Portsmouth, NH 03801- 178 | Miller Avenue Portsmouth, NH 03801- 68 | 178 Bayview Newmarket, NH 03857- | Caller ID |
| | NonBased | Based | Based | Based | Based | Based | Location |
| | Bell 206B III turbo | Robinson helicopter | Robinson helicopter | KC135R | Roobinson helicopter | KC135R | Aircraft |
| at about 8:55 AM on July 27th, the yellow helicopter flew over my house probably 200 ft. above my house. Which I believe is not only a noise issue but a safety issue for the general public. Helicopters are not very stable flying machines. I wish someone would call me back with who to speak too because this is dangerous and unnecessary and I'm really upset about it. I really appreciate your call. Thank you. Bye-byc. | helicopter directly over my house. Thanks, P.D.A. I'm calling regarding heliconter traffic | helicopter directly over my house. Thanks P.D.A. Emailed: NOISE COMPLAINT - Red | Emailed: NOISE COMPLAINT - Red | helicopter directly over my house. Thanks, P.D.A. Repeat caller concerning aircraft from | helicopter directly over my house. Really refentless today. THANKS Emailed: NOISE COMPLAINT - Red | Repeat caller. Her concern is not with noise but rather "a life safety issue" from the aircraft coming from Pease. She feels the airplane are targeting her house. | Narratives |
| 7/27. Eversource was checking the power lines in the local area and published the information in severl areas to get the work out. | a call back is unnecessary. McDonough spake with the caller of | a call back is unnecessary. Caller has indicated in the past that | about about her concerns. Caller has indicated in the past that | a call back is unnecessary. She has been contacted in the past | a call back is unnecessary. Caller has indicated in the past that | In the past, the caller has been given the number to FSDO for her safety concerns. | Follow Up |

| PDA Noise Control Log |
|-----------------------|
| For the Period: |

07/01/16

ð

07/31/16

Call 3 49 Date 7/27/2016 7/28/2016 11:25 芸芸 Time 68 68 Portsmouth, NH 03801-Miller Avenue Portsmouth, NII 03801-Miller Avenue Caller ID Based Based Location Robinson helicopter Robinson helicopter Aircraft Emailed: NOISE COMPLAINT - Red Caller has indicated in the past that helicopter. Thanks, P.D.A. a call back is unnecessary. Emailed: NOISE COMPLAINT - Red Caller has indicated in the past that helicopter directly over my house, a call back is unnecessary. THANKS P.D.A. Narratives Follow Up

| 1V 44 | ઇ | 52 | 7 |
|---|---|---|--|
| 54 7/29/2016 14:47 | 53 7/29/2016 | 52 7/29/2016 | 7/28/2016 |
| | 13:38 | 13:05 | 15:10 |
| 68 | 68 Miller Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth, NH 03801- |
| Roser | Based | Based | Based |
| Pahinson believeter | Robinson helicopter | Robinson helicopter | Robinson belicopter |
| Empiral NOISE COMBLAINT DAY College to the state of the | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. THANKS P.D.A. | Emailed: NOISE COMPLAINT - Red helicopter again. Thanks P.D.A. | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. THANKS, P.D.A. |
| | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. |

| 57 | 56 | ક | 5 <u>4</u> |
|--|---|---|---|
| 7/31/2016 | 7/30/2016 | 7/29/2016 | 7/29/2016 |
| 19:33 | 16:13 | 15:05 | 14:47 |
| 68 Miller Avenue Portsmouth, NH 03801- | 227 Crockett Neck Rd Kittery, ME 03904- | 68 Miller Avenue Portsmouth, NH 03801- | 68 Miller Avenue Portsmouth, NH 03801- |
| Based | Based | Based | Based |
| Robinson helicopters | Robinson helicopter | Robinson helicopter | Robinson helicopter |
| Emailed: NOISE COMPLAINT - Red helicopter directly over my house. Very LOW, very LOUD. Thanks P.D.A. | Hi. It is 4:15 on Saturday and I am calling about the helicopter flying over my house on Crockett Neck Road. Thank you very much. | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. THANKS P.D.A. | Emailed: NOISE COMPLAINT - Red helicopter again. Thanks P.D.A. |
| Caller has indicated in the past that a call back is unnecessary. | Caller understands the airport doesn't have the authority to control where helicopters fly but he would like it on record that he called. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. |

P.D.A.



MOTION

Director Allard:

The Pease Development Authority Board of Directors authorizes the Executive Director to expend funds in the total amount of \$7,117.00 for legal services rendered to the Pease Development Authority by:

| 1. | Kutak Rock LLP | | |
|----|------------------------|-----------|-------------|
| | Through April 30, 2016 | \$ 225.00 | |
| | Through June 30, 2016 | 1,440.00 | |
| | , | | \$1.665.00* |

2. Sheehan Phinney Bass + Green
Through May 31, 2016 \$4,292.00
Through June 30, 2016 1,160.00

\$5,452.00

Total <u>\$7,117.00</u>

*Note: The City of Portsmouth will pay the remaining balances.

N:\RESOLVES\Legal Services0816.docx

ph: 603-433-6088

fax: 603-427-0433

www.peasedev.org

KUTAK ROCK LLP

WASHINGTON, D.C. Telephone 202-828-2400 Pacsimile 202-828-2488

Federal ID 47-0597598

May 25, 2016

Check Remit To: Kutak Rock LLP PO Box 30057 Omaha, NE 68103-1157

Wire Transfer Remit To:
ABA #104000016
First National Bank of Omaha
Kutak Rock LLP
A/C # 24-690470
Reference: Invoice No. 2172490
Client Matter No. 294603-1

Suzanne M. Woodland Deputy City Attorney City of Portsmouth 1 Junkins Ave. Portsmouth, NH 03801

Lynn Hinchee Pease Development Authority 55 International Drive Portsmouth, NH 03801

Invoice No. 2172490 294603-1

Re: General

For Professional Legal Services Rendered

KUTAK ROCK LLP

WASHINGTON, D.C.

Telephone 202-828-2400 Facsimile 202-828-2488

Federal ID 47-0597598

July 18, 2016

Check Remit To: Kutak Rock LLP PO Box 30057 Omaha, NE 68103-1157

Wire Transfer Remit To:

ABA #104000016

First National Bank of Omaha Kutak Rock LLP

A/C # 24-690470 Reference: Invoice No. 2192500

Client Matter No. 294603-1

Suzanne M. Woodland Deputy City Attorney City of Portsmouth 1 Junkins Ave. Portsmouth, NH 03801

Lynn Hinchee Pease Development Authority 55 International Drive Portsmouth, NH 03801

Invoice No. 2192500 294603-1

TOTAL FOR SERVICES RENDERED

TOTAL CURRENT AMOUNT DUE

\$2,745.00

\$2,745.00

ANALYSIS - LEGAL FEES SHEEHAN PHINNEY BASS + GREEN

| | PEASE TRADEPORT | EPORT | | | DIVISIO | ON OF PORTS | DIVISION OF PORTS AND HARBORS | | |
|--------------------|-----------------|------------------------------|------------------|--------------------|--------------|-------------|-------------------------------|--------------|-------------|
| DATE | GENERAL | GOLF COURSE PERMITTING | HODGSON BROOK | | CLF | GENERAL | Regulatory | Subsurface | Stormwater* |
| | | | | | | | | | |
| FY 2011 | \$12,884.42 | | | | \$81,894.40 | \$1,325.00 | | | |
| FY 2012 | \$17,235,99 | | | | \$96,696.03 | \$115.29 | \$22,769.90 | \$18,402.27 | \$23,504.33 |
| FY 2013 | \$4,364.43 | \$19,636.31 | \$25,208.41 | | | \$650.00 | \$100,262.34 | \$46,924.04 | \$31,343.00 |
| FY 2014 | \$19,272.30 | | \$2,494.00 | | | | \$90,551.47 | \$35,974.64 | \$2,974.00 |
| FY 2015 | \$8,112.67 | | | | | | \$31,948.93 | \$6,740.00 | \$406.00 |
| FY 2016 | \$19,732.00 | | | | | | \$1,151.50 | | \$116.00 |
| | | | | | | | | | |
| Cumulative Total | \$81,601.81 | \$19,636.31 | \$27,702.41 | | \$178,590.43 | \$2,090.29 | \$246,684.14 | \$108,040.95 | \$58,343.33 |
| | | | | | | | | | |
| Total PDA Expenses | \$128,940.53 | | | Total DPH Expenses | \$593,749.14 | | | | |
| | | | | | | | | | |
| | | | | *Capitalized Exp. | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| FYCumJune2016 | | | | | | | | | |

SHEEHAN PHINNEY BASS & GREEN PA 1000 ELM STREET P.O. BOX 3701 MANCHESTER, NH 03105-3701

SERVICE AND EXPENSE MAILBACK SUMMARY

RE: Trade Port - General Representation CLIENT/CASE NO. 14713-10167 BILLING ATTORNEY: Robert P Cheney

| \$1,160.00 | FOR PROFESSIONAL SERVICES RENDERED: | TOTAL FO |
|------------|-------------------------------------|----------|
| \$0.00 | TOTAL EXPENSES: | |
| \$1,160.00 | TOTAL THIS BILL: | |
| \$4,292.00 | PREVIOUS BALANCE: | |
| \$5,452.00 | TOTAL BALANCE DUE: | |

PAYMENT DUE 30 DAYS FROM INVOICE DATE

Please return this page with your remittance and please reference the client/case number on all related correspondence.

| TRUOMA | PAID | \$ |
|--------|------|----|
|--------|------|----|



EVELOPMENT AUTHORITY

MEMORANDUM

Pease Development Authority Board of Directors To:

From: David R. Mullen, Executive Director

Date: August 18, 2016

Waiver of Wharfage and Dockage Fees Re:

In accordance with the "Delegation to Executive Director: Consent and Approval for the Waiver of Wharfage, Dockage and Related Fees for Qualified Non-profit Organizations Using Facilities of the Division of Ports and Harbors adopted by the Board on June 27, 2002, I am advising the Board of the waiver of the wharfage and dockage fees in connection with the visit of the sailing vessel, the Oliver Hazard Perry, that will be berthed at the Portsmouth Commercial Fish Pier and open for visits by the public on August 10 - 15, 2016.

The Delegation to Executive Director: Consent and Approval for the Waiver of Wharfage, Dockage and Related Fees for Qualified Non-profit Organizations Using Facilities of the Division of Ports and Harbors provides that:

"A request for the waiver of wharfage, dockage and related fees submitted for consideration in connection with this delegation of authority shall not be consented to, approved or executed unless all of the following conditions are met:

The submission of satisfactory proof, if requested, that the organization seeking the 1.

waiver of fees is a non-profit organization; That the use of the facilities of the Division of Ports and Harbors will not interfere with or preclude revenue generating operations during the same time period as the 2. non-profit organization's event is scheduled to take place;

That the proposed use is beneficial to the economy, environment and quality of life 3.

for the seacoast region and the State; and

The consent of one member of the Board of Directors is sought in advance of issuing 4. the waiver.

Conditions one through three have been met. Condition four of the Delegation to Executive Director: Consent and Approval for the Waiver of Wharfage, Dockage and Related Fees for Qualified Non-profit Organizations Using Facilities of the Division of Ports and Harbors requires the consent of one member of the PDA Board of Directors. In this instance, Director Loughlin was consulted and granted his consent.

P:\PortAuthority\PMCSAILS\TallshipsWaiver0816.wpd



MOTION

Director Loughlin:

In accordance with the provisions of RSA 12-G:42, X, and as approved by the Joint Legislative Committee on Administrative Rules on July 21, 2016, the Pease Development Authority Board of Directors hereby adopts the amendments to "Pda 300 Port Captains, Pilots and Pilotage" as attached hereto effective August 19, 2016; and authorizes the Division Director to take any necessary or recommended action in accordance with RSA 541-A, in furtherance of this matter.

N:\RESOLVES\Pda300Final0816.docx

ph: 603-433-6088

Tax: 603-427-0433

www.peasedev.org

STATE OF NEW HAMPSHIRE

JILL K. SIEVEKING DIRECTOR

2016-48



OFFICE OF LEGISLATIVE SERVICES

STATE HOUSE 107 NORTH MAIN STREET, ROOM 109 CONCORD, NEW HAMPSHIRE 03301-4951

July 21, 2016

| NOTICE NO. |
|---|
| RULE # Pda 300 various |
| RELATIVE TO: Use of Assist Tugs; River Pilots Drug Testing and Medical Certifications. |
| |
| The Joint Legislative Committee on Administrative Rules has reviewed the Final Proposal on the |
| above cited rule at its meeting on |
| The Committee voted to approve the proposal. You may proceed to adopt the rules in the proposal |
| and file them with the Office of Legislative Services, Administrative Rules. If the effective life of any |
| existing, regular rules in your proposal was extended during the rulemaking proceeding pursuant to RSA |
| 541-A:14-a, then all the rules in the proposal must be adopted within 30 days of Committee approval. The |
| rules also must be filed with an effective date not more than 60 days from the date of filing. See Section 1.1 |
| of Chapter 3 in the N.H. Drafting and Procedure Manual for Administrative Rules (Manual). |
| When filing the final rules, you are also required to file a cover letter indicating the date of final |
| adoption and certifying the final rules are a true copy. See Section 2.21 of Chapter 3 in the Manual. The |
| rules will become effective either at (1) 12:01 a.m. on the day after the filing, (2) 12:01 a.m. on the date |
| specified in the cover letter to me when the rule is filed, or (3) such other date and time as specified in the |
| cover letter, provided that the filing occurs before such effective date and time. Please send two (2) copies o |

FAX: (603) 271-6607

Sincerely yours,

Jill K. Sieveking, Director Office of Legislative Services

Jill K. Sievekn

the adopted rules.

Amend Pda 304.01, effective 4-1-11 (Document #9891-A) by inserting a new paragraph (d), so that Pda 304.01(d) is edited and reads as follows:

Pda 304.01 Pilotage of Vessels.

(d) A vessel requiring a pilot in accordance with (a) or (b) above, engaged in towing and underway in the pilotage area, shall use an assist tug when transitioning between towing modes.

Amend Pda 305.06(b)(2)d., effective 4-1-11 (Document #9891-A), so that (b) intro., (b)(2) intro., and (b)(2)d. are cited and read as follows:

Pda 305.06 Minimum Requirements for Pilot Appointment or Reappointment.

(b) At a minimum, no applicant for appointment or reappointment as a pilot under Pda 305 shall receive an appointment, except as otherwise provided in Pda 305.03(c) and 305.04(b), unless at the time of the application for appointment or reappointment, the applicant shall:

(2) Hold:

d. A bridge resource management certificate from a course approved by the Coast Guard;

Amend Pda 305.06(b)(3), effective 4-1-11 (Document #9891-A), so that (b) intro., and (b)(3) intro. are cited and read as follows:

Pda 305.06 Minimum Requirements for Pilot Appointment or Reappointment.

- (b) At a minimum, no applicant for appointment or reappointment as a pilot under Pda 305 shall receive an appointment, except as otherwise provided in Pda 305.03(c) and 305.04(b), unless at the time of the application for appointment or reappointment, the applicant shall:
 - (3) Provide the division with:
 - 1. A copy of the pilot's current medical certificate issued by the Coast Guard; and
 - 2. Documentation that the pilot has complied with the test for dangerous drugs under 46 CFR 16.220 (10-1-14 edition) or that the applicant otherwise met, under 46 CFR 16.230 10-1-14 edition), the Coast Guard's requirements for random testing;

Amend Pda 305.09(a)(2), effective 4-1-11 (Document #9891-A), so that (a) intro. and (a)(2) are cited and read as follows:

Pda 305.09 Required Annual Certifications.

(a) During a term of appointment and within 90 days prior to the yearly anniversary of a pilot's appointment or reappointment, the pilot shall:

- (2) Provide the division with:
 - a. A copy of the pilot's current medical certificate issued by the Coast Guard; and
 - b. Documentation that the pilot has complied with the test for dangerous drugs under CFR 16.220 (10.1.14 edition) or that the applicant otherwise met, under 46 CFR 12.230 (10-1-14 edition), the Coast Guard's requirements for random testing.

Amend Pda 306.01(f)(2)c., effective 4-1-11 (Document #9891-B), so that (f) intro., (f)(2) intro., and (f)(2)c. are cited and read as follows:

Pda 306.01 Application Form for Initial Pilot Appointment.

- (f) The applicant shall include, as part of the application:
 - (2) A certified copy of the applicant's current license issued by the Coast Guard as master or mate, for ocean, near coastal, or inland, for vessels over 1,600 gross tons that includes the applicant's:
 - c. Bridge resource management certificate from a course approved by the Coast Guard:

Amend Pda 306.01(g)(8)c., effective 4-1-11 (Document #9891), so that (g) intro., (g)(8) intro., and (g)(8)c. are cited and read as follows:

Pda 306.01 Application Form for Initial Pilot Appointment.

- (g) The applicant shall certify whether or not the applicant:
 - (8) Holds a valid license issued by the Coast Guard as master or mate, for ocean, near coastal, or inland, for vessels over 1,600 gross tons that includes a:
 - c. Bridge resource management certificate from a course approved by the Coast Guard.

Amend Pda 306.02(f)(2)c., effective 4-1-11 (Document #9891), so that (f) intro., (f)(2) intro., and (f)(2)c. are cited and read as follows:

Pda 306.02 Application Form for Pilot Reappointment.

- (f) The applicant shall include, as part of the application:
 - (2) A certified copy of the applicant's current license issued by the Coast Guard as master or mate, for ocean, near coastal, or inland, for vessels over 1,600 gross tons that includes the applicant's:

c. Bridge resource management certificate from a course approved by the Coast Guard;

Amend Pda 306.02(g)(8)c., effective 4-1-11 (Document #9891), so that (g) intro., (g)(8) intro., and (g)(8)c. are cited and read as follows:

Pda 306.02 Application Form for Pilot Reappointment.

- (g) The applicant shall certify whether or not the applicant:
 - (8) Holds a valid license issued by the Coast Guard as master or mate, for ocean, near coastal, or inland, for vessels over 1,600 gross tons that includes a:
 - c. Bridge resource management certificate from a course approved by the Coast Guard:

Amend Pda 306.03(f)(2)c., effective 4-1-11 (Document #9891-B), so that (f) intro., (f)(2) intro., and (f)(2)c. are cited and read as follows:

Pda 306.03 Application Form for Temporary Pilot Appointment.

- (f) The applicant shall include, as part of the application:
 - (2) A certified copy of the applicant's current license issued by the Coast Guard as master or mate, for ocean, near coastal, or inland, for vessels over 1,600 gross tons that includes the applicant's:
 - c. Bridge resource management certificate from a course approved by the Coast Guard:

Amend Pda 306.03(g)(8)c., effective 4-1-11 (Document #9891-B), so that (g) intro., (g)(8) intro., and (g)(8)c. are cited and read as follows:

Pda 306.03 Application Form for Temporary Pilot Appointment.

- (g) The applicant shall certify whether or not the applicant:
 - (8) Holds a valid license issued by the Coast Guard as master or mate, for ocean, near coastal, or inland, for vessels over 1,600 gross tons that includes a:
 - c. Bridge resource management certificate from a course approved by the Coast Guard;

APPENDIX

| Rule Number | State Statute/Federal Regulation Implemented |
|--|--|
| Pda 304.01(d) | RSA 12-G:48-49 |
| Pda 305.06(b) intro., (b)(2) intro., and (b)(2)d | RSA 12-G:47 |
| Pda 305.06(b) intro., and (b)(3) | RSA 12-G:47; 46 CFR 16.220, 16.230 |
| Pda 305.09(a) intro., and (a)(2) | RSA 12-G:47; 46 CFR 16.220, 16.230 |
| Pda 306.01(f) intro., (f)(2) intro., and (f)(2)c | RSA 12-G:47 |
| Pda 306.01(g) intro., (g)(8) intro., and (g)(8)c | RSA 12-G:47 |
| Pda 306.02(f) intro., (f)(2) intro., and (f)(2)c | RSA 12-G:47 |
| Pda 306.02(g) intro., (g)(8) intro., and (g)(8)c | RSA 12-G:47 |
| Pda 306.03(f) intro., (f)(2) intro., and (f)(2)c | RSA 12-G:47 |
| Pda 306.03(g) intro., (g)(8) intro., and (g)(8)c | RSA 12-G:47 |



Director Preston:

In accordance with the provisions of RSA 12-G:42, X, and as approved by the Joint Legislative Committee on Administrative Rules on July 21, 2016, the Pease Development Authority Board of Directors hereby adopts the amendments to "Pda 500 Moorings and Anchorage" as attached hereto effective August 19, 2016; and authorizes the Division Director to take any necessary or recommended action in accordance with RSA 541-A, in furtherance of this matter.

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STATE OF NEW HAMPSHIRE

JILL K. SIEVEKING DIRECTOR



OFFICE OF LEGISLATIVE SERVICES

STATE HOUSE 107 NORTH MAIN STREET, ROOM 109 CONCORD, NEW HAMPSHIRE 03301-4951

July 21, 2016

| NOTICE NO | 2016-49 |
|----------------------|--|
| RULE#_Pda 50 | 8.03, 509.07, & 509.08 |
| RELATIVE TO: | Types of Mooring Permits; Transfer of Mooring Permits and Wait List Slots. |
| The Joint | Legislative Committee on Administrative Rules has reviewed the Final Proposal on the |
| | its meeting on JULY 21, 2016 |
| The Comn | nittee voted to approve the proposal. You may proceed to adopt the rules in the proposal |
| and file them with | the Office of Legislative Services, Administrative Rules. If the effective life of any |
| existing, regular ru | les in your proposal was extended during the rulemaking proceeding pursuant to RSA |
| 541-A:14-a, then a | ll the rules in the proposal must be adopted within 30 days of Committee approval. The |
| rules also must be | filed with an effective date not more than 60 days from the date of filing. See Section 1.11 |
| of Chapter 3 in the | N.H. Drafting and Procedure Manual for Administrative Rules (Manual). |

When filing the final rules, you are also required to file a cover letter indicating the date of final adoption and certifying the final rules are a true copy. See Section 2.21 of Chapter 3 in the Manual. The rules will become effective either at (1) 12:01 a.m. on the day after the filing, (2) 12:01 a.m. on the date specified in the cover letter to me when the rule is filed, or (3) such other date and time as specified in the cover letter, provided that the filing occurs before such effective date and time. Please send two (2) copies of the adopted rules.

Sincerely yours,

Jill K. Sieveking, Director Office of Legislative Services

Jill K. Seveky

Readopt with amendment Pda 508.03, effective 8-20-11 (Document #9975), to read as follows:

Pda 508.03 <u>Transfer of General Use, Shorefront Property Owner, Commercial Use, or Commercial Mooring for Hire Mooring Permit to Surviving Spouse</u>.

- (a) If a vessel is owned by spouses jointly with right of survivorship and passes to a surviving spouse as a result of death, and the spouse whose name appears on a general use, shorefront property, or commercial use mooring permit, or on a commercial mooring for hire mooring permit held by a shorefront property owner as described in Pda 502.05(b) and granted by the division, dies during the term of the permit, the division shall transfer the permit to the name of the surviving spouse if the conditions under (c) below are met.
- (b) If ownership of a vessel previously owned by a deceased spouse whose name appears on a general use, shorefront property, or commercial use mooring permit, or on a commercial mooring for hire mooring permit held by a shorefront property owner as described in Pda 502.05(b) and granted by the division, passes by will or in accordance with the laws of intestacy to a surviving spouse, the division shall transfer the permit to the name of the surviving spouse if the conditions under (c) below are met.
- (c) The surviving spouse shall present a written request for transfer under this section to the division at the time that an application for an existing mooring permit under Pda 506.04 is filed with the division, on or before the March 1 deadline. If the death occurred within 10 days before the March 1 deadline and the surviving spouse submits the request within 10 business days after March 1, the surviving spouse shall pay only the mooring permit application fee and no late fee.
 - (d) The surviving spouse shall provide the following documentation at the time of filing:
 - (1) The death certificate of the deceased spouse;
 - (2) Proof that the vessel was owned jointly by the spouses, if the vessel was owned jointly with right of survivorship; and
 - (3) Either:
 - a. A copy of the decree of the probate court granting ownership of the vessel to the surviving spouse, if the ownership of the vessel passed to the surviving spouse by will or in accordance with the laws of intestacy; or
 - b. Evidence that the estate of the deceased spouse is in probate and that the ownership of the vessel will pass to the surviving spouse by will or in accordance with the laws of intestacy.

Readopt with amendment Pda 509.07, effective 8-20-11 (Document #9975), to read as follows:

Pda 509.07 Mooring Wait List Renewal Applications; Rights of Surviving Spouse.

(a) An applicant who seeks to remain on a mooring wait list(s) shall renew his or her wait list status annually by March 1 of each year by submitting a mooring wait list application in accordance with Pda 509.03 and payment of the wait list fee, or within 10 business days after

March 1 by submitting a mooring wait list application in accordance with Pda 509.03 and payment of the wait list late fee.

- (b) If a person on a mooring wait list [passes away] dies, the person's surviving spouse may request that the name of the surviving spouse be substituted for the deceased spouse by submitting, with the renewal application, a written request for such substitution and a death certificate for the deceased spouse. If the death occurred within 10 days before the March 1 deadline and the surviving spouse submits the request within 10 business days after March 1, the surviving spouse shall pay only the mooring wait list renewal fee and no late fee.
- (c) The division shall mail a mooring wait list application form once annually on or before January 15 to each applicant on a mooring wait list, to the address specified by the applicant on the mooring wait list application, or, if none is specified, to the applicant's permanent address.
- (d) If an undeliverable wait list application form is returned to the division, the division shall not remail the form. The mooring wait list applicant shall be responsible for timely renewal of the applicant's wait list status without receipt of a renewal notice from the division.

Readopt with amendment Pda 509.08, effective 8-20-11 (Document #9975), to read as follows:

Pda 509.08 <u>Notification of Changes in Wait List Information; Surviving Spouse</u> Procedures.

- (a) In order to maintain updated information with the division, any person on a mooring wait list shall notify the division in writing, within 30 business days of the change, of any change of wait list information or any change of address or telephone number.
- (b) If an applicant listed on a wait list [passes away] dies and that person has a surviving spouse who wishes to be substituted for the deceased spouse on the wait list, the surviving spouse shall follow the procedures set forth in Pda 509.07(b).

APPENDIX

| Rule Number | State Statute/Federal Regulation Implemented |
|-------------|--|
| Pda 508.03 | RSA 12-G:42, VI, VII |
| Pda 509.07 | RSA 12-G:42, VI, VII |
| Pda 509.08 | RSA 12-G:42, VI |



Director Torr:

The PDA Board of Directors hereby amends Pda 600 State-Owned Commercial Piers and Associated Facilities, as conditionally approved by the Joint Legislative Committee on July 21, 2016 and adopts the Conditional Approval - Annotated Text 08-18-16 (attached hereto);

Further, the PDA Board of Directors hereby authorizes the Division Director to take any necessary or recommended action in accordance with RSA 541-A, in furtherance of this matter.

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Amend Pda 603.02(d)(1), effective 11-1-13 (Document #10441), so that Pda 603.02(d) intro. and (d)(1) are cited and read as follows:

Pda 603.02 Business-Use Piers; Restrictions; Skiffs; Emergency Use Allowed.

- (d) No commercial fishing vessel or commercial cargo vessel shall be secured for more than 30 minutes, and no other vessel shall be secured at any time to a business-use pier, except a commercial fishing vessel with a berthing permit or as provided in (e) or (f) below, unless the vessel owner or operator requests permission to be so secured and the division director or an employee of the division:
 - (1) Determines that one or more of the following applies:
 - a. The volume or complexity of loading or offloading harvested seafood or equipment or both requires longer than 30 minutes;
 - b. The vessel requires repairs or maintenance that take longer than 30 minutes;
 - c. Weather or tide conditions make it hazardous for the vessel not to be secured to the pier;
 - d. A medical emergency exists involving a passenger or crew member; or
 - e. Failure to secure the vessel to the pier would result in an imminent and substantial hazard to navigation or to the safety of any person on board such vessel; and

Readopt with amendments Pda 603.11, effective 11-1-13 (Document #10441), to read as follows:

Pda 603.11 General Restrictions and Limitations.

- (a) There shall be no camping or sleeping on state-owned commercial piers or associated facilities.
- (b) The consumption of alcohol at state-owned piers or associated facilities shall be prohibited, unless permission has been granted in accordance with the terms of a written contractual agreement with the authority. The service and consumption of alcohol pursuant to such a contract shall comply with the relevant provisions of RSA 178, RSA 179, Liq 400, Liq 500 and Liq 700.



Director Bohenko:

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to enter into a Right of Entry with the XI and XII Northeast Fishery Sectors ("the Sector") retroactively effective July 1, 2016 for office space located at the Portsmouth Fish Pier on substantially the same terms and conditions set forth in the memorandum from Geno J. Marconi dated August 4, 2016 and attached hereto.

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PORTS AND HARBORS

TO:

PDA Board of Directors

FROM:

Geno J. Marconi, Director

Division of Ports and Harbors

DATE:

August 4, 2016

SUBJECT:

Office Rental, Portsmouth Commercial Fish Pier

The Division of Ports and Harbors received a request from the XI and XII Northeast Fishery Sectors (The Sector) to extend the rental of office space in the building at the Portsmouth Commercial Fish Pier located on Pierce Island. These two Sectors, employing one manager, represent the commercial ground fishermen of New Hampshire.

The work the Sector manager performs and the need for the office space at the fish pier is necessary to assist the commercial fishing industry's compliance with federal regulations. The Division works closely with the members of the Sector and supports this request.

Therefore, in accordance with RSA 12-G:43 (b) "Aid in the development of the salt water fisheries and associated industries" the Division of Ports and Harbors recommends that the Pease Development Authority approves a Right of Entry (ROE) to the Sector for the use of office space subject to the following terms and conditions:

LOCATION:

Portsmouth Commercial Fish Pier

1 Pierce Island Road Portsmouth, NH 03801

PREMISE:

One Hundred Twenty Three (123) square feet of office space and access through

common area, including rest rooms, as shown on the attached diagram

PURPOSE:

Provide a central location for the manager of the Northeast Fishery Sectors (The

Sector) representing the New Hampshire Ground Fishermen in accordance with

Amendment 16 to the Magnuson-Stevens Fisheries Management and

Conservation Act

FEE:

\$500.00 per month

TERM:

Two (2) years commencing July 1, 2016 through June 30, 2018

INSURANCE:

\$1,000,000 commercial general liability (CGL) insurance per person / aggregate

and workers compensation coverage. CGL to name PDA-DPH and State of NH as

additional insureds and be primary and non-contributing with respect to any coverages carried by PDA-DPH, self insured or otherwise. Automobile coverage in the minimum amount of \$1,000,000 to the extent there is an insurable interest.

ADDITIONAL TERMS AND CONDITIONS:

The Sector agrees to comply with all Administrative Rules and Policies promulgated by the Pease Development Authority Division of Ports and Harbors

XI Northeast Fishery Sector Inc. 1 Pierce Island Road Portsmouth, NH 03801

July 28, 2016

Geno Marconi Director of Ports and Harbors Pease Development Authority 555 Market Street Portsmouth, NH 03801

Geno,

XI Northeast Fishery Sector Inc. would like to extend out contract for Right of Entry for our office located at the Portsmouth Commercial Fish Pier. Please send any contract or forms that need to be executed to us at:

1 Pierce Island Road Portsmouth, NH 03801.

If you have any questions, feel free to contact our sector manager, Dan Salerno, at 401-932-0070.

Thank you

James Hayward, President

XI Northeast Fishery Sector Inc.



Director Lamson:

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to execute a Right of Entry with Independent Boat Haulers, Inc. for the purpose of using Rye Harbor, NH Marine Facility, on terms and conditions set forth in the memorandum from Geno J. Marconi, Division Director, dated August 8, 2016 and attached hereto.

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ph: 603-433-6088

fax: 603-427-0433

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PORTS AND HARBORS

To:

PDA Board of Directors

From:

Geno Marconi, Port Director

Date:

August 8, 2016

Subject:

Independent Boat Haulers Right of Entry

Independent Boat Haulers (IBH) is a company that provides boat hauling and launching services to both pleasure and commercial fishing vessels. IBH has had a Right of Entry (ROE) and has utilized the Rye Harbor Marine Facility for many years and has been an important part of the marine community in the seacoast area.

Therefore, the Division of Ports and Harbors recommends that the Pease Development Authority approve a Right of Entry for Independent Boat Haulers in accordance with the following terms and conditions:

PREMISES:

Rye Harbor Marine Facility

PURPOSE:

Use of Landing Facilities and Parking Spaces

TERM:

July 1, 2016 through June 30, 2017

July 1, 2017 through June 30, 2018 – Option Period 1 July 1, 2018 through June 30, 2019 – Option Period 2

FEE:

July 1, 2016 through June 30, 2017 - \$3,500.00

July 1, 2017 through June 30, 2018 – To be negotiated July 1, 2018 through June 30, 2019 – To be negotiated

PAYMENTS:

Equal payments of one half (1/2) of the annual fee

on or before July 1 and September 1 of each year the ROE is in effect

INSURANCE:

Commercial General Liability: \$1,000,000.00 per occurrence

Automobile Liability: \$1,000,000.00

Workers Compensation in accordance with statutory limits

Thirty (30) day notification of cancellation

PDA-DPH and the State of New Hampshire named as additional insured Grantee agrees to indemnify, defend and hold harmless the State of New Hampshire and the Pease Development Authority, Division of Ports and Harbors.



Director Loughlin:

The Pease Development Board of Directors authorize the Executive Director to issue a Right of Entry to Diesel Direct of Stoughton, MA, for the purpose of fuel dispensing pursuant to the terms and conditions set forth in the memorandum of Geno J. Marconi, Division Director, dated August 4, 2016 and attached hereto.

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ph: 603-433-6088

fax: 603-427-0433

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PORTS AND HARBORS

Date:

August 4, 2016

To:

PDA Board of Directors

From:

Geno Marconi, Port Director

Subject:

Bulk Fuel Deliveries - Diesel Direct

The Division has received a request from Diesel Direct for permission to make bulk diesel fuel deliveries directly from his truck to vessels at Division facilities. Diesel fuel deliveries, over water directly to a vessel from a tank truck are regulated as follows:

 By the U.S. Coast Guard in accordance with 33 CFR and 46 CFR for vessels whose fuel capacity is 10,500 gallons or more

• By the Office of the State Fire Marshal in accordance with the NFPA 30 for vessels whose capacity is less than 10,500 gallons

By the PDA for all vessels desiring to receive fuel deliveries from Division properties

The Division has reviewed the request of Diesel Direct and recommend that the PDA Board of Directors approve the request and grant a non-exclusive right to sell diesel fuel at Division facilities in accordance with the following terms and conditions:

PREMISES:

Hampton Harbor and Rye Harbor Marine Facilities/Portsmouth

Commercial Fish Pier/ Market Street Marine Terminal

PURPOSE:

Sale of diesel fuel only to Party and Charter Boats, Commercial Fishing

Vessels and Commercial Vessels

TERM:

September 1, 2016 through December 31, 2018

FEES:

For diesel fuel only sold to Party and Charter Boats and Commercial

Fishing Vessels at the Hampton and Rye Marine Facilities and Portsmouth

Commercial Fish Pier - \$0.10 per gallon

For fuel (gasoline prohibited) sold to Ships and Commercial Vessels (excluding Party, Charter and Commercial Fishing Vessels) at the Market Street Marine Terminal - \$0.01 per gallon for up to 50,000 gallons and

\$0.005 per gallon in the instance where the delivery exceeds 50,000 gallons

INSURANCE:

Minimum insurance coverage, to include Protection and Indemnity Insurance in the amount of \$1,000,000.00 endorsed for piers, docks and gangway coverage. Workers Compensation coverage, Automobile liability coverage in a minimum amount of \$1,000,000.00 and commercial general liability in a minimum amount of \$1,000,000.00, as the same may be required or appropriate in connection with the individual operations of each entity doing business on State property. Coverage amounts and types may change from time to time contingent upon the nature and scope of operations of each entity authorized to conduct business at Hampton Harbor Marine Facility.

ADDITIONAL TERMS AND CONDITIONS:

Proof of compliance with applicable sections of 33 CFR and 46 CFR

Diesel fuel will only be delivered to vessels (less than 10,500 gallon capacity) that have a contractual agreement with the PDA-DPH to receive deliveries including a Variance issued by the Office of the State Fire Marshal in accordance with Bulletin # 2015-07

Fuel, (gasoline prohibited) will only be delivered to commercial vessels (greater than 10,500 gallon capacity) at the Market Street Marine Terminal with prior permission of the Division

Diesel fuel (gasoline prohibited) deliveries at the recreational docks at the Hampton and Rye Marine Facilities shall only be between the hours of 5:30 AM and 7:30 AM or after 6:00 PM



August 4, 2016

To:

Geno Marconi

Pease Development Authority / NH Port Authority

From: Amanda Cola

Diesel Direct, Inc.

Re:

Right of entry request

Mr. Geno Marconi,

Diesel Direct is a fuel delivery company that has been in operation for over 20 years. When Diesel Direct was founded, the focus was delivery of diesel fuel to the tanks of fleets of trucks at customer locations. Over time Diesel Direct has expanded its products delivered to include biodiesel, gasoline, diesel exhaust fluid (DEF) and fuel additives. Diesel Direct has also grown by expanding to fueling of bulk tanks, generators, trains and marine vessels. Diesel Direct has become a critical component for our customers in many industries including the transportation of goods, tranportation of people & storm recovery efforts by providing quality fuel and service as needed, in the safest and most efficient manner possible.

Diesel Direct requests approval for right of entry from Pease Development Authority / NH Port Authority for the ability to expand our marine fueling abilities into NH. Diesel Direct has both a Facility Response Plan and an Operations Manual that have been approved by the United States Coast Guard out of Sector Northern New England. Diesel Direct has specific protocols and best practices that must be adhered to when performing marine fueling (transfers).

As the Environmental, Safety & Compliance Manager at Diesel Direct, I have been given legal authority to submit this request for right of entry.

Thank you,

Amanda Cola

Environmental, Compliance & Safety Manager

74 Maple Street

Stoughton, MA 02072

(0): 781-832-3327

(C): 781-844-2014

(E): acola@dieseldirect.com



Director Torr:

The Pease Development Authority Board of Directors authorizes the Executive Director to expend funds in the total amount of \$645.00 for legal services rendered to the Division of Ports and Harbors by:

1. Susan Marshall, Esq. Through May 22, 2016

\$645.00

Total

\$645.00

======

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ph: 603-433-6088

fax: 603-427-0433

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Invoice No. 2016-05-22-0147

May 22, 2016

Billed to:

Pease Development Authority Pease International Tradeport 55 International Drive Portsmouth, NH 03801-2002

Attn: Ms. Marie Aleksy

Amount due:

\$ 645 (10.75 hours @ \$60 per hour=\$ 645). Time sheet attached.

Submitted by:

Susan E. Marshall 33 Hilltop Road

Philadelphia PA 19118



MEMORANDUM

To: Pease Development Authority Board of Directors

From: David R. Mullen, Executive Director

Date: August 18, 2016

Re: Special Events

I am pleased to report on the following special events:

- 1. On Sunday, August 28, 2016, the Danielle's Dash 5k road race will be held. Funds raised will benefit the American Heart Association and New Generations' programs.
- 2. On Monday, September 5, 2016, St. Charles Children's Home will hold a 5k Road Race. Funds raised will be used to support the Home's programs.
- 3. On Saturday, September 10, 2016, the Newington School Supporters will hold a 5 mile road race. Funds raised will be used to support Newington School programs.
- 4. On Saturday, September 17, 2016, Bottomline Technologies will hold a 5k road race. Funds raised will be used to support Families First Health and Support Center programs.

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Director Allard:

The Pease Development Authority Board of Directors will enter non-public session pursuant to:

- 1. NHRSA 91-A:3, Paragraph II(d) for the purpose of discussing the acquisition, sale or lease of property; and
- 2. NHRSA 91-A:3, Paragraph II (i) Consideration of matters relating to the preparation for and the carrying out of emergency functions, including training to carry out such functions, developed by local or state safety officials that are directly intended to thwart a deliberate act that is intended to result in widespread or severe damage to property or widespread injury or loss of life.

Roll Call Vote.

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ph: 603-433-6088 f

fax: 603-427-0433



Note: Effective January 1, 2016, RSA 91-A, the Right to Know Law was modified to provide that minutes and decisions reached in a nonpublic session shall be publicly disclosed within 72 hours of the meeting, unless by recorded vote of 2/3 of the members present **taken in public session**, it is determined that circumstances to withhold the information exist.

Director Loughlin:

Resolved, pursuant to NH RSA 91-A:3, Paragraph III, the Pease Development Authority Board of Directors hereby determines that the divulgence of information discussed and decisions reached in the non-public session of its August 18, 2016 meeting related to:

- 1. Airport Security matters; and
- 2. Leasing of property;

would, if disclosed publically, a) undermine and jeopardize the safety of the traveling public and b) benefit a party or parties whose interests are adverse to those of the general community respectively; and agrees that the minutes of said meeting be held confidential until, in the opinion of a majority of the Board of Directors, the aforesaid circumstances no longer apply.

Note: This motion requires 5 Affirmative Votes

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